

OCTOBER 2009

MARY KAY®
Enriching Women's Lives™

Applause®



Fall for
**Modern
Romance**



Holiday Fragrance Options:
Something for Everyone

**Party With
a Purpose!**

**Mary Kay
Gives Back**

free* for you Sept. 16 – Oct. 15, 2009

Among the free items you will receive when you order is the dazzling limited-edition Holiday Bag Collection for easy gift-giving! Available starting with a \$400 wholesale order, these bags (pk./three, one each) include matching tissue paper. For a complete list of BizBuilders quantities and values for this month, go to the Mary Kay InTouch® Web site and type "BizBuilders" in the search bar.



wholesale order	receive for free*
\$ 400	\$ 12 in suggested retail products
\$ 600	\$ 34 in suggested retail products + Section 2 items
\$ 800	\$ 68 in suggested retail products + Section 2 items
\$1,200	\$102 in suggested retail products + Section 2 items
\$1,800	\$166 in suggested retail products + Section 2 items
Star Consultant	

october: dates to remember



Mary Kay said it best

"The Independent Beauty Consultant who becomes a master Consultant does so because she acquires the habit of achievement and success. She makes a habit of polishing and using the tools of her Mary Kay® trade, including booking and holding classes."

1 Postmark cutoff for Independent Beauty Consultants to mail Commitment Forms to begin Independent Sales Director qualification this month.

Online Sales Director-in-Qualification Commitment Form available beginning 6 a.m. Central time.

8

10 Last day to submit online Sales Director-in-Qualification Commitment Form. Commitment Form available until midnight Central time.

Columbus Day observed. Postal holiday.

12

15 Postmark deadline to earn the first monthly product bonus.

Beaut-e-News® e-newsletter begins e-mailing midmonth.

Second monthly product bonus begins.

Winter 2009 Preferred Customer ProgramSM online enrollment (monthly and quarterly) for *The Look*, including exclusive samplers, and Month 2 mailer begins.

16

September Career Car qualifier paperwork due to Company.

New Independent Sales Director Education begins for Independent Sales Directors who debuted July 1, Aug. 1 and Sept. 1.

20

29 Last day of the month for Beauty Consultants to place telephone orders (until midnight Central time).

Last day of the month for Beauty Consultants to place online orders (until midnight Central time).

Last business day of the month. Orders and Independent Beauty Consultant Agreements submitted by mail or dropped off at the branches must be received by 7 p.m. local time to count toward this month's production.

30

31 Online Independent Beauty Consultant Agreements accepted until 7 p.m. Central time.

give romance a chance

Fall ushers in a new, modern romantic runway look flaunting ruffles, lace and pretty feminine textures. To complement these lovely trends, try the new limited-edition Romantic Notions Set, plus loose eye shadows in three soft shades. Combined with customizable fragrance options and value-conscious holiday gifts, you have multiple ways to spread joy this season!



Gift Options Galore

Make holiday shopping a pleasure with multiple gift sets and fragrance options to fit any style and budget.

Page 6

Shades of Romance

A modern romantic look is gracing fashion runways this season! You'll be right on-trend with the limited-edition Romantic Notions Set and new color products that speak to this ladylike romance.

Page 2

Get a Fall Party Started!

Find great party tips and success stories when you connect with other Independent Beauty Consultants online. Working together, you can reach the audacious 5-million-party goal!

Page 16



romance is in the air

Capture this season's trends with shades of modern romance – a timeless, romantic fusion of past and present.

Blushing Cheeks

Cheeks will blush romantic with these enchanting sets that feature a Mary Kay® Cheek Color Palette in your choice of Silk Nectar (for ivory/beige skin tones) or Soft Sable (for beige/bronze skin tones); a Cheek Brush with an elegant pink handle; and a zippered pink satin with lace overlay cosmetic bag roomy enough to hold this collection and more. Each palette, designed to fit the Mary Kay® Compact, includes three Mineral Cheek Color shades that can be swirled together to create a natural, youthful glow using the professional-quality Cheek Brush. The vitamin-enriched, mineral formula offers stay-true color and a silky feel. Available while supplies last.

Limited-Edition Romantic Notions Set, \$30 each



Irresistible Lips

Two new regular-line lip gloss shades give lips a sultry sparkle! Fancy Nancy and Bronze Bliss offer the vitamin-enriched, superlight formula that smooths, softens and never feels sticky. With these additions, you now have 12 Mary Kay® NouriShine® Lip Gloss shades to choose from.

Mary Kay® NouriShine® Lip Gloss, \$13 each



Alluring Eyes

All attention focuses on eyes with these three romantic new shades! Each limited-edition Mary Kay® Loose Eye Shadow features a built-in applicator wand that applies just the right amount. Featuring a silky powder with subtle sheen, each shade was designed for all skin tones. Simply swipe them on for pretty peepers reflecting this season's romantic look. Available while supplies last.

Limited-Edition Mary Kay® Loose Eye Shadow, \$14 each



Check out *The Look* for additional information!

All product prices are suggested retail.

customize your color

Style, flexibility and control unite in two contemporary compacts that have become Mary Kay® makeup sensations. The perfect gifts for any woman who appreciates unlimited options.

Mary Kay® Compact, \$18 (unfilled)

One of the top-selling products within the Mary Kay® product line.

Mary Kay® Compact Pro®, \$35 (unfilled)

Tips for Selling Color

- Experiment to find just the right color options using the free Mary Kay® Virtual Makeover. Choose from preassembled looks or create your own color combinations. You can use the e-mail feature to send your friends and customers a look that's just right for them, and be sure to follow up by providing samples.
- Seven Color Cards provide easy sampling opportunities and a quick way for guests to apply color at a party or skin care class. Choose from Reds, Metals, Pinks, Tawnies, Neutrals, Chocolates and Berries. You can hand them out on the go and place in orders! Pack of five, **\$1.50**
- Samplers of all Mary Kay® Mineral Eye Colors, Mineral Cheek Colors, Mineral Bronzing Powders, Mineral Highlighting Powders, plus Mary Kay® Creme Lipsticks and Mary Kay® NouriShine® Lip Glosses (including new Fancy Nancy and Bronze Bliss shades) are available on Section 2 of the Consultant order form. All tuck neatly into the *Sample Anything!* card for a professional sampler presentation.
- Color looks featured in *The Look* offer your customers professional looks they can recreate on their own with easy-to-follow instructions. Be sure to provide copies of *The Look*, available on Section 2 of the Consultant order form in packs of 10 for **\$3.50**, to all your customers!

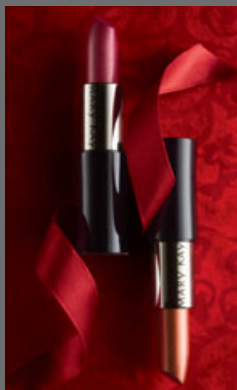


Make a Difference

Give Back With *Beauty That Counts*™.
May 1 – Dec. 15, 2009

You and your customers can join Mary Kay in its effort to change the lives of women and children around the world through your purchase of *Beauty That Counts*™ Mary Kay® Creme Lipsticks. In the United States, \$1 will be donated from each sale of *Beauty That Counts*™ Lipstick in Gingerbread and limited-edition Pink Passion. As part of this effort, in the United States, Mary Kay is proud to support The Mary Kay Foundation in its efforts to end domestic violence. Help make a difference!

Beauty That Counts™ Mary Kay® Creme Lipstick in Gingerbread and Limited-Edition Pink Passion, \$13 each



Roll Up Sales!

Now available on Section 1 of the Consultant order form for \$30 suggested retail, your customers can purchase the stylish Travel Roll-Up Bag for gift-giving and personal use. And all sales will count toward your commissions and contest credit!





romance



If you love ladylike glamour and you've been hoping styles would turn toward the softer side, Fall/Winter 2009 is the season for rejoicing. Think "sweet" without a sugar-y aftertaste, a fusion of past and present with an emphasis on embellishments.

Celebrate femininity in longer skirts and chunky jewels galore, with splashes of flirty, flouncy and more. Flowerpot hats with tall rounded tops and gloves for day are in again. We're in the mood for gentle lines, and modesty makes a comeback. From runways to city sidewalks, demure intersects with nostalgic in a yen for yesteryear.

Embrace your inner bonita guapa, la tres belle femme, **the beautiful woman within**. Adorn her with empowered femininity, and you'll fall in step with the season. Pearls are pretty worn as chokers and cuffs, and several long strands can be knotted in the middle. **Big necklaces** are restating their worth, and **brooches** are bountiful. Don't be afraid to get creative. Cluster several brooches in harmonious colors on hats, gloves, scarves and jackets. And speaking of gems, **jewel tones** are back, especially blue, teal and vibrant greens. Think sapphires and emeralds — faux is fine — and you're there. Gray is the new neutral, and red is a central accessory in items such as a clutch handbag.

By day, stroll your way to success in a retro-skirted suit like one of Katharine Hepburn's characters. Or slip on a sheath, picture hat and gloves and go as Audrey in *Breakfast at Tiffany's*. High drama sets the stage in over-the-knee **boots** paired with a slitted **fitted skirt**, longer this year, high-collared **cape** and **loose, upswept hair**. Waistlines capture attention, while the must-have town shoe sports a simple-but-romantic silhouette. For daytime impact, seize the moment in a short bolero, a sweep of layered skirts, a coiled braid demurely wound around a well-tended face. By night, bring out your glamorous side as you **sashay in a flowing gown**, layers of lacy fabric swirling around you. And one thing hasn't changed: The little black dress is still a must-have (when hasn't it been?).

Whichever look you make your own — from business setting to candlelit dinner — allow yourself to express all the roles you play. Just remember to have fun. A turban-y twist of a head scarf or a graceful toss of a wrap can translate today's romantic fashion message into a language all your own.

Be sure to download the Fall/Winter Trend Report video on the Mary Kay InTouch® Web site!



language

“Trend Transformations” Can Create a Party to Remember

Hollywood’s powerhouse directors from the golden days of matinees knew how to spot star quality. Today’s good news is that every woman has a touch of “director” in her. So even if you’re new to the color business, with Mary Kay® fall/winter color trends, you can help your customers and hostesses transform themselves into yesteryear’s goddesses of glam! Throw a viewing party and write your own script for a great time your guests will give five stars. Consider renting an old movie classic and inviting a few customers over to study the styles. Pop some corn, bake some brownies or dish up your favorite store-bought dips and chips for sharing, while together you pick up the romantic flavor of nostalgic fashion savvy. And here’s the perfect ending: Afterward, talk about Mary Kay® on-trend selections and how they can beautify everyone for the holidays and every day ... all fall and winter long!

Make Up a Story

Here are a few Fall/Winter 2009 conversation starters to get things going.

TREND TIP: This season, color news reflects the well-mannered beauty of another era in shades ranging from pastels to deep ‘n’ rich hues. These silky shades are ideal on all skin tones. Show your customers how to soften their eyes with limited-edition Mary Kay® Loose Eye Shadow shades for a modern approach to a romantic face. All three shades are available to try on the limited-edition Modern Romance sampler card that also includes samplers of both Mary Kay® *Beauty That Counts*™ lipstick shades.

Mary Kay® NouriShine® Lip Gloss

TREND TIP: Inform your customers about the fabulous vitamins and moisturizers their lips will love with Mary Kay® NouriShine® Lip Gloss. Enriches all skin tones with romantic luster for the latest in well-dressed ladylike lips. Slick on a soft whisper of neutral for day with a simple dress or pants outfit. Go deeper at night, when metallics gleam with the warm fire of excitement, calling for more saturation.



Limited-Edition Shimmeriffic® Body Powder in Belara® and Bella Belara® Fragrances

TREND TIP: What is romance without a pearly glow? This season, skin goes iridescent to cast a soft light on lovely features. Your customers will love knowing they can indulge in a silvery shimmer head to toe and still be a lady!

Limited-Edition Romantic Notions Set

TREND TIP: Romance doesn’t have to take a back seat to value with the limited-edition Romantic Notions Set. The soft pink brush handle harkens to a gentler time, and the brush perfectly applies Silk Nectar (for ivory/beige skin tones) or Soft Sable (for beige/bronze skin tones) Mineral Cheek Color.

Limited-Edition Fragrance Solid Compacts

TREND TIP: Your customers can gift themselves with silvery shimmer plus sensational scent when they touch their skin with Bella Belara® or Belara® fragrances from their limited-edition Fragrance Solid Compacts. Feels like a cream but applies like a powder. Yum!

four fun ways to bring vintage glamour home (on a budget)

- >> Find a veiled hat, long elegant gloves, a large collar – who knows what fashion find from the past – at your local thrift store, estate sale or garage sale. Think girlfriend time and explore with friends. Better yet, take a few customers along for a lark that builds relationships. Talk on the way about how Mary Kay® products tie in perfectly with the latest romantic trends, and you’ll further establish yourself as their go-to gal. Every good party needs a theme, so “go retro” and consider setting up displays of those thrifty garments from the past that are still a blast!
- >> Handy with a needle and thread? Add some new excitement to your existing wardrobe. Lace and ruffles are hot this season. Survey your closet for plain garments begging for a few new frills, then hit your sewing bag or the trims aisle at the discount store for some girlie touches.
- >> Capes are hot, but who says they have to have started life as a cape? Shop fabric store remnants for lightweight upholstery material, or convert a secondhand full skirt in felt or wool (cut a vertical slit and throw it around your shoulders with panache). Use your imagination. You can set your own trend!
- >> Invite friends and customers over for a “party swap” to get into the fall spirit. Ask everyone to bring a clothing or accessory item they’ve saved from a previous decade but wouldn’t wear again. One person’s “old hat” is another’s new treasure.

Mix-and-Match Fragrance Sets

Choose your style and budget!

Make the holidays sweeter than ever with these top-selling women's fragrances within the Mary Kay® product line – Bella Belara® Eau de Parfum and Belara® Eau de Parfum.

1 Choose Your Fragrance

Bella Belara® Fragrance

This exuberant floral fruity fragrance captivates immediately with a delectable medley of apricot and red nectarine. At its heart, dew-covered rose petals and Moroccan jasmine unfold, while a delightful mix of creamy blond woods and cool moss linger.

Belara® Fragrance

In this floral fragrance, top notes like San Joaquin fig, wild bilberry and opal lotus flower are perfectly accented by Southern Indian tuberose and milky sandalwood.



2 Choose Your Forms

Limited-Edition Fragrance Solid Compacts, \$26 each

Creamy to the touch, this fragrance solid applies like a powder, imparting fragrance and a subtle silver shimmer on the skin. Available while supplies last and includes a carrying pouch for easy toting.

Limited-Edition Body Lotions, \$16 each

Provides moisturization and fragrance. Available while supplies last.

Eau de Perfums, \$34 each

Available in Belara® and Bella Belara®.

Limited-Edition Shimmeriffic® Body Powders, \$24 each

Imparts fragrance and a subtle silver shimmer on the skin. Available while supplies last.



Free Bag With Purchase!

Get a coordinating fragrance bag free with the purchase of one limited-edition Fragrance Solid Compact (\$26) *and* one limited-edition Body Lotion (\$16). Both items must be purchased in the *same* fragrance to receive the free bag. Available while supplies last.

Give the Perfect Gift

Make gift-giving a pleasure this holiday season! With personal gifts for women and men, you'll find something unique for everyone on your holiday list at a great value.

Pamper Her



\$15 per set

Limited-Edition Body Care Gift Sets.

Available in Peppermint Cream™ and Gingerspice Wishes™, each holiday-inspired set includes a shower gel (3 fl. oz.) and body lotion (3 fl. oz.) to spice up your showering experience. Available while supplies last.



Limited-Edition Travel-Sized Satin Hands® Pampering Set. Hands get extra loving care with a travel-sized version of this top-selling product within the Mary Kay® product line! The peach-scented Satin Hands® Satin Smoothie® Hand Scrub cleanses and exfoliates, while Satin Hands® Hand Cream and Extra Emollient Night Cream lock in moisture. Gift with \$40 or more suggested retail purchase. Available while supplies last.

*The best seller logo/designation refers to top-selling products within the Mary Kay® product line.

Limited-Edition Simply Chic

Fragrance/Lip Gloss Duo. Back by popular demand, this chic and unique duo is offered just in time for holiday gift-giving! One end features interchangeable mini rollerball vials of each fragrance in the Mary Kay® Eau de Toilette Collection.

The other end offers Mary Kay® Nourishine® Lip Gloss in Starlet Kiss. Available while supplies last.



now only \$22

Good for Him



Mary Kay® Eau de Toilette Fragrance Collection.

She'll smell fabulous and feel extra special with Mary Kay® Eau de Toilette Fragrances (\$25 each) available in Sparkling Honeysuckle™, Simply Cotton™, Exotic Passionfruit™ and Warm Amber™. Each fragrance also comes in a shower gel (\$15), body lotion (\$15) and sugar scrub (\$15).

\$18 each



Limited-Edition Men's Body and Hair Shampoo. This multitasker gives guys a no-fuss way to cleanse and smell great. Available in both MK High Intensity™ and Domain® fragrances, while supplies last.

Limited-Edition MKMen® Grooming Set.

This masculine set includes Cooling After-Shave Gel, MKMen® Shave Foam, Face Bar and a **free** men's grooming bag. Available while supplies last.



\$38 per set

recognition

**Congratulations to the winners
for June 2009**

Monthly Commissions and Bonuses

Listed are NSD commissions/bonuses earned on the wholesale production of first-, second-, and third-line offspring units; Top 10 fourth-line and beyond; Elite Executive NSD commissions; NSD commissions on personal units; NSD bonuses for NSD offspring and offspring from personal units for June 2009, NSD bonuses for Star Consultants and NSD commissions earned on all foreign countries for May 2009 plus the following which do not count toward NSD ranking: Sales Director commissions, Personal Team commissions and NSD contest bonuses. Cars, prizes, etc. are not included in these amounts.

Ruby



Carol Anton

Sapphire



Gayle Gaston

Emerald



Gloria Mayfield Banks

Pearl



Darlene Berggren

Diamond



Barbara Sunden

Carol Anton** \$67,697	Gayle Gaston*** \$84,798	Gloria Mayfield Banks*** \$59,276	Darlene Berggren* \$48,244	Barbara Sunden*** \$107,796
Pat Danforth*.....50,165	Jana Cox*.....57,347	Kathy S. Helou*.....48,316	Cheryl Warfield**.....46,378	Lisa Madson.....83,939
Sue Kirkpatrick*.....38,601	Lupita Ceballos**.....54,518	Dacia Wiegandt.....42,633	Cindy A. Williams.....46,321	Anita Mallory Garrett-Roe**.....75,882
Karlee Isenhardt*.....38,520	Joanne Holman**.....44,932	Sherry Giancristoforo**.....37,441	Pamela Waldrop Shaw.....43,482	Karen Piro**.....71,910
Ronnie D'Esposito Klein*.....32,939	Judie McCoy*.....40,145	Debi R. Moore*.....34,001	Jan Harris**.....40,042	Sonia Pérez.....52,938
Kimberly R. Copeland.....32,677	Lorraine B. Newton.....34,825	Jamie Cruse-Vrinios.....30,854	Stacy I. James*.....40,008	Gloria Castañón**.....46,624
Rebecca Evans*.....32,020	Shannon C. Andrews*.....29,829	Lily Orellana.....29,801	Rosa Jackson**.....37,825	Linda C. Toupin.....43,839
Johnnette Shealy*.....30,490	Valerie J. Bagnol*.....27,164	Consuelo R. Prieto.....29,002	Maureen S. Ledda*.....32,976	Patricia Rodriguez-Turker**.....35,840
Janis Z. Moon.....28,605	Kimberly D. Starr.....27,069	Joanne R. Bertalan*.....27,661	Anita Tripp Brewton*.....28,171	Evelinda Díaz.....35,688
Wanda Dalby*.....26,872	Jo Anne Barnes.....24,533	Kerry Buskirk*.....27,125	Sandy Miller.....27,528	Tammy Crayk.....32,232
Shirley Oppenheimer*.....26,572	Mattie Dozier.....24,480	Cindy Fox*.....25,414	Beatrice Powell.....26,766	SuzAnne Brothers*.....31,488
Lynne G. Holliday.....25,162	Debra M. Wehrer.....24,028	Mona Butters.....24,635	Jackie Swank*.....26,737	Julianne Nagle-Hackett*.....30,444
Pam Ross*.....24,581	Pam Klickna-Powell.....23,277	Kay E. Elvrum.....22,706	Halina Rygiel*.....24,969	Pam Gruber*.....30,416
Pamela A. Fortenberry-Slate*.....24,198	Jan L. Thetford.....21,525	Cathy Bill*.....22,609	Julie Krebsbach.....24,677	Jo Anne Cunningham.....30,003
Jeanne Rowland*.....23,801	Brigit L. Bridle.....20,592	Pamela Tull.....21,427	Wilda DeKerlegand*.....24,198	Sharon Kingrey.....28,648
Candy D. Lewis.....22,283	Davanne D. Moul*.....19,465	Yvonne S. Lemmon.....21,124	Anabell Rocha.....23,742	Mary Diem*.....28,109
Gay Hope Super.....21,196	Gloria Báez*.....19,387	Janet Tade*.....20,262	Judy Brack.....22,413	Joyce Z. Grady.....26,669
Cyndee Gress.....20,516	Nancy A. Moser.....18,309	Jackie LaPrade.....20,132	Lise T. Clark*.....21,946	Dalene Hartshorn.....25,919
Scarlett S. Walker*.....20,178	Alia L. Head.....18,106	Sabrina Goodwin Monday.....19,203	Elizabeth Fitzpatrick*.....20,276	Maria Monarez.....25,889
Kirk Gillespie.....19,735	Gillian H. Ortega.....18,063	Cathy Phillips.....18,834	Pat Campbell.....18,870	Ada Garcia-Herrera.....25,338
Gena Rae Gass.....19,529	Carol L. Stoops.....17,132	Brenda Segal*.....17,718	Mary C. Estupiñan-Martel*.....18,334	Diane Underwood.....24,011
Patricia Lane.....18,779	Magdalena Nevárez.....16,992	Kathy Rodgers-Smith.....16,321	Sylvia Kalicak.....17,932	Sandy Valerio.....23,052
Maria Aceto Pirro.....18,716	Vernella Benjamin.....16,871	Natalie Privette-Jones.....16,146	Robin Rowland.....16,924	Connie A. Kittson.....22,814
Toni A. McElroy.....18,176	Pam I. Higgs.....16,804	Sherry A. Alexander.....16,054	Glinda McGuire.....16,861	Isabel Venegas.....21,082
Michelle L. Sudeth*.....18,166	Sharon L. Buck.....16,673	Barbara Whitaker.....15,051	Nancy Bonner*.....16,657	Dawn A. Dunn.....20,498
Vicki Jo Auth.....17,496	Sherill L. Steinman.....15,872	Miriam Gómez-Rivas.....14,258	Cathy E. Littlejohn.....16,277	Morayma Rosas.....20,448
Bea Millsagle.....17,167	Maribel Barajas.....15,830	Crisette M. Ellis.....13,852	Shirley M. Oshiro.....15,877	Diana Sumpter.....19,991
Nancy West Junkin*.....16,827	Joy L. Breen.....14,391	Cristi Ann Millard.....13,752	Jane Studrawa.....15,811	Rosibel L. Shahin*.....14,742
Cheryl J. Davidson.....16,145	Ann Brown.....13,675	Shelly Gladstein.....13,714	Monique Todd Balboa.....15,144	Gina Rodriguez.....14,722
Vicky L. Fuselier.....15,348	Mirna Mejia de Sánchez.....11,116	Esther Whiteleather.....13,097	Rosalie Ann Medjesky.....15,054	Sandra Chamorro.....14,707
Judy Kawiecki.....15,207	Paola Ramírez.....10,411	Judy Harmon.....12,879	Maureen Myers.....14,958	Betty Gilpatrick.....13,600
Kate DeBlander.....14,577	Kendra Crist Cross.....10,358	Dawn Otten-Sweeney.....12,611	Linda Kirkbride.....14,880	Jan Mazzioiti.....12,892
Kelly McCarroll.....14,399	Elizabeth Sánchez.....9,001	Carmen Rios.....11,568	Kathy C. Goff-Brummett.....14,208	Charlotte G. Kosena.....11,823
Cindy Towne.....12,466	Maria Aguirre.....8,653	Pamela Cheek.....11,161	Lynda Jackson*.....14,141	Diana Heble.....11,776
Phyllis Chang.....12,058	Karen B. Ford.....8,294	Kym A. Walker*.....10,795	Barbara Stimach*.....13,877	Gladys C. Reyes.....11,346
Thea Elvin.....10,251	Jill Moore.....6,776	Nora L. Shariff*.....10,145	Ruth Theodocion.....13,503	Andrea C. Newman.....10,809
Renee D. Hackleman.....10,204	Gladis Elizabeth Camargo*.....5,683	Joanne Hollingsworth.....9,914	Anita N. Conley.....13,429	Caterina M. Harris.....9,566
Terri Schafer.....10,103		Francine Hogue.....9,121	Bett Vernon.....12,829	Carol Lawler.....8,579
Cindy Z. Leone.....9,708		Phyllis R. Sammons.....4,776	Deb Pike.....11,827	
Katie Walley.....9,642			Wadene Claxton-Prince.....10,683	
Donna B. Meixsell.....9,329			Kathy Jones.....10,634	
Amy Dunlap.....8,788			Sonja Hunter Mason.....10,611	
Margaret M. Bartsch.....7,679			Allison LaMarr.....10,274	
Sharilyn G. Phillips.....7,643			Bettye M. Bridges.....6,178	
Rhonda L. Fraczowski.....7,404				

*Denotes Senior NSD
**Denotes Executive NSD
***Denotes Elite Executive NSD

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ruby/rubí

new debuts/debutes April/abril

New Independent Sales Directors. For more information, log on to the Mary Kay InTouch® Web site. Under "Resources," click on "DIQ Program." /Nuevas Directoras de Ventas Independientes. Para más información, visita el sitio electrónico *Mary Kay InTouch®*. En el apartado "Recursos", haz clic en "Programa DIQ".



Rebecca L. Bettis-Gorrell
Mitchell, Ill.
G. Gass Unit

Joanne Marie Davidson
Bunker Hill, Ill.
D. Elbrecht Unit

Kim Gronek
Saint Charles, Mo.
A. Bond Unit

Suzie Carpenter Robinson
Mount Holly, N.C.
M. Abernathy Unit

Susan Sacco
Clark, N.J.
L. Leonard Thompson Unit

Tina Marie Slaughter
Hendersonville, Tenn.
T. Huntley Unit

Kimry Taylor
Charlotte, N.C.
P. White Unit

Alysa Michelle Wolf
Northampton, Mass.
K. Britton Unit

Mary Kathryn Murray*
Plano, Texas
M. Kopec Unit

Adrienne Nicole Myers*
Zeigler, Ill.
C. Stacey Unit



Florence O. Okocha*
Houston
T. Nwachukwu Unit

Linda S. Stuart*
Kingman, Ariz.
S. Risan Unit

Congratulations to Sales Directors Irma Altamirano, Brooklyn, N.Y., F. Lopez Unit; Maria Margarita Bailey, El Paso, Texas, E. Holguin Unit; Leslie Danielle Beal, Burlington, N.C., D. Kinley Unit; Jessica Ann Butler, Roanoke, Texas, G. Fernando Unit; Janevelyn Nkemdilim Gabriel, Fresno, Texas, T. Nwachukwu Unit; Jemma Holley Imwalle, Wallace, N.C., J. Sapp Unit; Gloria Maria Ramos, Gaithersburg, Md., S. Pena Unit; Francine Denise Reed, Montgomery, Ala., G. Locklin Unit; Pat Rock-Starling, Houston, V. Upkins Unit; Marisa Vigo, Suisun City, Calif., C. Gobrecht Unit; Meagen Renae Wiekamp, Oak Grove, Ky., R. Tucker Unit; Renee Wielenta, Ringoes, N.J., R. Kuhen Unit; Connie Lynn Wooten, Breckenridge, Texas, K. Copeland Unit; Lisa Marie Zimmerman, Chelsea, Mich., S. Lenard Unit; photos unavailable at press time./Felicitades a estas Directoras de Ventas cuyas fotos no estaban disponibles al cierre de edición.

**Previously debuted./Debutó con anterioridad.*

Dean's List/Lista del Decano (June 2008 debuts/debutes de junio 2008)

The top three Honors Society members from each debuting class who have the highest adjusted unit wholesale production of their debut class and who have at least 50 unit members by the end of the twelfth month following their debut date./Las primeras tres integrantes de la Sociedad de Honor de cada clase de debut con la mayor producción de unidad ajustada al mayoreo de su clase y que cuenten con por lo menos 50 integrantes de unidad al final del duodécimo mes de su fecha de debut.



Amanda Didia
Ocala, Fla.
J. Bertalan Area
Emerald Seminar

Aya Fubara Eneli
Danville, Ill.
J. Cruse-Vrinios Area
Emerald Seminar

Maria Aracelis Jauch
Weston, Fla.
M. Diem Area
Diamond Seminar

Honors Society/Sociedad de Honor (June 2008 debuts/debutes de junio 2008)

Independent Sales Directors whose adjusted unit wholesale production is at least \$60,000 and who have at least 50 unit members by the end of the twelfth month following their debut date./Las Directoras de Ventas Independientes cuya producción de unidad ajustada al mayoreo es por lo menos de \$60,000 y tienen por lo menos 50 integrantes de unidad al final del duodécimo mes de su fecha de debut.



Patty Garner
Palmdale, Calif.
Ruby Go Give Area

Congratulations to Sales Directors Juliet N. Goertzen, Bakersfield, Calif., J. Shealy Area; Patricia Manno, Kearny, N.J., C. Gress Area; photos unavailable at press time./Felicitades a estas Directoras de Ventas cuyas fotos no estaban disponibles al cierre de edición.

ruby/rubí

Fabulous 50s/Los Fabulosos 50

(December 2008 debuts/debutes de diciembre 2008)

Independent Sales Directors whose adjusted unit wholesale production is at least \$30,000 and who have at least 50 unit members by the end of the sixth month following their debut date./ Las Directoras de Ventas Independientes cuya producción de unidad ajustada al mayoreo es por lo menos de \$30,000 y cuentan con por lo menos 50 integrantes de unidad al final del sexto mes de su fecha de debut.



Kelly Denton
Dearborn, Mich.
Ruby Go Give Area

Natalie Rose Lee
Raleigh, N.C.
K. McCarroll Area

Boo Menestrina
Las Vegas
R. Evans Area

Felicia Okafor
Mesquite, Texas
K. Copeland Area

Kristen Marie Remlinger
Modesto, Calif.
Ruby Go Give Area

*Congratulations to Sales Directors **Nkechi Agim**, Sugar Land, Texas, Ruby Go Give Area; **Brandy D. Herring**, Leland, N.C., N. Junkin Area; **Lindy Baine Smith**, Winterville, N.C., K. McCarroll Area; photos unavailable at press time./Felicitades a estas Directoras de Ventas cuyas fotos no estaban disponibles al cierre de edición.*

On the Move/En acción

(April 2009 debuts/debutes de abril 2009)

Independent Sales Directors whose adjusted unit wholesale production is at least \$15,000 by the end of the third month following their debut date, and who have added three or more qualified new personal team members whose Independent Beauty Consultant Agreements and minimum of \$600 in wholesale Section 1 orders were received during the three months following their debut date./Las Directoras de Ventas Independientes cuya producción de unidad ajustada al mayoreo es de por lo menos \$15,000 al final del tercer mes de la fecha de su debut, y que hayan obtenido tres o más nuevas integrantes de equipo personal calificadas cuyos Acuerdos de Consultora de Belleza Independiente y pedidos por un mínimo de \$600 de la sección 1 al mayoreo fueron recibidos durante los tres meses después de la fecha de su debut.

Leslie Danielle Beal
Joanne Marie Davidson
Kim Grone

Jemma Holley Imwalle
Gloria Maria Ramos
Francine Denise Reed

Kimry Taylor
Marisa Vigo
Renee Wielenta

Connie Lynn Wooten

Lisa Marie Zimmerman

New Team Leaders/Nuevas Líderes de Equipo

Independent Beauty Consultants who have at least five active personal team members for the first time./Las Consultoras de Belleza Independientes que por primera vez obtuvieron por lo menos cinco integrantes de equipo personal activas.

Ngozi Alilonu
Deborah M. Andrews
Cynthia Arne
Anna J. Atkinson
Tanesia L. Belvin
Shawanna F. Bryant
Karen W. Burton
Trisha Byrum
Gemma Campos
Melissa L. Caputi
Brenda Castellano
Samantha A. Castillo
Deanna L. Cheeves
Alesha A. Coleman
Carrie E. Colon
Claudia Cruz

Sharon T. Dew
Ann C. Dicken
Kimi A. Dona
Misty A. Duffy
Uri S. Dukes
Patty A. Dupre
Amy S. Eddins
Kimberly A. Espinoza
Flora G. Evans
Candy R. Halbig
Amy K. Hamilton
Joann Harrison
Toni M. Jackson
Joni J. James
Lindsey E. Keyes
Alice R. Konieczny

Mikkalisa Lefkowitz
Michelle L. Lydy
Christy L. May
Stephani J. McDonald
Kathy A. McMillan
Harlette Metangmo
Maria R. Mgbakor
Megan R. Mock
Lorraine R. Moloi
Kimberly B. Muir
Janice C. Nervig
Gloria Nunez
Karen L. Otteman-Strunks
Irmira C. Patentreger
Bonnie R. Patterson
Lyndsey Pelusi

Pomposa B. Pena
Erika Perez
Carrie N. Porter
Chavella A. Porter
Marilyn Porter
Nidya M. Provencio
Celeste Prusaitis
Felicia P. Ramirez
Cindy J. Ramsey
Debra J. Randolph
Jolene J. Rash
Rebecca L. Red
Delma M. Reney
Carman C. Reynolds
Erendira C. Rodriguez
Amy L. Rossing

Hollie Russ
Sheila L. Saucedo
Jennifer K. Scharfenstein
Amy M. Smalley
Claudia Solis
Janet Tarity
Sherry Taylor Sherrill
Stephanie B. Thomas
Marnie L. Tittle
Veronica Vasquez
Debra A. Vincent
Carmen M. Vivenzio
Lindsay Westbrooks
Loralie C. Wheeler
Debbie A. Williams
Nicole E. Young

13% Club/Club del 13%

Congratulations to the top 25 Independent Beauty Consultants and Independent Sales Directors in the Ruby area earning 13 percent personal team commissions. They placed a personal minimum \$600 wholesale Section 1 order and had at least five personal team members each place a minimum of \$200 in wholesale orders during June./Felicitaciones a las primeras 25 Consultoras de Belleza Independientes y Directoras de Ventas Independientes en el área Rubí que ganaron las comisiones del 13% por equipo personal. Estas hicieron un pedido personal mínimo de \$600 de la sección 1 al mayoreo y tuvieron por lo menos cinco integrantes de equipo personal que hicieron cada una pedidos por un mínimo de \$200 al mayoreo en junio.

Sales Director Boo Menestrina.....\$4,860.12
Sales Director Thessy Nkechi Nwachukwu.....3,241.69
Sales Director Deborah S. Bailye.....2,810.10
Sales Director Vanessa R. Upkins.....2,685.35
Sales Director Karen E. Gardner.....2,612.16
Sales Director Shelly Renae Black.....2,533.05
Sales Director Michele Semper.....2,401.32
Sales Director Uzo Ogbutor.....2,382.28
Sales Director Juliet Igboanusi.....2,352.68

Sales Director Winifred Nonye Ogbunamiri2,286.77
Sales Director Julie Brindell Sapp2,274.61
Sales Director Juliet N. Goertzen.....2,147.47
Sales Director Natalie Marie Paparella.....2,074.66
Sales Director Erin Lynch.....2,036.26
Sales Director Heather A. Verity.....2,012.34
Sales Director Jennifer Jean McNulty.....1,981.40
Sales Director Dorothy C. Ibe.....1,880.25
Lindsey Elizabeth Keyes, L. Zimmerman Unit1,866.38

Sales Director Karen M. Irwin1,860.76
Sales Director Liz Whitehouse.....1,759.65
Irene I. Ibekwe, R. Onyia Unit.....1,759.64
Sales Director Debra A. McDivitt1,752.86
Sales Director Molly A. Williamson1,674.89
Sales Director Oye A. Onuoha.....1,612.29
Sales Director Phuong L. White.....1,588.96

Gold Medals/Medallas de Oro

Independent Beauty Consultants and Independent Sales Directors who added a minimum of five Independent Beauty Consultants to their team within one calendar month./Las Consultoras de Belleza y Directoras de Ventas Independientes que en un mes de calendario lograron un mínimo de cinco Consultoras de Belleza Independientes para su equipo.

NAME/NOMBRE NEW TEAM MEMBERS/ NUEVAS INTEGRANTES DE EQUIPO

42 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Gloria Dominguez.....9

40 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Loretta Bible.....5

37 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Maribel Olivares.....6

32 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Georgia Awig.....5

30 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Phuong White.....7

23 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Dorothy Ibe.....5

22 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Brenda Smith.....5

21 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Diane Satterfield.....5

Sales Director Monique Stubbs-Hall.....5

20 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Jackie Craver.....5

Sales Director Inez Thayer.....8

19 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Helen Godswill.....5

Sales Director Angela Moore.....5

18 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Karyz Figueroa.....13

Sales Director Jamie Graves.....5

Sales Director Edith Okafor.....5

16 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Lisa DeLucia.....5

Sales Director Gloria Hudson.....7

Sales Director Charlene Mason.....8

Sales Director Molly Williamson.....6

15 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Tonya Colbert.....7

14 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Mirna Garcia.....5

Sales Director Nina Ndukwe.....5

Sales Director Michele Semper.....6

13 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Karen Gardner.....6

Sales Director Leslie Kane.....5

12 GOLD MEDALS/MEDALLAS DE ORO

Ana-K Carrier, D. Boyd Unit.....11

Sales Director K. T. Martin.....5

11 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Catherine Onyema.....5

10 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Doris Albin.....5

Sales Director Analilia Benitez.....5

Sales Director Maria Ervin.....5

Sales Director Tina Hulsman.....5

Sales Director Juliet Igboanusi.....12

Sales Director Collette McNamee.....5

Sales Director Oye Onuoha.....9

9 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Leslie List.....5

Sales Director Boo Menestrina.....18

Sales Director Cissy Warren.....5

8 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Dandra Boyd.....5

Sales Director Candace Chambers.....7

Sales Director Debra Grimaldi.....5

Sales Director Laura Rivera.....7

Janine Stachowicz, D. Clark Unit.....6

Sales Director Cheri VanValkenburg.....5

7 GOLD MEDALS/MEDALLAS DE ORO

Tamara Greene, T. Gibbs Unit.....11

Sales Director Jennifer McNulty.....7

Sales Director Marilyn Ross.....6

Sales Director Gbemisola Salako.....12

Sales Director Julie Sapp.....13

6 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Vitalis Anyanwu.....12

Sales Director Gloria Bello.....6

Sales Director Marilyn Costic.....5

Lennie Hill, K. Downey-Shada Unit.....13

Sales Director Patricia Rodriguez.....12

Sales Director Juana Rodriguez Sanchez.....7

5 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Deborah Bailye.....5

Sales Director Maria Jara Morales.....5

Sales Director Catherine Krum.....6

Sales Director Debra McDivitt.....7

Sales Director Lacy Nickelson.....5

Sales Director Reke Shokunbi.....6

4 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Daisy Aniebonam.....5

Sales Director Oyekemi Awe.....6

Sales Director Angela Awuzie.....9

Sales Director Ginger Barton.....5

Sales Director Kelly Canzone.....5

Rondeauseaus Cyprian, D. Pierce Unit.....5

Sales Director Tammy de Wet.....10

Sales Director Juliet Goertzen.....5

Gay Hunsaker, P. Ross Unit.....14

Sales Director Karen Irwin.....5

Sales Director Arline Madtes.....5

Sales Director Abosede Oyediran.....5

Sales Director Tamara Soeder.....5

Sales Director Antonia Vasquez.....6

Autumn Walruff, J. Marinacci Unit.....12

3 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Patricia Anyachebelu.....5

Deborah Davis, J. Ripley Unit.....13

Sales Director Paulina Fernandez.....5

Lindsey Keyes, L. Zimmerman Unit.....18

Rachel Lanclos, A. Power Unit.....7

Sales Director Erin Lynch.....7

Wanda Maness, D. Kinley Unit.....10

Sales Director Kelly Mardis.....7

Sales Director Chioma Nwosu.....5

Sales Director Olubukola Osunoyomi.....7

Amanda Perez, C. Simon Unit.....8

Tina Smith, B. Barrows Unit.....8

Shequita Stonewall, V. Upkins Unit.....7

Jessica Valdez, S. Harpenau Unit.....6

Tijuana Whitfield, E. Hanes Unit.....16

2 GOLD MEDALS/MEDALLAS DE ORO

Bonnie Allmon, S. Goins Unit.....5

Ashley Catanzaro, L. Barclay Unit.....9

Cynthia Dolan, C. Fulcher Unit.....9

Sales Director Dolores Farr.....7

Mia Greene, C. Mason Unit.....5

Sales Director Jemma Imwalle.....7

Megan Joy, J. McNulty Unit.....5

Denise LaBissoniere, J. Jablonski Unit.....6

Tahlia Landry, K. Walker Unit.....8

Sales Director Natalie Lee.....7

Kimberly McCray, V. Upkins Unit.....6

Sales Director Michelle Miller.....6

Meghan Napoli, L. Contos-Caniezo Unit.....14

Gloria Okoye, G. Ebere Unit.....7

Bobbie Oxendine, M. Cox Unit.....5

Sales Director Natalie Paparella.....9

Hannah Phillips, J. Kirmer Unit.....5

Sales Director Arnerine Pierre.....5

Joanie Pratt, M. Ottens Unit.....5

Ingrid Smith, P. Yambay Unit.....6

Ewa Stopczyk, I. Ghitescu Cocca Unit.....5

Tanya Vaughn, J. Davidson Seibert Unit.....9

Jean Williamson, L. Kieper Unit.....6

Courtney Zumwalt, D. Boggs Unit.....5

1 GOLD MEDAL/MEDALLA DE ORO

Bola Akanbi, T. Adekunle Unit.....6

Deborah Andrews, M. Kopec Unit.....6

Evon Clark, V. Upkins Unit.....6

Alesha Coleman, C. Harwell Unit.....5

Megan Gear, D. Bailye Unit.....6

Teresa Gilbert, M. Huelmann Unit.....9

Amy Hand, C. Carper Unit.....7

Jane Heldt, K. Micho Unit.....5

Shakita Henderson, L. Lieto Unit.....7

Julie Ismail, L. LaShell Unit.....5

Rosalina Martinez, B. Fenner Unit.....8

Shana McCrady, R. Anderson Unit.....7

Stephani McDonald, B. Carrie Unit.....5

Nellie Ngulube, H. Godswill Unit.....6

Irmira Patentreger, M. Vigo Unit.....5

Abril Perez, A. Hernandez Unit.....9

Gloriann Perrin, L. Wyco Unit.....6

Marilyn Porter, L. Lieto Unit.....7

Terri Roseberry, P. White Unit.....5

Amy Rossing, T. Danforth Unit.....6

Julie Rotuno, D. Karl Unit.....5

Sales Director Amanda Rubenstein.....5

Wendy Saggese, D. Tollinche Unit.....6

Amy Smalley, C. Chambers Unit.....5

Lora Smith, A. Cabrera Unit.....5

Linda Streckfuss, S. Hopkins Unit.....5

Danielle Taylor, N. Wynne Unit.....5

Lourdes Urgiles, P. Fernandez Unit.....5

Carmen Vivenzio, F. Rochet Unit.....6

recognition/reconocimiento

Achievement Circle/Círculo de Logros

Listed below is the ranking of the top 100 Independent Sales Directors in each Seminar area based on their June 2009 estimated unit retail production./Lista de las primeras 100 Directoras de Ventas Independientes en cada Seminario según su producción de unidad estimada al menudeo de junio de 2009.

Ruby/Rubi

Krystal Downey-Shada	\$124,599
Thesay Nkechi Nwachukwu	116,121
Vanessa R. Upkins	107,528
Donna Clark	100,148
Cheryl O. Fulcher	97,885
Boo Menestrina	96,531
Oye A. Onuoha	95,077
Phuong L. White	93,117
Krystal K. Walker	90,744
Karen E. Gardner	81,523
Dorothy C. Ibe	78,478
Patti Maxwell	76,044
Deborah S. Bailly	75,876
Laura A. Kattenbraker	74,827
Linda Kieper	74,493
Crystal Caldwell Hubbard	74,281
Diane Covington	73,406
Candace Lyn Chambers	71,568
Suzanne Moeller	70,516
Jaqueline N. Alford	70,196
Lisa Baker	69,887
Lisa Anne Harmon	69,083
Juliet N. Goertzen	68,326
Karen M. Irwin	67,858
Sonya F. Goins	66,133
Ekene S. Okafor	65,004
Eleanor M. Reigel	64,790
Paulina Fernandez	64,619
Courtney Leanne Armstrong	63,718
Tina Hulsman	63,055
Debra Moore Kinley	62,912
Lisa A. DeLucia	62,421
Somer Ballard Carter	61,831
Lacy Nanci Nickelson	61,247
Erin Lynch	60,505
Debbie A. Elbrecht	59,105
Susan E. Goodson	59,094
Julie Thomas	59,032
Michelle T. Miller	58,727
Lisa Marie Zimmerman	58,515
K. T. Marie Martin	58,507
Brenda Fenner	57,238
Mary Sharon Howell	56,075
Sherri Ammons	55,879
Anne Weidenweber	55,788
Gloria Dominguez	55,427
Judie Roman	55,242
Gwen Nicholas	54,627
Meg Springer	53,879
Jeanie Ripley	53,876
Carol Fehr	53,800
Sherril L. Clemons	53,446
Bridgette Rae Conley	52,898
Kathy Monahan	52,610
Mary Lou Ardoin	52,531
Becky J. Seim	52,418
Terry S. Smith	52,331
Becki Hoisington	51,480
Crystal Huskins Carper	51,287
Shelia D. Evans	50,644
Kimberly Cavarretta	50,505
Rose Mary Neel	50,200
Cathleen Walter	49,909
Christy Huber	49,905
Michelle L. Mathews	49,718
Kathleen C. Savorgnan	49,501
Patty Garner	49,358
Charlene N. Mason	49,278
Breda M. Teal	48,977
Gaynell L. Kennedy	48,820
Marnie R. Yungler	48,693
Jennifer Jean McNulty	48,295
Mary L. Morgan	47,407
Ann Tinucci Anderson	47,285
Margaret Marie Leonelli	47,198
Nancy D. Marshall	47,170
Candace Laurel Carlson	47,009
Charlyn C. Eschette	46,919
Melissa Kaye Kopec	46,781
Kali DeBlender Brigham	46,440
Christina A. Van Valey Rolfs	46,350
Jemma Holley Imwalle	46,098
Lisa D. Prescott	45,641
Karen A. Brown	45,374

Karyz Figueroa	45,212
Shelly Harpenau	45,093
Monica T. Green	45,041
Vicki S. Lindsay	44,868
Sylvia J. Cook	44,779
Carmen Nunez de Valencia	44,743
Maribel Olivares	44,566
Stella Smith-Plus	44,211
Julie Smith	44,206
Carlotta Sandford-Coleman	44,080
Amber Hernandez	43,795
Lee A. McCarthy	43,702
Edith Ngozi Okafor	43,667
Liz Whitehouse	43,602
Trudy D. Nikolas	43,569
Linda K. Jordan	43,475

Sapphire/Zafiro

Sylvia Boggs	\$164,494
Angela D. LaFerry	130,292
Christy Bigham	121,871
Angie S. Day	119,613
Hilda Marrufo	106,905
Jennifer Sloan	104,091
Kathy R. Bullard	102,938
Roxanne McInroe	100,546
Debbie A. Weld	96,229
Julia Mundy	87,095
Julie Weaver	85,654
Janelle A. Ferrell	85,351
Heather L. Bohlinger	82,446
Tracy Potter	79,276
Ann W. Sherman	78,153
Cheryl T. Anderson	74,230
Diane Bruns	73,038
Norma Ferreira Lopez	68,522
Kim Maynor	68,345
Moleida G. Dailey	68,104
Lady Ruth Brown	68,013
Tasha Bergman	66,941
Linda Klein	66,184
Randi Stevens	64,633
Lisa Mack	64,534
Elaine B. Lewis	63,418
Peggy B. Sacco	62,951
Jennifer G. Bouse	62,568
Pamela K. Nelson-Charlemagne	62,443
Birita Touray Jagne	61,930
Phyllis I. Pinksler	61,698
Katie D. Nichols	61,668
Dena Smith	60,402
Margaret Neill	59,647
JoAnna P. Shipe	58,787
Tammy Romage	58,373
Tabitha A. Hallums	58,347
Terry A. Hensley	58,011
Linné Lane	57,807
Marty Ulmer	57,690
Lyslye Yee	57,363
Maria Elena Coyote	57,149
Olivia C. Washington	56,619
Carmoline Grady	56,164
Tanya M. Ocampo-Verdin	55,534
Ronda R. Cousins	55,247
Linda L. Quillin	55,035
Danice C. McElowney	54,924
Rosario Maldonado	54,601
Maria G. Diaz	54,582
Ruby Garner	54,390
Nita Ann Godwin	53,414
Joanna Helton	53,092
Lynn A. Cervini	52,426
Kelly A. Fuller	52,250
Judy L. Staats	51,418
Jill L. Glocker	50,713
Jerlene Vrana	50,506
Bea Heath	49,640
Bonnie Crumrin	48,859
Robyn S. Cartmill	48,810
Kaye Yuen	48,693
Kristi M. Anderson	48,415
Alejandra Zurita	48,404
Dolores Keller	48,326
Lyn A. Gagetta	48,211
Lorenda M. Younger	48,157

Flory Palencia	47,660
Gayle J. Green	47,542
Tracey A. Fields-Hedrick	46,471
Effie Parsons	45,734
Pam J. Rhode	45,544
Nannette G. Short	45,270
Rheanonda R. Johnson Gray	44,908
Morgende Meacham Flannery	44,797
Cathy Blasingame Keene	44,551
Elaine Hipsher	44,108
Michelle Sara Moore	44,035
Terry M. Holcomb	44,018
Marie Pfarr	43,983
Elaine Oakes	43,944
Julie Lynne Hightower	43,804
Candy I. Johnston	43,677
Ann Ferrell Smith	43,533
Betty H. Schuler	43,373
Pernie S. Dralle	42,986
Lorraine S. Kigar	42,943
Ronda Compton	42,608
Maria Elvia Lopez	42,542
Patsy A. Glunt	42,532
Joni D. Koontz	42,403
Anita R. Rabelo	42,329
Michelle McCracken Wetteland	42,293
Lynn Baer Roberts	42,263
Avelyn R. Smith	42,128
Tirza Llanes	42,121
Sherri Reindl	41,923
Beth S. Austin	41,391
Mary C. Bernhardt	41,300
Debbie Clifton	41,297

Emerald/Esmeralda

Auri Hatheway	\$119,234
Nancy A. Berlin	106,947
Tanya Olivia King	106,337
Nancy L. DeFina	96,840
Tammy K. Ayers	94,776
Karen E. Riddle	94,217
Marianne L. Anderson	91,329
Hollie R. Sherrick	89,689
Trisha Taylor	85,656
Ayobami O. Olusa	85,505
Traci L. Smith	81,706
Yolanda Lopez	77,988
Pam Kelly	77,008
Kami Fredericks	76,741
Linda Jackson	74,047
Denise G. Kucharski	74,010
Maria Sanchez	71,377
Christie I. Ehiobu	65,572
Stacy D. Foust	64,732
Flavia A. Rivera	63,850
Lindsay Harper	63,536
Emily Stone	63,400
Ann Shears	62,874
Amanda Didia	62,593
Karen A. Jorgenson	62,477
Evalina Chavez	62,172
Candacy Jackson	62,043
Linda Bradley	61,646
Pat Forehand	60,237
Hope S. Pratt	59,237
Anna Joseph Peet	57,826
Kimberly Hutchens Poulson	56,523
Leanne Parrino	55,940
Nikki Knott	55,810
Nancy Boucher	55,670
Rebecca C. Allen	55,546
Alyson R. Young-Guerra	55,383
Vicki Powell	55,122
Helen Jakpor	54,889
Nancy Graham	53,955
Barbara Pleet	53,254
Cynthia Pack	52,564
Adriana Gonzalez Fajet	52,331
Debra Crews-Cairns	51,745
Katie L. Ashby	51,580
Susan H. Campbell	50,224
Denise W. Montgomery	49,824
Rose Campbell	49,520
Laura Krewson	49,455
Monica O. Swaida	49,303

Kathy P. Oliveira	48,817
Haniel Ortiz	48,475
Marla Beddick	48,453
Lynn F. Huckels	48,276
Roxanne K. Youngton	48,121
Julie A. Griffin	47,938
Shara Mobley Gladden	47,570
Gerri L. Gurren	47,360
Gale D. Hollis	47,166
Maria Bertha Godinez	46,919
Rhonda Kambeltz	46,534
Toya M. Drew	45,991
Cathy Apicello-Schneithorst	45,932
Denise M. Sowder	45,531
Nancy Jean Leroy	45,281
Carolyn L. Lucas	45,270
Deborah Metzger	45,110
Grace Hull	44,889
Holly Lynne Martin	44,888
Gilda Canales	44,451
Pamela Rowe Krzmarzick	44,354
Helen M. Harlow	44,203
Michele Martella Armes	43,809
Amie E. Kelly	43,718
Brenda D. Elliott	43,457
Heather Shea Catts	43,134
Talvia W. Peterson	43,056
Jeanne R. DeVore Harris	43,023
Kimbi L. Bartik	42,681
Jordan Helou Eicher	42,573
Anita Rodriguez	42,519
Aida Ramallo de Escribano	42,510
Annette D. Oxley	42,408
Grace Y. Adeoye	42,266
Loretta A. Ramsey	42,010
Angel L. Hurley	41,873
Johanna D. Giese	41,805
Heather A. Carlson	41,805
Brittini Heil-Schuldt	41,775
Barbara Gizzo	41,733
Kimberly Richardson Edwards	41,563
Eva Reyes	41,480
Elaine Oatmeyer	41,444
Diana Pena	41,348
Carol M. Fulton	41,279
Theodora W. Bradley	41,080
Jean Mac Donald	40,862
Janet Lee Ellis	40,389
Judith Beede	40,250
Caren Crosby Fields	40,208

Pearl/Perla

Betsy Richard	\$206,142
Kristin Myers	174,024
Kim L. McClure	157,241
Lisa Allison	137,295
Leah Michelle Lauchlan	97,411
Tracey L. Chavez	96,264
Cindy Machado-Flippen	95,440
Laura Poling	93,873
Keita Powell	93,425
Nedra Ruby White	91,414
Jeanie K. Navikal	88,732
Kathryn L. Engstrom	86,764
Nicole J. Canamare	84,662
Julia Sander Burnett	82,117
Tina M. Wright	79,787
Anne Geertsen	76,847
Lisa Olivares	76,771
Kristi Sue O'Rourke	75,693
Patty Webster	74,476
Jeanie Martin	73,811
Beth H. Piland	73,170
Vicki Piccirilli	73,157
Susan More	69,476
Patti Cornell	68,412
Linda S. Raube	68,363
Blythe Jolee Egbert	67,782
Amy C. Schule	67,196
Heather Marie Erbe	67,061
Janice Baxter Hull	66,795
Tara Lynn Mitchell	66,757
Irene K. Foster	66,384
Diana Maria Bermudez	66,018
Sherry L. Belisle	64,487

Amie N. Gamboian	64,345
Ella M. Chick-Power	63,888
Alma Orrosetti	63,695
Angeline N. Nchako Njamfa	63,579
Holly L. Ennis	63,166
Stephani Prendes	62,912
Maureen Shipp	62,417
Susan K. Janish	62,338
Debbie A. Thomas	60,850
Virginia S. Rocha	59,862
Naomi Mitchem	59,826
Shelley Eldridge	59,457
Richelle V. Barnes	59,387
Tammy D. Glunz-Niehaus	59,200
Amy Stokes	58,691
Diane M. Detesco	57,450
Sherry Moxley Moir	57,352
Amy Kirell	56,599
Shari Lynn Chapman	56,470
Alice C. Mahone	56,062
Joyce Recenello	55,712
Rebecca Milligan	55,664
Kathy Eckhardt	55,577
Laurie C. Cole	55,541
Tammy A. Vavala	55,515
Toni Louise Moore	55,158
Rita Schaefer	54,991
Charlene Grubbs	54,949
Sherry Kostner	54,246
Denise M. Roberts	53,550
Shari M. Kirschner	53,534
Holli Thompson Lowe	53,039
Carmen J. Felix	53,023
R. Sue Miller	52,500
Stephanie Nicole Tran	52,498
Cheryl Marie Brown	52,086
Gina Beck	51,955
Susan M. Holiman	51,602
Lia Rene Chtar	51,599
Terri Lewis	51,447
Barbara R. Johnson	51,099
Jane Cagle	50,516
Amy Kemp	50,510
Sherry L. Fields	50,328
Regina I. McDermott	50,248
Carol Marie May	50,149
Francene M. Anderson	50,140
Sandra M. Munguia	50,129
Jo Shuler	49,608
Dorothy D. Boyd	49,038
Sandra J. Husband	48,836
Ruthie Bressette-Mount	48,397
Connie L. Young	48,009
Andrea D. Andrews	47,998
Sharon Smith Wisnoski	47,470
Shauna Lynn Abbotts	47,420
Moji Mojtabaie	47,289
Donna Stephano	47,276
Karla Pacetti	47,137
Mary Beth Pavuk	46,839
Kay Rubin	46,678
Sarabel Epperson	46,659
Mary E. Johnson	46,371
Brenda Stafford	46,335
Tammarie M. Bradford	46,269
Katrina G. Malone	45,821
Tammy Brown	45,552

Diamond/Diamante

Andrea Shields	\$137,329
Melinda M. Balling	131,860
LaRonda L. Daigle	128,313
Dayana Polanco	125,276
Cecilia C. James	101,273
Faith A. Gladding	99,381
Kim I. Cowdell	98,917
Priscilla McPheeters	98,709
Marsha Morrisette	95,681
Shelly Palen	93,261
Eileen M. Huffman	92,499
Nancy Fox Castro	91,865
Donna J. Saguto	91,844
Tawnya Krempges	91,046
Emily Sims	90,472
Lara F. McKeever	87,186

Delmi Cristina Santos	82,411
Barbara E. Roehrig	79,378
Heather Miriam Ritz	79,306
Kiersten Vavrina	78,895
Pat A. Nuzzi	78,656
Yvonne Tazem	76,508
Terri J. Beckstead	75,769
Diane L. Mentiply	74,856
Mery C. Ramirez Bravo	74,249
Kari Alice Johnson	73,440
Lisa Rada	71,895
Sheryl Peterson	71,388
Richelle V. Barnes	71,320
Susan M. McCoy	71,320
Barbara H. Peterson	71,320
Julie Schlundt	70,209
Rhonda Jean Taylor	69,864
Karime Rosas	69,839
Ruth L. Everhart	69,648
Mary Strauss	69,505
Julie Neal	69,401
Milvia Morales	68,713
Maranda Michelle Rains	68,508
Janet S. Chapman	68,476
Amy Zanto	67,105
Mariann Biase Mason	66,130
Shelley Olson	66,032
Rita Schaefer	65,480
Maritza Estela Gonzalez	65,448
Chris Landaker	65,277
Veronica M. Rosas	65,154
Kristen C. Spiker	65,113
Vivian Diaz	64,911
Sonia Suyapa Bonilla	64,911
Brenda K. Howell	64,651

recognition

Commission Circle

Listed below are the Independent Sales Directors who earned the top 100 commissions and bonuses in each Seminar area in June 2009. Names in bold print are those who earned the maximum 13 percent Sales Director commission plus the maximum 13 percent personal recruit commission.

Ruby		Pamela O. Pruitt.....	7,886.56	Ellen Farquharson.....	8,310.93	Barbara Pleet.....	8,868.51	Amy Kitrell.....	10,966.05	Lara F. McKeever.....	13,809.19
Thessy Nwachukwu.....	\$27,108.29	Charlyn C. Eschette.....	7,862.39	Carmoline Grady.....	8,294.36	Laura A. Armstrong.....	8,812.53	Tina M. Wright.....	10,919.48	Sheryl Peterson.....	13,773.62
Boo Menestrina.....	18,580.87	Kathleen C. Savorgnan.....	7,848.10	Brenda L. Gill.....	8,125.67	Leanne Parrino.....	8,792.85	Barbara R. Johnson.....	10,798.60	Connie L. Russo.....	13,539.22
Krystal D. Downey-Shada.....	17,075.74	Maribel Olivares.....	7,786.95	Gena Prince.....	8,108.37	Elaine K. Williams.....	8,755.85	Ella M. Chick-Power.....	10,733.10	Eileen M. Huffman.....	13,281.84
Dorothy C. Ibe.....	16,905.88	Debra A. McDivitt.....	7,728.27	Flory Palencia.....	8,106.16	Hope S. Pratt.....	8,749.85	Beth H. Piland.....	10,637.06	Heldi Goelzer.....	12,975.01
Donna Clark.....	16,823.17	Gaynell L. Kennedy.....	7,720.69	Kim Maynor.....	8,078.63	Susie J. Serio.....	8,730.20	Virginia S. Rocha.....	10,563.10	Tawnya Krempges.....	12,789.61
Phuong L. White.....	16,634.27	Sheryl K. Goins.....	7,720.69	Kelly A. Fuller.....	8,070.79	Stacy D. Foust.....	8,694.25	Irene K. Foster.....	10,534.87	Yvonne Tazem.....	12,465.37
Vanessa R. Upkins.....	16,302.24	Cathleen Walter.....	7,714.74	Sarah Benkowski.....	8,067.87	Rebecca C. Allen.....	8,692.94	Amy C. Schule.....	10,453.56	Delmi Cristina Santos.....	12,317.58
Krystal K. Walker.....	15,745.96	Bridgette Rae Conley.....	7,681.66	Michelle Sara Moore.....	8,026.71	Heather A. Carlson.....	8,627.99	Blythe Jolee Egbert.....	10,433.15	Lisa Rada.....	12,209.81
Laura A. Kattenbraker.....	15,431.99	Becki Hoisington.....	7,678.76	Lyris Yee.....	8,015.29	Anna Joseph Peet.....	8,619.02	Elizabeth B. Muna.....	10,364.86	Brenda K. Howell.....	12,195.54
Oye A. Onuoha.....	14,886.69	Edith Ngozi Okafor.....	7,660.15	Olivia C. Washington.....	8,003.62	Denise W. Montgomery.....	8,497.29	Joyce Recenello.....	10,326.28	Maria Teresa Lozada.....	12,122.49
Cheryl O. Fulcher.....	14,563.65	Natalie Rose Lee.....	7,625.08	Elizabeth McCandless.....	7,969.28	Nancy Jean Leroy.....	8,457.96	Amie N. Gamboian.....	10,311.03	Maritza Estela Gonzalez.....	12,019.78
Deborah S. Bailly.....	14,220.28	Kimberly Cavaretta.....	7,604.62	Sagrario M. Magana.....	7,891.58	Gerri L. Gurreri.....	8,393.82	Heather Marie Erbe.....	10,273.28	Ana X. Solis.....	11,883.13
Diane Covington.....	13,844.62	Sherri Ammons.....	7,573.47	Maria Montes.....	7,876.28	Carol M. Fulton.....	8,374.97	Rita Schaefer.....	10,269.16	Olga Cecilia Giraldo.....	11,804.85
Karen E. Gardner.....	13,218.57	Helen Amato.....	7,559.07	Ann Ferrell Smith.....	7,814.59	Sonia E. Arqueta.....	8,345.41	Patti Cornell.....	10,201.89	Julie Schlundt.....	11,796.06
Ekene S. Okafor.....	13,020.22	Michelle L. Mathews.....	7,517.24	Robyn S. Cartmill.....	7,805.23	Diana Beddick.....	8,271.26	Diana Maria Bermudez.....	10,150.80	Kiersten Vavrina.....	11,714.29
Kathy Monahan.....	13,013.45	Lee A. McCarthy.....	7,501.74	Amy C. Hayes.....	7,775.03	Elsa Velarde.....	8,270.14	Amy Stokes.....	10,106.08	Barbara E. Roehrig.....	11,620.07
Julie Brindell Sapp.....	12,789.05			Lynn A. Cervini.....	7,760.27	Barbara Gizzo.....	8,264.66	Carmen J. Felix.....	10,075.86	Rosa C. Fernandez.....	11,602.69
Patti Maxwell.....	12,646.19			Lynna Gil.....	7,748.17	Nancy A. Coleman.....	8,233.49	Tammy D. Glunz-Niehaus.....	10,054.47	Ruth L. Everhart.....	11,582.51
Juliet N. Goertzen.....	11,588.40			Sherril Reindl.....	7,739.14	Deborah Metzger.....	8,147.21	Kathy Eckhardt.....	9,986.52	Rose Rodriguez-Capone.....	11,543.99
Linda Kieper.....	11,328.54			Beth Fitzgerald.....	7,707.82	Deborah McKee-Rini.....	8,001.02	Toni Louise Moore.....	9,858.76	Mary Strauss.....	11,437.08
Michelle Semper.....	11,322.68			Debra J. Witmer.....	7,688.90	Danette Kelley Smith.....	7,969.96	Diane M. Detesco.....	9,853.52	Diane L. Mentilly.....	11,397.04
Jacqueline N. Alford.....	11,306.48			Jerlene Vrana.....	7,678.32	Grace Hull.....	7,927.91	Shari Lynn Chapman.....	9,801.52	Julie Danskin.....	11,310.30
Lisa Anne Harmon.....	11,274.85			Danice C. McElowney.....	7,667.02	Shara Mobley Gladden.....	7,707.98	Amy Kemp.....	9,789.58	Maria Flores.....	11,296.52
Erin Lynch.....	11,018.46			Theresa Kusak-Smith.....	7,656.17	Vicki Powell.....	7,698.98	Debbie A. Thomas.....	9,764.09	Maranda Michelle Rains.....	11,177.20
Lisa A. DeLucia.....	10,852.27			Lynn Baer Roberts.....	7,655.74	Sheri L. Farrar-Meyer.....	7,693.96	Janice Baxter Hull.....	9,730.80	Julie Neal.....	11,170.72
Tina Hulsman.....	10,808.28			Martha Alicia Gonzalez.....	7,648.77	Toy M. Drew.....	7,663.81	Judy Gieson.....	9,639.28	Jill D. Davis.....	11,109.92
Karen M. Irwin.....	10,689.11			Jill L. Glockner.....	7,587.53	Susan H. Campbell.....	7,550.36	Moji Mojtabaie.....	9,389.63	Milvia Morales.....	10,924.67
Michelle T. Miller.....	10,622.79			Ronnie Fitzpatrick.....	7,577.29	Debra Crews-Cairns.....	7,535.59	Sherry L. Fields.....	9,364.51	Linda A. Wiseman-Jones.....	10,802.48
Mary Sharon Howell.....	10,552.08			Rossia Elia Meza-Sanchez.....	7,557.02	Kimberly Hutchens Poulson.....	7,506.79	Dorothy D. Boyd.....	9,362.00	Fernanda Morla-Canales.....	10,794.85
Eleanor M. Reigel.....	10,480.10			Morgendee Meacham.....		Diana Pena.....	7,502.51	Evelyn Pirhalla.....	9,192.69	Kari Alice Johnson.....	10,778.05
Mary Lou Ardohain.....	10,410.23			Flannery.....	7,537.66	Talvia W. Peterson.....	7,497.81	Sherry Mooney Moir.....	9,159.88	Meryl C. Ramirez Bravo.....	10,745.55
Paulina Fernandez.....	10,307.86			Terry A. Hensley.....	7,534.82	Amie E. Kelly.....	7,456.88	Penny J. Jackson.....	9,049.89	Maria Janet Koo.....	10,715.71
Debbie A. Elbrecht.....	10,183.72			Kaye Yuen.....	7,508.66	Laura Krewson.....	7,450.40	Sherry L. Belisle.....	9,027.42	Chris Landaker.....	10,676.03
Lisa Baker.....	10,141.37			Cynthia M. Cummings.....	7,499.44	Angel L. Hurley.....	7,408.18	Jacquelyn G. Bates.....	8,912.58	Deborah Dudas.....	10,668.99
Candace Lyn Chambers.....	10,138.18					Kathy P. Oliveira.....	7,374.04	Linda S. Raube.....	8,864.74	Susan J. Pankow.....	10,609.90
Gloria Dominguez.....	10,124.05					MaryAnn V. Knox.....	7,323.33	Shari M. Kirschner.....	8,852.82	Rhonda Jean Taylor.....	10,555.74
Crystal Caldwell Hubbard.....	10,086.64					Cathy Apicello.....	8,832.30	Alicia Borkowska-Sattler.....	8,832.30	Elvia Cordova.....	10,533.06
Suzanne Moeller.....	9,672.51					Schneithorst.....	7,286.69	Holly L. Ennis.....	8,820.48	Kristin Jenae Rogers.....	10,512.74
Jemma Holley Imwalle.....	9,664.32					Cheryl L. Foster.....	7,252.39	Jo Shuler.....	8,815.30	Sandy Griffith.....	10,491.92
Gwen Nicholas.....	9,564.03					Nancy Boucher.....	7,239.64	Alice C. Mahone.....	8,806.84	Mary Jacobson.....	10,466.72
Somer Ballard Carter.....	9,521.85					Eida Ramirez.....	7,232.60	Tamarie M. Bradford.....	8,720.64	Karina Rosas.....	10,435.53
Terry S. Smith.....	9,486.27					Jean Mac Donald.....	7,204.35	Susan K. Janish.....	8,712.98	Martha Kay Raile.....	10,369.24
Candace Laurel Carlson.....	9,354.92					Donna Rajcuka.....	7,195.52	Gail A. Clark.....	8,665.76	Heather Miriam Ritz.....	10,363.13
Cissy E. Warren.....	9,338.11					Misty McCain Pollard.....	7,181.64	Charlene Grubbs.....	8,561.17	Maggy Butcher.....	10,355.75
Lacy Janel Nickelson.....	9,306.74					Judy Giorgio.....	7,171.75	Luanne Stewart.....	8,541.52	Krista A. Johnson.....	10,343.43
Julie Thomas.....	9,301.71					Aliusa Entenza.....	7,118.92	Carol Marie May.....	8,398.84	Andrea Carolina Alvarez.....	10,281.26
Natalie Marie Paparella.....	9,268.64					Lynn F. Huckels.....	7,089.63	Sharon Smith Wisnoski.....	8,391.30	Joy H. Rentz.....	10,276.38
Rose Mary Neel.....	9,263.52					Maria Bertha Godinez.....	7,055.24	Stephanie Nicole Tran.....	8,336.68	Kim A. Messmer.....	10,260.80
Jennifer Jean McNulty.....	9,215.30					Dorcas Mateu Gonzalez.....	7,048.59	Jean A. Wilson.....	8,315.15	Stephani Prendes.....	10,246.51
Liz Whitehouse.....	9,195.73					Annette D. Oxley.....	6,980.20	Francene M. Anderson.....	8,260.61	Darla L. Kottwitz.....	10,189.73
Karyz Figueroa.....	9,158.41					Katie L. Ashby.....	6,964.00	Sandra Giraldo Kirchhoff.....	8,211.88	Linda T. Cartiglia.....	10,114.50
Sonya F. Goins.....	9,148.44							Brenda Stafford.....	8,178.30	Gladis Maldonado.....	10,069.86
Judie Roman.....	9,122.14							Gina Beck.....	8,164.13	Patricia Schneider.....	10,063.81
Juliet Igboanusi.....	9,011.03							R. Sue Miller.....	8,135.83	John S. Chapman.....	10,050.32
Mary L. Morgan.....	8,966.62							Denise M. Roberts.....	8,069.67	Indhira Fernandez.....	10,011.22
Courtney Leanne Armstrong.....	8,953.72							Katrina G. Malone.....	8,061.30	Veronica M. Rosas.....	9,981.44
Carmen Nunez de Valencia.....	8,947.19							Jane Cagle.....	8,025.89	Lila DeWeber.....	9,974.91
Crystal Huskins Carper.....	8,908.68							Caroline Adedolapo Yussuf.....	8,000.11	Melissa R. Hennings.....	9,948.08
K. T. Marie Martin.....	8,904.79							Rebecca Milligan.....	7,969.17	Lesley A. Bodine.....	9,930.39
Anne Weidenweber.....	8,823.62							Marye Durrer.....	7,958.61	Patricia A. Woodworth.....	9,927.76
Debra Moore Kinley.....	8,680.53							Jheryn Sims Alexander.....	7,949.94	Nicki R. Hill.....	9,916.41
Julie Smith.....	8,588.84							Collette Parker.....	7,942.93	Sonia Suyapa Bonilla.....	9,812.67
Sherrie L. Clemons.....	8,515.51							Judi Tapella.....	7,942.54	Shelly Olson.....	9,812.55
Stella Smith-Plus.....	8,501.85							Sally Moreno.....	7,909.95	Amy M. Lohrenz.....	9,743.98
Becky J. Seim.....	8,485.81							Regina I. McDermott.....	7,886.01	Denise M. Guthrie.....	9,733.06
Lisa Marie Zimmerman.....	8,384.95							Crystal Dawn White.....	7,866.82	Barbara H. Peterson.....	9,623.45
Margaret Marie Leonelli.....	8,358.83									Noemi C. Jaimes.....	9,590.89
Susan E. Goodson.....	8,343.13									Teresa A. Lischwe.....	9,508.22
Melissa Kaye Kopec.....	8,328.48									Janis Onstott.....	9,470.32
Charlene N. Mason.....	8,319.13									Deborah Robina.....	9,406.92
Vicki S. Lindsay.....	8,310.96									Carol Lee Johnson.....	9,383.41
Marnie R. Yunger.....	8,294.99									Fern Hendricks.....	9,374.20
Laura Sainz Rivera.....	8,234.47									Meysa Esparza.....	9,327.77
Nancy D. Marshall.....	8,174.93									Cecilia C. James.....	17,099.24
Gail Bauer.....	8,101.97									Dayana Polanco.....	16,963.58
Appolonia Nnediogo.....										Shelly Palen.....	15,259.97
Onwuanaegbule.....	8,085.57									Faith A. Gladding.....	15,247.21
Jeanie Ripley.....	8,072.99									Pat A. Nuzzi.....	15,214.10
Heather A. Verity.....	8,018.99									Yosaira Sanchez.....	14,840.38
Carol Fehr.....	8,018.79									Terri J. Beckstead.....	14,778.87
Corrin Cresci.....	8,010.90									Donna J. Saguto.....	14,707.65
Terezeja Marie Lemieux.....	7,943.53									Emily Sims.....	14,640.78
Adaora Eucharia Umeh.....	7,909.25									Vivian Diaz.....	14,638.37
										Naomi Mitchem.....	14,521.38
										Kim I. Cowdell.....	14,447.52
										Marsha Morrisette.....	14,244.78

*WITHIN "APPLAUSE" MAGAZINE, YOU MAY PERIODICALLY FIND ARTICLES WHICH SUGGEST BUILDING YOUR BUSINESS THROUGH REFERRALS AND/OR BY CONTACTING POTENTIAL GUESTS FOR UPCOMING SKIN CARE CLASSES OR OTHER EVENTS. PRIOR TO CONTACTING SUCH INDIVIDUALS VIA TELEPHONE OR E-MAIL, YOU SHOULD CONSIDER WHETHER SUCH COMMUNICATION IS CONSISTENT WITH STATE AND/OR FEDERAL "DO-NOT-CALL" AND/OR "SPAM" LAWS AND REGULATIONS. FOR MORE INFORMATION ON THIS SUBJECT, YOU CAN GO TO THE MARY KAY INC.'S WEB SITE AND CLICK ON "TAX AND LEGAL" IN THE DROP-DOWN MENU. WHEN IN DOUBT, MARY KAY INC. RECOMMENDS FACE-TO-FACE CONTACT AS THE BEST FORM OF COMMUNICATION, WHICH SHOULD HELP YOU AVOID ANY ISSUES WITH THESE TYPES OF REGULATIONS.

recognition

Mary Kay Angels

These Independent National Sales Directors, Independent Sales Directors and Independent Beauty Consultants achieved the highest commissions/bonuses or production or had the most new team members in their Seminar areas in June 2009.

Top National Sales Directors — Commissions and Bonuses



Carol Anton
\$67,697
RUBY



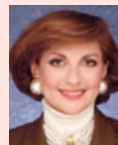
Gayle Gaston
\$84,798
SAPPHIRE



Gloria Mayfield
Banks
\$59,276
EMERALD



Darlene Berggren
\$48,244
PEARL



Barbara Sundén
\$107,796
DIAMOND

Top Unit — Estimated Retail Production

RUBY — Krystal Downey-Shada, <i>Go Give Area</i>	\$124,599
SAPPHIRE — Sylvia Boggs, <i>Go Give Area</i>	\$164,494
EMERALD — Auri Hatheway, <i>D. Wiegand Area</i>	\$119,234
PEARL — Betsy Richard, <i>W. DeKerlegand Area</i>	\$206,142
DIAMOND — Andrea Shields, <i>Go Give Area</i>	\$137,329

Top Sales Director — Personal Sales

RUBY — Juliet Goertzen, <i>J. Shealy Area</i>	\$32,466
SAPPHIRE — Annette Romero, <i>Go Give Area</i>	\$19,786
EMERALD — Terry Estoche, <i>Go Give Area</i>	\$17,855
PEARL — Betsy Richard, <i>W. DeKerlegand Area</i>	\$33,429
DIAMOND — Amy Lohrenz, <i>Go Give Area</i>	\$19,830

Top Beauty Consultant — Personal Sales

RUBY — Denise Schopfer, <i>K. Walker Unit, K. Copeland Area</i>	\$21,223
SAPPHIRE — Judy Gaston, <i>L. Klein Unit, Go Give Area</i>	\$13,401
EMERALD — William Van Osdol, <i>L. Krewson Unit, Go Give Area</i>	\$32,844
PEARL — Wendy Chapman, <i>S. Tran Unit, Go Give Area</i>	\$15,700
DIAMOND — Vicki Hanson, <i>P. Baunach Unit, K. Piro Area</i>	\$14,792

Top Team Builder

RUBY — Sales Director Boo Menestrina, <i>R. Evans Area</i>	18 New Team Members
SAPPHIRE — Sales Director Brenda Gill, <i>Go Give Area</i>	19 New Team Members
EMERALD — R. De Los Santos Spicer, <i>K. Edwards Unit, N. Privette-Jones Area</i> ...	21 New Team Members
PEARL — Sales Director Snowe Saxman, <i>C. Warfield Area</i>	26 New Team Members
DIAMOND — Lorena Arita, <i>M. Gonzalez Unit, G. Castaño Area</i>	16 New Team Members

Top Unit Builders

Independent Sales Directors with 20 or more new unit members for June 2009.

Ruby

New Unit Members	
Vanessa Upkins.....	44
Phuong L. White.....	32
Lisa Marie Zimmerman.....	31
Candace Lyn Chambers.....	29
Karen E. Gardner.....	26
Krystal D. Downey-Shada.....	25
Debra Moore Kinley.....	23
Dandra Boyd.....	22
Karyz Figueroa.....	22
Jemma Holley Imwalle.....	22
Jeanie Ripley.....	22
Cheryl O. Fulcher.....	21
Jennifer E. Marinacci.....	21
Boo Menestrina.....	21
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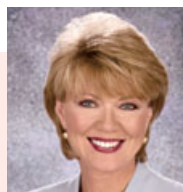
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Sales Mentors

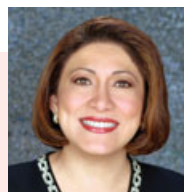
Special thanks to the sales mentors for the June 16, 2009, *New Independent Sales Director Education* class.



Jo Anne Barnes
National Sales Director
Sapphire Seminar



Mona Butters
National Sales Director
Emerald Seminar



Sonia Páez
National Sales Director
Diamond Seminar

Be sure to check out quarterly *Ovation*® for more recognition. Go to the Mary Kay InTouch® Web site under "Resources," click on "Publications" and then "*Ovation*®."

share the mary kay buzz!

Mary Kay® products and information about the opportunity are popping up everywhere! From national TV ads to local networks and newspapers, everyone is talking about how Mary Kay offers value-conscious products and a great at-home business opportunity. Be sure to spread the word about this fall's exciting Mary Kay® media blitz and give your business a boost! It could be your key to holding more parties and reaching your Star Consultant goals!

Fall TV Ads

Commercials featuring Mary Kay® products and the business opportunity run throughout September. Watch for them on these networks and be sure to tell your friends, family members and customers to tune in: *CW, Lifetime, ABC, Univision, E!* and *Style*.



TV Marketing Partnerships*

- Tune in to the hit TV drama *Army Wives* on Sept. 6, 13 and 20 at 10/9c to see Mary Kay® color products featured in special promotional segments during the show, telecast as part of a co-promotional campaign with the *Lifetime* network. Looks shown during *Army Wives* promotional segments are available on printable "Get the Look" fliers for you to use to invite your customers, hostesses and any potential team members to hold parties and learn more about products and the business opportunity from you. Go to the Mary Kay InTouch® Web site to print them out.
- Mary Kay Inc. and *Univision* have partnered to make one person's dream come true during the *Cristina Presents: Soñando Contingo* TV special on Sept. 14. Watch to see how it all happens!
- Look for Mary Kay® products featured during commercial time on *ABC's Good Morning America* broadcast in September. Corresponding "Get the Look" fliers are available.
- Mary Kay® color looks also will be shown during *E!* and *Style* networks' airtime.

October Magazine Ads

These stunning Mary Kay® Miracle Set ads will be featured in October issues (on sale in September) of several national general market and Spanish-language magazines. Look for these ads in your favorite magazine and be sure to showcase them at skin care classes and parties. Get ready to share a miracle!

- General market magazines: *Glamour, Self, Lucky, Marie Claire, InStyle, People, StyleWatch, ELLE, Parents* and *Essence*
- Latina market magazines: *Latina, People en Español, Cosmo en Español, Vanidades, Ser Padres, Siempre Mujer*





party^{with a} purpose

go for **5 million**

What's a Party?

Whether you call it a party, a skin care class, a pampering session or a fun night out, it's never been easier to give your hostess and her guests a Mary Kay experience that will make them feel good about themselves and look great! (We're now using the term "party" in most instances because it simply sounds fun!) And you can rest assured that holding parties hasn't gone out of style. In fact, they're more popular than ever as women look for fun, simple ways to better themselves and have fun with people they care about without spending a lot of money.

So what constitutes a party? As Mary Kay Ash always taught, it's when you have **a hostess, at least two guests and \$200 suggested retail in total sales.** (Some of you may remember Mary Kay's original *20/20 Club* Challenges where she encouraged independent sales force members to hold 20 classes each month using these guidelines.*) So as long as you follow this criteria, your party is complete!

Hostess Perks

Hostesses have more reasons than ever to book! To make them feel like Mary Kay VIPs, you can promote these hostess program perks:

1. Opportunity to earn FREE products
2. Knowledge that their Mary Kay® party supports a company that helps others
3. One-on-one personal consultation
4. A FREE *Mary Kay® Fashion and Beauty Trend Report*
5. Try before you buy.
6. Receive VIP news, such as newsletters with beauty tips and alerts for special promotions.

Go online to the Mary Kay InTouch® Web site for complete details. Remember, it's all about making your hostesses feel special and giving them what they want!

Why 5 Million?

What an audacious goal, but wouldn't Mary Kay Ash be proud to know that we're reaching for the stars? To meet the 5-million-party goal, it means that Star Consultants should hold at least six parties per month. If you're not a Star Consultant, it means holding at least three parties a month. Of course, Mary Kay Ash would be most proud if everyone held five parties per week – a surefire way to reach the 5-million-party goal! So as you can see, this goal is attainable if everyone sets personal party goals. **Think big!**

Look Who's Talking

The exciting new "Let's Talk" networking site on the Mary Kay InTouch® Web site came humming to life on Aug. 1 and hasn't stopped buzzing yet. This un-BEE-lievable new social media community is "teaming" with information, connecting independent sales force members in a spirit of exchange even more efficient and effective than anyone imagined possible. Your Mary Kay sisters are trading tips and ideas like there's no tomorrow. And all that information can help you hold the best parties ever!

Be sure to log on soon for motivation that will move you and to contribute your own words of wisdom. Your experience may be the precise inspiration someone else needs to start holding Mary Kay® parties. While you're logged on, you can check the party tally to see how many parties have been held so far, including your own!

With enhanced tools to help you hold more parties than ever before, you'll be partying your way to business success while enriching lives the Mary Kay way.

Tools to Entice

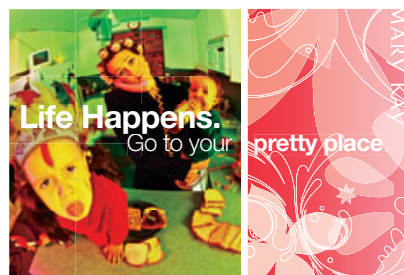
A Mary Kay® Personal Web Site is one of the most powerful ways for you to connect with your hostesses. After you schedule a party using the *Beaute-vite*® Party Planner, a new feature will allow your hostesses to start accessing their rewards immediately, and a special tool will let you communicate with partygoers in a brand-new way. Be sure to check it out and subscribe for a Mary Kay® Personal Web Site today!



There's a **party** going on.
It's time to go to your **pretty place**.



A new hostess brochure, *Beaute-vite*® and hostess postcards help spread the word about what Mary Kay® parties offer.



Helping Others Helps You

And here's even more exciting news! **In honor of all parties held in the month of October, Mary Kay Inc. is donating \$1.5 million to The Mary Kay Foundation** and its efforts to end domestic violence. When you explain to your hostesses the goal of 5 million parties in 2009–2010 and that these parties support a company that helps others, they'll likely be inspired to share their time. You also can remind your hostesses that October is Domestic Violence Awareness Month and Breast Cancer Awareness Month, tying together these two issues that affect women, issues which Mary Kay herself held dear to her heart.



THE MARY KAY
FOUNDATION

Parties Strengthen Your Business

While you're reaching out to others and helping the Company make history by reaching our "5 by 50" groundbreaking goal to achieve \$5 billion in revenue by the Company's 50th anniversary, remember that you're creating your own history as well. Every party your hostesses hold, every new customer you win over, introduces them to Mary Kay® products and propels you that much closer to *Customers Count* success and Star Consultant status. Remember, building strong relationships with your customers and hostesses leads to selling and team-building – the foundations for your business success.

*For purposes of our 5-million-party goal, a party is defined as any selling situation which has a hostess and at least two guests in attendance and results in at least \$200 in suggested retail sales. Open houses can count so long as you meet the selling situation qualifications. For example, an open house with 12 people in attendance, four hostesses and \$800 in retail sales will count as four parties.

Together, **we're doing more good** *than ever before*

Has this ever happened to you? It's the end of the day and you're tired. The kids are in bed (maybe you're listing tomorrow's Six Most Important Things), and you start thinking about your sales calls, parties and team-building appointments. **You wonder: Am I truly making a difference day to day? In those moments and throughout the year, remind yourself of the empowered compassion that flows from hearts joined as one.** Like an unstoppable river of love, your own efforts combine with the Company's and those of your hostesses and customers who support

The Mary Kay Foundation, hold parties with a purpose and volunteer in the community. Together, we are lifting up those in need. Every tube of lipstick you sell in a *Beauty That Counts*™ shade helps change lives. Every recycled compact, every donation of time and money, shines light into a dark corner. There's never been a point in Mary Kay history when the Company and the global independent sales force were doing more for others around the world. The passion for improving lives is growing, burning more fervently than ever before and making a difference that matters.

The Mary Kay Foundation

October is Domestic Violence Awareness Month and Breast Cancer Awareness Month, highlighting the dual missions of The Mary Kay Foundation. With deep gratitude, the Foundation honors you, the independent sales force, for your loyalty in the fight against cancers that affect women and violence against women. Over the past year, your sensitivity to those facing these life-changing challenges has helped bring comfort to the hurting.

For example, your contributions made it possible for the Foundation to award \$300,000 to the National Network to End Domestic Violence, with \$200,000 set aside for Amy's Courage Fund, a trust that provides assistance to women and children imperiled by domestic violence. The Foundation awarded 14 cancer research grants of \$100,000 each for a total of \$1.4 million and has plans for \$3 million in grants to women's shelters again this year. Although its name and Web address are new, the Foundation's commitment to Mary Kay's legacy and the two causes closest to her heart remains unchanged. For inspiring stories and the latest updates on how the Foundation is making a difference, you'll want to visit www.marykayfoundation.org. Bookmark this new site and then send friends, family and your customers there so they can learn about the great work. The Foundation Web site also provides valuable tips on "how-to" plan and conduct Foundation fundraisers, such as 5Ks and other events which have proven successful. This detailed information saves you valuable time by answering your most-asked questions right away!



Putting a Charitable Face on Parties

According to "Mary Kay's Truth About Abuse" survey, the number of domestic violence shelters reporting an increase in women seeking help has jumped dramatically since September 2008. Shelters in the South reported the highest increase at 78 percent, followed by the Midwest with a 74 percent increase over the previous year. Your customers and hostesses will appreciate knowing that in honor of all parties held in the month of October, Mary Kay Inc. is donating \$1.5 million to The Mary Kay Foundation and its efforts to end domestic violence. When you share the goal of 5 million parties in 2009–2010 and the good they can do, your customers and hostesses will be inspired to share their time to help you, and us, help others. To find out more about booking parties with a purpose, consult the new hostess brochure and class/party postcard. Both are perfect party companions.



FedEx Office SM

"Making Copies" Benefits Good Causes

Did you know that by using FedEx Office's services for copying, printing and other production needs, you can save money and support The Mary Kay Foundation? Through the Mary Kay FedEx OfficeSM Mobile Professional Program, FedEx OfficeSM deeply discounts its services, and a portion of the sales generated by the orders is donated to the Foundation. The DocStore feature provides a convenient, step-by-step, print-on-demand system that can save you time and money. You also can select from an online catalog, print brochures and handouts with all the great information about the Foundation's two causes through the DocStore from www.marykayfoundation.org. Or go to the Mary Kay InTouch[®] Web site, click on MKConnections[®] and select the DocStore to order. Don't miss out on an opportunity to enjoy discounts with any form of payment and support the Foundation's efforts!

pink changing lives SM

Lobby Day Against Domestic Violence

In its efforts to "Lobby for Good," Mary Kay representatives along with members of the independent sales force are lobbying for domestic violence prevention and funding. In Oklahoma City this year, nearly 40 Independent Beauty Consultants, including three Independent National Sales Directors, met with legislators to discuss teen dating violence education in Oklahoma schools. The press conference there included representatives from Mary Kay Inc. and eight media outlets and focused attention on bringing awareness to this potentially life-changing crisis and the resources needed to combat it. This year, Mary Kay Inc. also partnered with the National Network to End Domestic Violence for a "Lobby Day" at the nation's Capitol in Washington, D.C.

Hammering Away at Home Ownership

Over the past four years, Mary Kay Inc. has participated in building seven homes through Habitat for Humanity®. Habitat's nonprofit mission is to eliminate substandard housing by building quality affordable homes in partnership with deserving families, which coincides with Mary Kay's own mission to enrich the lives of women and children. Partner families are able to purchase a three- or four-bedroom home through a 0% mortgage, providing them with a stable home, predictable payments and the ability to save and build equity for the future.



Building on the Future

For loving young mother **Donosha Linley** and her energetic son, Jayvier, 2009 shaped up to be a momentous year of realizing a dream. With every hour she contributed in "sweat equity" alongside Mary Kay employees, Donosha, a mortgage loan shipper, came closer to achieving the privacy she had longed for. "I can't wait to settle in and fix everything up just the way I want it," she shared, smiling brightly on

dedication day. "We finally have a place of our own to have friends over and just hang out." More than 200 Mary Kay employees volunteered for eight hours on eight consecutive Saturdays for a total of around 1,600 hours, not including the additional volunteer "snack and meal" brigade!

Planting for the Future

During April of this year, Mary Kay celebrated 20 years of recycling efforts by completing a reforestation project in the Bitterroot National Forest in Montana and Idaho. And you helped! Through our Pink Doing GreenSM Compact Recycling program, Mary Kay Inc. exceeded its 2008–2009 collection goal of 200,000 old compacts and, in partnership with the Arbor Day Foundation, planted 200,000 trees in Bitterroot, the largest expanse of wilderness in the United States.

Helping Children Heal

In September and October, Mary Kay Inc. dedicated five nature classrooms for the enrichment of children staying at domestic violence shelters located in the five cities in which the Company has distribution centers.



Counting for More: One Dollar Never Did So Much

Last year's first-ever global *Beauty That Counts*TM charitable campaign was an enormous success. The Company donated nearly \$2 million from 2008 *Beauty That Counts*TM global sales to causes that change the lives of women and children around the world. In the United States, the donations helped sponsor the groundbreaking *Break the Cycle* DVD. You helped us touch lives around the world as never before — one woman, one child at a time. It's no surprise, then, that this year's campaign, which kicked off on May 1, has moved many to do even more. As Mary Kay Ash said, "Up that goal a little. It doesn't cost any more to make it bigger." For every *Beauty That Counts*TM Mary Kay® Creme Lipstick in Gingerbread and limited-edition Pink Passion sold through Dec. 15, the Company will donate \$1 to The Mary Kay Foundation and its efforts to end domestic violence. Thousands of Independent Beauty Consultants just like you, along with their friends, family members and customers, have committed to making their share of a difference through *Beauty That Counts*TM. Remembering those who are receiving this help will, in turn, help motivate more sales to help more women and children. Isn't it good to know that Mary Kay® lipstick has moved beyond a brief life as a mere cosmetic to changing lives for a lifetime?

Go-Give® Award

Congratulations to the winners for October 2009.

The Go-Give® Award is given in memory of Independent National Sales Director **Sue Z. Vickers** to recognize Independent Sales Directors who best exemplify the Golden Rule, helping others unselfishly and supporting adoptees as much as unit members.

If you know an Independent Sales Director who has displayed the Go-Give® spirit, why not nominate her for the monthly Go-Give® Award? The Go-Give® nomination form is available on the Mary Kay InTouch® Web site under "Recognition."



**Kit
Dupree**

Sapphire
Independent Senior Sales Director
Began Mary Kay
May 1993
Sales Director Debut
April 1995
Offspring one first-line
National Sales Director
Jana Cox
Honors Cadillac qualifier; Circle of Honor; seven-times Sales Director Queen's Court of Personal Sales; five-times Circle of Achievement; two-times Double Star Achievement; gold medal winner; estimated highest monthly unit retail: \$108,254
Personal Lives in Fort Worth, Texas. Husband, Kevin; sons: Jordan, Kyle; daughter, Cassie
Favorite Quote "But those who hope in the Lord will renew their strength. They will soar on wings like eagles; they will run and not grow weary, they will walk and not be faint." Isaiah 40:31
Independent Beauty Consultant
Gennie Pender of Crowley, Texas, says, "At Christmas we adopted the nursing home next door to our meeting place. It is amazing how Kit inspires us to help others and, in turn, help ourselves grow."



**Vickie
Danuser Hanson**

Emerald
Independent Senior Sales Director
Began Mary Kay
February 1983
Sales Director Debut
February 1990
Offspring one first-line
National Sales Director
Go Give Area
Honors Premier Club qualifier; Star Consultant; seven-times Circle of Achievement; gold medal winner; estimated highest monthly unit retail: \$64,674
Personal Lives in Milledgeville, Ga. Daughters: Megan, Hayley; two granddaughters
Favorite Quote "If it is to be, it's up to me!"
Independent Beauty Consultant
Marcia Jump of Eatonton, Ga., says, "Vickie cares for her elderly parents, delivers meals on wheels, volunteers at a cancer center and nursing home and assists in the care of her two granddaughters."



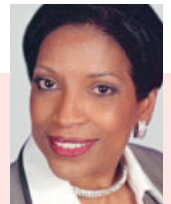
**Pamela
Lanning**

Pearl
Independent Sales Director
Began Mary Kay
February 2004
Sales Director Debut
November 2005
National Sales Director
Stacy James
Honors Cadillac qualifier; Star Consultant; Sales Director Queen's Court of Personal Sales; Circle of Achievement; Double Star Achievement; gold medal winner; estimated highest monthly unit retail: \$60,927
Personal Lives in Highlands Ranch, Co. Husband, Brad; son, Gavin; daughter, Ashley
Favorite Quote "For I know the plans I have for you," declares the Lord, 'plans to prosper you and not to harm you, plans to give you hope and a future.'" Jeremiah 29:11
Independent Executive National Sales Director Cheryl Warfield says, "Pam has personally held 'grand openings' for adopted unit members to ensure that they get off to a great start and learn great class procedures. She consistently works with adopted Independent Sales Directors."



**Nichole
Vaughn**

Diamond
Independent Sales Director
Began Mary Kay
July 1993
Sales Director Debut
May 2000
National Sales Director
Go Give Area
Honors Premier Club qualifier; Star Consultant; Consultant Queen's Court of Personal Sales; five-times Circle of Achievement; Fabulous 50s; gold medal winner; estimated highest monthly unit retail: \$48,003
Personal Lives in Kansas City, Mo. Husband, Travis; daughter, Ashlyn
Favorite Quote "Commit to the Lord whatever you do, and your plans will succeed." Proverbs 16:3
Independent Beauty Consultant
Kristy Peto of Kansas City, Mo., says, "When one of Nichole's adoptees was not feeling well at Career Conference, Nichole drove the adoptee to the emergency room and stayed with her until everything was all right."



**Juanita
Johnson**

Ruby
Independent Senior Sales Director
Began Mary Kay
November 1982
Sales Director Debut
July 1984
Offspring two first-line; two second-line
National Sales Director
Go Give Area
Honors Cadillac qualifier; Circle of Honor; three-times Sales Director Queen's Court of Personal Sales; Queen's Court of Sharing; 12-times Circle of Achievement; Double Star Achievement; gold medal winner; estimated highest monthly unit retail: \$91,332
Personal Lives in Duluth, Ga. Daughters: Nichole, Netosha; three grandsons
Favorite Quote "Be anxious for nothing, but in everything by prayer and supplication, with thanksgiving, let your requests be made known to God." Philippians 4:6
Independent Senior Sales Director Beverly Cherry of Freeport, N.Y., says, "Juanita cares about her sister and brother Independent Sales Directors and loves to help them succeed. She makes you feel like part of her family."

Limited-Time Special Offer:

Get the **TimeWise® To-Go Case** for only **\$5!***

Just in Time for Holiday Gift-Giving!

Give yourself (and other special women you know) the gift of beautiful, glowing skin and this stylish case for taking your beauty on the go!

**Just \$5 with purchase
of a Miracle Set!***

**The
Miracle Set:
11 Age-Fighting
Benefits
in Four
Products**



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*Available from participating Independent Beauty Consultants with a full-sized Miracle Set purchase starting at \$90 suggested retail, while supplies last. Fixed wholesale price of \$5.

MARY KAY®

Mary Kay Inc.
P.O. Box 799045
Dallas, TX 75379-9045

PRSR STD
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MARY KAY INC.

You've earned **red.** Now take on **blue.**

When you step up in 2010, the rewards will be yours!

Suit Up in Style

Not only is the new sapphire blue and black Independent Sales Director suit gorgeous, it shows how much you care about your Mary Kay business. And the matching ring is yours when you debut as an Independent Sales Director Aug. 1, 2009, to July 1, 2010. Both the suit and the ring will be extended through the 2010–2011 Seminar year, so you can keep and build upon these wardrobe pieces for an additional year! And when you debut from Aug. 1 to Dec. 1, 2009, you'll also receive a fabulous zebra-accented wrap!

Head to San Diego

Get ready to join the sisterhood traveling to San Diego for Leadership Conference 2010! You'll discover keys to leadership success and be inspired by those who've made it happen. And when you debut from Aug. 1 to Dec. 1, 2009, and attend Leadership Conference 2010, you'll receive a special seat cover and early admittance to each general session along with your Independent Senior Sales Director.

Class of 2010 Super Stars

If you go "above and beyond" and debut from Aug. 1 to Dec. 1, 2009, under the *new* Sales Director-in-Qualification requirements, you will receive the above-mentioned prizes, an invitation to the Leadership Conference 2010 luncheon and be a Class of 2010 Super Star!

More Opportunities

Once you become an Independent Sales Director, you can participate in exclusive programs like On the Move, Fabulous 50s and Honors Society to build upon your success. And be sure to

check out the *Dressed to Thrill* Challenge where you can earn a black zebra trench jacket to be awarded at Leadership Conference 2010. Details online!



Note: You can still realize your leadership dream by debuting under the current requirements before Jan. 1, 2010, when the new requirements become effective. Visit the **Mary Kay InTouch®** Web site for complete details.



The suit is gorgeous. The ring is a stunning symbol of your success. Make them yours in 2010!