

MARY KAY

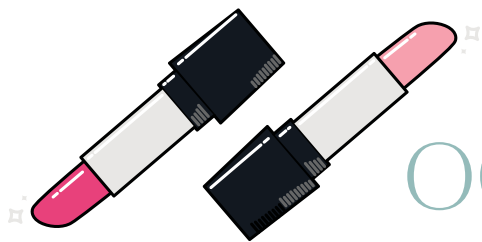
OCTOBER 2019

applause®



Be a Merrymaker!

Holiday products and handy tools you can use for a merry selling season!



OCTOBER *Dates*



1

Online Independent Sales Director-in-Qualification Commitment Form available beginning 12:01 a.m. CT.

Commitment Form postmark cutoff to begin Independent Sales Director qualification this month.

3

Last day to submit online Independent Sales Director-in-Qualification Commitment Form. Form available until midnight CT.

14

Columbus Day observed. Postal holiday.

17

Last day to enroll online for the Winter 2019 *Preferred Customer Program*SM mailing of *The Look*, including an exclusive sample (while supplies last).

23

Last day to register/cancel for Nov. 13-16 New Independent Sales Director Education in Dallas by 11:59 p.m. CT.

30

Last day of the month for Independent Beauty Consultants to place phone orders.

31

Last business day of the month. Orders and Independent Beauty Consultant Agreements submitted by mail must be received today to count toward this month's production.

Last day of the month to place online orders.

Online Independent Beauty Consultant Agreements accepted until midnight CT.



“

Many times, the things we fear most happen because we expect them to happen. Fortunately, the opposite also is true. When we expect great things, great things will happen! We are surrounded by abundance, and we can draw it to us by expecting it.

”

Mary Kay

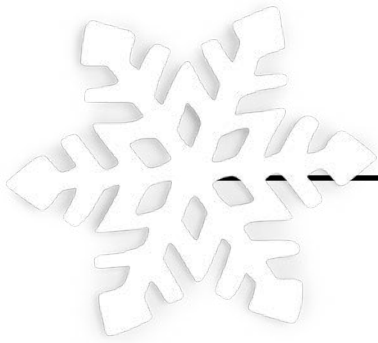


HELPFUL NUMBER: Mary Kay Service Center 800-272-9333

For questions regarding *Mary Kay*® product orders, *Mary Kay InTouch*®, special events, product information, etc.

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TRENDING *Now*



Learn on the Go!

The new *Mary Kay*® Mobile Learning App offers access to inspiration and education on the go! The easy-to-access, on-demand material includes the best from Company-sponsored events and product education as well as timeless recordings from legacy leaders, including Mary Kay Ash! Best of all, it's FREE!

Download from Apple® or Google Play™.

SAVE THE DATE:

Saturday, Oct. 5 in Dallas!

Can't make it but want to donate?

Sign up as a virtual walker – MK5K®

T-shirt included! Proceeds help women suffering from cancer and impacted by domestic violence. Register at marykayfoundation.org



NEW! MK Rewards™ Visa® Card



\$100

Statement Credit

after \$500 spent in the first three billing cycles¹

Apply Today!

Visit MKRewardsVisa.com

THIS MONTH IN MARY KAY HISTORY

1981

Mary Kay's autobiography, *Mary Kay*, publishes. It is rereleased as *Miracles Happen: The Life and Timeless Principles of the Founder of Mary Kay Inc.*, to celebrate the Company's 40th anniversary in 2003.



1995

The Company moves its world headquarters to the current location in Addison, Texas. With 13 floors (Mary Kay Ash's favorite number), it is the perfect home to Mary Kay employees. It's also home to the award-winning Mary Kay Museum, host to thousands of visitors each year.



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Applause® Magazine Team: MANAGING EDITOR: ALESIA RITENOUR SENIOR EDITOR: MEGHAN BONDS SPANISH MANAGING EDITOR: MARGARITA HERNÁNDEZ CONTRERAS ART PRODUCER: SHARILYN GETZ SENIOR PRINT PRODUCER: JAN STEEL PRINT PRODUCERS: KIM RIND, ANITA TRENT PUBLICATIONS SPECIALIST: NICOLE LITTLE DESIGN STUDIO SUPERVISOR: WHITNEY HOLDEN SENIOR GRAPHIC DESIGN/PRODUCTION ARTISTS: CHERYL FELLENBAUM, PATTI CASAMASSIMA GRAPHIC DESIGNER: BIANCA CAMANO SENIOR PREPRESS ARTIST: RICHARD HUDSON COPY EDITORS: LISA HORNE, GAYLEEN WOODALL

*Within *Applause®* magazine, you MAY periodically find articles which suggest building your business through referrals and/or by contacting potential guests for upcoming skin care parties or other events. Prior to contacting such individuals via telephone or email, you should consider whether such communication is consistent with state and/or federal "do-not-call" and/or "SPAM" laws and regulations. For more information on this subject, you can go to the *Mary Kay In Touch®* website and click on "Tax and Legal" in the drop-down menu. When in doubt, Mary Kay Inc. recommends face-to-face contact as the best form of communication, which should help you avoid any issues with these types of regulations.



Be a MERRYMAKER!

Make this season merry with festive new limited-edition† products and fun gift-bundling ideas created with bows, bags and stockings found at craft stores!



NEW! LIMITED-EDITION† MARY KAY MAD ABOUT MASKING™ MASK POD GIFT SET, \$25, PK./4

Includes **four single-use facial masks** in **four new formulas!**

- **MISS PORE-FECT™** This **clay mask** will leave skin feeling “porefect” and looking mattified.
- **ENERGY QUEEN™** This **mud mask** features caffeine and will leave you ready to conquer your to-do list!
- **LADY SERENITY™** Enjoy royally deserved tranquility with this cool, soothing **cream mask**.
- **DEWY GAL™** Give yourself a dewy glow with this moisturizing **gel mask**.



IDEA!
Drop a fave
Mary Kay® mask and the
new **Mary Kay® Mask
Applicator** in a small
stocking!

NEW! REGULAR-LINE MARY KAY® MASK APPLICATOR, \$12

Silicone mask applicator offers mess-free application and less product waste. Fits in each *Mary Kay Mad About Masking™* Mask Pod and is great for any *Mary Kay®* mask.



†Available while supplies last All prices are suggested retail. Stocking not included.



**NEW! LIMITED-EDITION+ MARY KAY
ULTRA STAY™ LIP LACQUER KIT, \$39**

Help your customers' lips stay picture-perfect with this long-wearing, color-locking technology. Kit includes:

Lip Lacquer. Loaded with ultrafine pigments for rich, outstanding color in a single quick-drying swipe. **Choice of three shades:**

CHERRY

PLUM

ROSE

TIP: Avoid rubbing lips together while it dries. Add intensity with a second coat after first layer is dry.

Lip Lacquer Sealer. Locks color in for lasting performance.

Lip Lacquer Eraser. Massage onto lips and wipe away color. Repeat as needed.

WARM AND FUZZY!

FREE* fuzzy socks with every purchase of **Mint Bliss™ Energizing Lotion for Feet & Legs**, \$11.

IDEA!

Bundle Satin Lips® Set using a small soap dish, self-adhesive sequin sheet and a cute little bag!

*Available from participating Independent Beauty Consultants and available while supplies last

HOLIDAY HELP IS HERE!

READY TO BE A MERRYMAKER?

- Flip to **Pages 22–23** for tips and ideas on what you can do NOW!
- Go to the **Holiday Wish List** on **Pages 24–25** to help your customers get everything on their lists!
- Visit the *Mary Kay InTouch*® **Holiday Hub** on Product Central for digital tools, videos and so much more!

IDEA!

Display at parties using a small dish, cotton balls and a simple bow. Cotton balls look like snow!



NEW! LIMITED-EDITION* MARY KAY® FRAGRANCE TRAVEL SPRAY, \$22 EACH

Perfect for women who want to freshen up on the go.

Choice of these *Mary Kay*® eau de parfum favorites:

Cityscape®
Live Fearlessly®
Forever Diamonds®



Bag and confetti not included



NEW! LIMITED-EDITION* CITYSCAPE® SILKENING DRY OIL, \$20

It's back and improved with a splash application! Enriched with natural oils, this formula leaves skin soft and glowing.



**NEW! LIMITED-EDITION⁺
BE DELIGHTED[®] BODY
MOUSSE, \$16**

A fan favorite from holidays past, your customers will delight in this fast-absorbing body mousse. Leaves skin feeling soft and velvety smooth.

**NEW! LIMITED-EDITION⁺ HOLIDAY
GIFT BOX SET, \$6, PK./3**

Fun Mary Kay-branded boxes. Set includes one of each:

Small: 5.3" (L) x 2.3" (W) x 1.25" (H)

Medium: 6" (L) x 4.5" (W) x 2" (H)

Large: 8" (L) x 6" (W) x 3" (H)

It Pays to DIY!

Consumers buy with their eyes, so creating **festive bundles** for limited-edition *and* regular- line products can be a great way to **boost your holiday sales!** The *Applause*[®] magazine team found **inexpensive supplies at discount/craft stores** to put together these fun bundles. And they chose colors that can extend into Valentine's Day and other future gifting occasions.



**NEW!
PRINTABLE
GIFT TAGS!**
Download from the
Holiday Hub on
Mary Kay InTouch[®].





Go-Give® Award



Mary Kay Ash said, "The **Go-Give® Award** is perhaps the greatest honor a Mary Kay Independent Sales Director can earn. Those who possess the Go-Give spirit are the heart of this Company and our shining hope for the future." These October award recipients best exemplify the Golden Rule – helping others unselfishly and supporting adoptees as much as unit members.



EMERALD

Wendi Scheuble

Independent Senior Sales Director

Began Mary Kay Business
May 1985

Sales Director Debut
May 1992

Offspring one first-line

National Sales Director
Mary Kay National Area

Honors Circle of Honor; seven-times Circle of Achievement

Personal Lives in Salem, Ore. Sons: Jordan, Jacob, Luke

"I am motivated to help others because there's great joy in serving others, in extending belief and encouragement. I love the thrill of pursuing what others say is impossible! When you can be part of another woman's daring to do the same, the blessings only multiply!"

Independent Sales Director Jessye Nichols of Sherwood, Ore., says, "She has been in business 33 years and was hand trained by Mary Kay Ash. She ALWAYS puts others before herself. She goes out of her way to make sure all the Sales Directors in our area work well together. She is wonderful and deserving of this nomination more than anyone I have ever known. She loves this Company!"



DIAMOND

Betty Agovino

Independent Sales Director

Began Mary Kay Business
March 1978

Sales Director Debut
May 1981

National Sales Director
Mary Kay National Area

Honors Circle of Honor; eight-times Sales Director Queen's Court of Personal Sales; three-times Circle of Achievement; two-times Double Star Achievement

Personal Lives in Newark, Del. Husband, Jack; sons: Kyle, Todd, Mark; daughter, Donna

"I am motivated to help others because it is important to me to carry on Mary Kay Ash's legacy. I learned from Mary Kay herself and my National Sales Director Barbara Sunden that when we share ideas, we all grow and contribute to a Company based on principles."

Independent Sales Director Carey Kaelin of Shoreham, N.Y., says, "She is someone who always has a smile on her face and goes above and beyond to help wherever she is needed. She is a great friend, teacher, leader and person you can count on. Her commitment to ethics and others is to be admired. She exemplifies the Go-Give® Award."



RUBY

Heather Feiring

Independent Sales Director

Began Mary Kay Business
June 2002

Sales Director Debut
May 2004

National Sales Director
Mary Kay National Area

Honors Circle of Honor; 14-times Sales Director Queen's Court of Personal Sales; five-times Circle of Achievement; five-times Double Star Achievement

Personal Lives in Epping, N.D. Husband, Chad; son, Marshall; daughter, Charlie

"I am motivated to help others because I have been mentored and loved by people who have gained nothing by doing so, and the only way I can repay them is to pay it forward. When I started my Mary Kay business and learned its guiding principles were the Golden Rule and the Go-Give spirit, it was my desire to be this example to everyone I meet."

Independent Sales Director Kristie Bogar of Bismarck, N.D., says, "Heather has a heart for others. She gives without expectation. She is kind, compassionate and looks for opportunities to help others grow to be all God intended for them to be. She is dedicated to her Mary Kay business and the people on her team!"



SAPPHIRE

Jacqueline Shaw

Independent Future Executive Senior Sales Director

Began Mary Kay Business
February 1984

Sales Director Debut
January 1993

Offspring three first-line

National Sales Director
Mary Kay National Area

Honors Circle of Honor; four-times Sales Director Queen's Court of Personal Sales; four-times Circle of Achievement; two-times Double Star Achievement

Personal Lives in Clio, Mich. Husband, Kent; sons: Josh, Logan, Devon; daughters: Hannah, Marissa, Madison

"I am motivated to help others because I believe it's the only way to live our life. I have been blessed in my Mary Kay journey to have so many mentors make such a significant difference in my life. I am honored to do the same and pass it on to all I meet."

Independent Beauty Consultant Linda Rice of Davison, Mich., says, "Jackie has an enormous heart. Jackie always puts others ahead of herself, helping us to meet our goals. Jackie is the first to offer advice and encouragement to help others along the way. Jackie is the perfect example of the Mary Kay way!"

Nominate a well-deserving Independent Sales Director who displays the Go-Give spirit! Find out how on *Mary Kay InTouch*® under the Contests/Promotions tab.

ALL IN on You!

There's a reason this magazine is called *Applause*® ... to celebrate YOU!



SAPPHIRE
Lupita Magaña**



EMERALD
Gloria Mayfield Banks***



DIAMOND
Lisa Madson*



RUBY
Cindy Williams*

MONTHLY COMMISSIONS AND BONUSES

Listed are NSD commissions/bonuses earned on the wholesale production of first-, second-, and third-line offspring units; **Top 10** fourth-line and beyond; Elite Executive NSD commissions; NSD commissions on personal units; NSD bonuses for NSD offspring and offspring from personal units for June 2019, NSD Area Leadership Development bonuses and NSD commissions earned on all foreign countries for May 2019. **plus** the following which do not count toward NSD ranking; Sales Director commissions, personal team commissions and NSD contest bonuses. Cars, prizes, etc. are not included in these amounts.

SAPPHIRE

Lupita Magaña**	\$53,190
Debi Moore*	49,546
Sara Pedraza-Chacón*	31,344
Pamela Fortenberry-Slate*	26,727
Somer Fortenberry	26,358
Kristin Myers*	25,308
Davanne Moul*	24,955
Lorraine Newton*	23,661
Cyndee Gress*	21,807
Valerie Bagnol*	20,766
Diane Mentiply	19,991
Janis Z. Trude	19,744
Morayma Rosas	18,816
Elaine Kimble Williams	18,423
Cathy Littlejohn	17,737
Patrice Moore Smith	16,890
Deb Wehrer	16,800
Paola Ramírez	16,763
Lupita Díaz	16,674
Heather Carlson	16,355
Alma Orrostieta	16,352
Kimberly Copeland	16,187
Ruth Everhart	16,153
Dawn Otten-Sweeney	15,188
Maribel Barajas	15,013
Bridget Shaw	14,887
Evalina Chávez	14,712
Elizabeth Sánchez	14,085
Mia Mason Porter	13,415
Angie Day*	12,683
Brigit Briddle-Huyvaert	12,644

Sylvia Kalicak*	12,538
LaRonda Daigle	11,935
Jeanie Tamborello	11,924
Krista Warner	11,693
Kelly McCarroll	11,447
Maggie Nevárez*	10,898
Gladis Elizabeth Camargo*	10,800

EMERALD

Gloria Mayfield Banks***	\$89,741
Patricia Turker**	70,217
Sonia Pérez**	42,157
Dayana Polanco*	39,324
Rosibel Shahin*	32,408
Mayuli Rolo*	28,255
Gina Rodríguez-Oriola	27,257
Kerry Buskirk*	27,138
Julianne Nagle*	26,766
Tammy Crayk Smith	26,161
Anita Tripp Brewton*	25,983
Dacia Wiegandt*	25,770
Monique Balboa	22,279
Pam Higgs	21,986
Evelinda Díaz*	21,673
Pamela Tull	21,392
Ada García-Herrera*	20,412
Luzmila Abadia Carranza*	19,816
Auri Hatheway	19,696
Sue Wallace	19,279
Yudith Pupo	18,688
Marilyn Marte-De Melo	18,633
Pam Klickna-Powell	18,253

Bianny Ramirez*	18,217
Cathy Bill*	17,241
Noemi Jaimes	16,923
Carol Lawler	16,756
Jill Davis	16,374
Kym Walker*	15,589
Crisette Ellis	15,334
Sonia Bonilla	14,918
Mariana Moreno*	14,554
Noelia Jaimes*	13,924
Caterina Harris Earl	13,057
Sabrina Goodwin Monday	11,559
Natalie Privette-Jones	11,393
Mairelys López*	11,331
Cindy Towne	10,878
Roya Mattis	10,062

DIAMOND

Lisa Madson*	\$64,695
Pamela Waldrop Shaw**	44,584
Dawn Dunn*	39,830
Julia Burnett*	35,164
María Monarrez	30,393
Yosaira Sánchez*	29,173
Lily Orellana	28,100
Sue Pankow	26,225
Kristin Sharpe	26,038
Rebecca Evans*	24,500
Kay Elvrum	24,289
Leah Lauchlan	23,792
Lynnea Tate	23,160
Shannon Andrews*	21,556

Candy Lewis	19,470
Alia Head	17,757
Susan Hohlman*	17,385
Lisa Allison	17,329
Heidi Goelzer	17,259
Yvonne Lemmon	17,124
Pam Ross*	17,072
Roxanne McInroe	16,906
O'Nelly Encarnación	16,866
Karen B. Ford	16,528
Vicki Jo Auth	16,515
Diana Sumpter	16,166
María Sigüenza	15,113
Holli Lowe	13,521
Rosa Carmen Fernández	13,512
Lynne Holliday	12,944
Shelly Gladstein	12,693
Julia Mundy	12,416
Joy L. Breen	12,229
Sharon Buck	11,913
Margaret Bartsch	11,825
Evitelia Valdez-Cruz	11,810
Robin Rowland	11,020
Soledad Herrera	11,006
Sandra Chamorro	10,961
Dorothy Boyd	10,843
Kaye Driggers	10,780

RUBY

Cindy Williams*	\$49,214
Linda Toupin	43,502

Stacy James*	37,891
Kim McClure	30,939
Sandy Valerio*	30,304
Maricarmen Landa Ramos	27,759
Lia Carta**	27,484
Jan Thetford	26,914
Anabell Rocha*	26,746
Cindy Fox*	25,228
Julie Krebsbach*	24,345
Mary Estupiñán*	24,213
Juanita Gudíño*	22,346
Cecilia James	21,691
Gloria Báez*	20,583
Brittany Wirt*	19,080
Tammy Vavala	19,013
Lara McKeever	16,180
Gena Rae Gass	15,734
María Flores	15,234
Crystal Trojanowski	15,208
Michelle Sudeth*	14,770
Virginia Rocha	13,719
Kathy Rodgers-Smith	13,190
Patty Olson	12,291
Vicky Fuselier	12,146
Nancy Osborn*	12,019
Bea Millsagle	11,940
Carmen Hernández*	11,219
Tammy Romage	11,205
Mirna Mejía de Sánchez	10,629

* Denotes Senior NSD
** Denotes Executive NSD
*** Denotes Elite Executive NSD

The career path status of Mary Kay independent sales force members at press time is reflected. For complete qualifications, rules and regulations regarding the awards and achievements on pages 7 - 17, go to *Mary Kay InTouch*®.

RECOGNITION

MARY KAY ANGELS

These independent sales force members achieved the highest commissions/bonuses or production or had the most new team or unit members in their Seminar areas in June 2019.

TOP UNIT - ESTIMATED RETAIL PRODUCTION

SAPPHIRE — Vicki Piccirilli, <i>C. Littlejohn Area</i>	\$178,303
EMERALD — Nancy Boucher, <i>Mary Kay National Area</i>	\$148,165
DIAMOND — Celeste Byrd, <i>K. Ford Area</i>	\$192,779
RUBY — Lisa Anne Harmon, <i>Mary Kay National Area</i>	\$220,614

TOP SALES DIRECTOR - PERSONAL SALES

SAPPHIRE — Erin E. Connell, <i>Mary Kay National Area</i>	\$22,884
EMERALD — Diana A. Aliberti, <i>Mary Kay National Area</i>	\$22,615
DIAMOND — Kelly M. Freeman, <i>K. Ford Area</i>	\$32,807
RUBY — Lisa Anne Harmon, <i>Mary Kay National Area</i>	\$35,693

TOP BEAUTY CONSULTANT - PERSONAL SALES

SAPPHIRE — Marta Guillen, <i>K. Hernandez Unit, Mary Kay National Area</i>	\$23,359
EMERALD — Lynn D. Fanning, <i>A. Fields Unit, Mary Kay National Area</i>	\$21,003
DIAMOND — Karlee E. Coke, <i>L. Kieper Unit, R. Evans Area</i>	\$18,106
RUBY — S. Harmon, <i>L. Harmon Unit, Mary Kay National Area</i>	\$26,500

TOP TEAM BUILDER

SAPPHIRE — Sales Director Silvia Lopez, <i>L. Diaz Area</i>	19 New Team Members
EMERALD — Sales Director Albertys K. Uztariz Soto, <i>B. Ramirez Area</i>	21 New Team Members
DIAMOND — Sales Director Veronica J. Hyba, <i>L. Valdes de Perry Area</i>	27 New Team Members
RUBY — Sales Director Rubí García, <i>Mary Kay National Area</i>	15 New Team Members

TOP UNIT BUILDERS

Independent Sales Directors with 20 or more new unit members for June 2019.

SAPPHIRE

Rheanonda R. Johnson Gray	52 New Unit Members
Herendira Garcia	40 New Unit Members
Yvonne L. Capehart	38 New Unit Members
Lafreda D. Williams	33 New Unit Members
Karla R. Plantan	32 New Unit Members
Shirley A. Lockhart-True	31 New Unit Members
Cynthia S. Sheppa	31 New Unit Members
Tracey F. Hedrick Lassiter	29 New Unit Members
Silvia Lopez	29 New Unit Members
Christina N. Newsome	28 New Unit Members
Jessica Scola	28 New Unit Members
Fredericka Wynn	28 New Unit Members
Tinia W. Campbell Piard	26 New Unit Members
Stacy O. Ervin	25 New Unit Members
Kassondra J. Kantz	25 New Unit Members
Brenda Ashlock	24 New Unit Members
Melinda J. Haynes	24 New Unit Members
Linne' Lane	24 New Unit Members
Beth T. May	24 New Unit Members
Chelsea C. Altman	23 New Unit Members
Ashley R. Becker	23 New Unit Members
Marcia DaCosta	23 New Unit Members
Carmen B. Jones	23 New Unit Members
Lisa L. Jones	23 New Unit Members
Tehrie Ned	23 New Unit Members
Barbie L. Pruitt	23 New Unit Members
Karla M. Reno	23 New Unit Members
Treva L. Sharpe	23 New Unit Members
Della S. Godfrey	22 New Unit Members
Casie Hembree	22 New Unit Members
Jessica Holzbach	22 New Unit Members
Sandra Langford	22 New Unit Members
Satarro Purnell	22 New Unit Members
Missouri H. Simmons	22 New Unit Members
Nedra White Wartham	22 New Unit Members
Ma Ana Lilia Benitez	21 New Unit Members
Rainia H. Winegar	21 New Unit Members
Reyna V. Alvarado Rivera	20 New Unit Members
Stephanie J. Brotherton	20 New Unit Members
Charisse Burton	20 New Unit Members
Kristen M. Christen	20 New Unit Members
Waverly R. Copeland	20 New Unit Members
Madison Dollar	20 New Unit Members
Bridget N. Howerton-Adams	20 New Unit Members
Maria G. Leon	20 New Unit Members
Melissa A. Simmons Smith	20 New Unit Members
Maria L. Valle	20 New Unit Members

EMERALD

Martica M. Jenkins	40 New Unit Members
Liane B. Wall	35 New Unit Members
Gloria A. Brooks	34 New Unit Members
Rebecca C. Strange	33 New Unit Members
Albertys K. Uztariz Soto	33 New Unit Members
Amber L. Towne-Geehan	32 New Unit Members
Menina M. Givens	29 New Unit Members
Carmen Trinidad Guzman	29 New Unit Members
Josefina Vargas-Quintero	28 New Unit Members
DeeDee J. Arcuri	27 New Unit Members
Jani Macias	27 New Unit Members
Maria C. Piqueras	27 New Unit Members
Nelis Amaya	26 New Unit Members
Amy L. Fields	26 New Unit Members
Dawn M. Starr	26 New Unit Members
Karen E. Ridle	25 New Unit Members
Sonia R. Castellanos	24 New Unit Members
Gioconda Munoz	24 New Unit Members
Valeria Vargas	24 New Unit Members
Melissa C. Duker	23 New Unit Members
Lindsay E. Freisthler	23 New Unit Members
Katy Goldstein	23 New Unit Members
Rachelle Holloway	23 New Unit Members
LaKeshia M. Chisholm	22 New Unit Members
Nora Dominguez	22 New Unit Members
Maria T. Hernandez	22 New Unit Members
Delia Moran	22 New Unit Members
Dircia Rodriguez	22 New Unit Members
Madelin Capote	21 New Unit Members
Nicole Coselmon	21 New Unit Members
Deirdre L. Eschauzier	21 New Unit Members
Kayla J. Holt	21 New Unit Members
Yamileth Moreno	21 New Unit Members
Hazel A. Nicholson	21 New Unit Members
Ebun Osaze	21 New Unit Members
Sonia C. Pena	21 New Unit Members
Stacy L. Rogers	21 New Unit Members
Michelle R. Backman	20 New Unit Members
Jannelik C. Engtronatt Marquez	20 New Unit Members
Lizi M. Gregory	20 New Unit Members
Gerri L. Gurreri	20 New Unit Members
Brittani M. Jenks	20 New Unit Members
Shannon M. Palko	20 New Unit Members
Leanne Parrino-Pheasant	20 New Unit Members
Tavia L. Poulos	20 New Unit Members

DIAMOND

Monique Vallair	67 New Unit Members
Brandi M. Bridges-Wheeler	43 New Unit Members
Michelle Cape	43 New Unit Members
Taylor A. McKnight	41 New Unit Members
Stephanie A. Mottaz	41 New Unit Members
Lauralee C. Jolly	33 New Unit Members
Veronica J. Hyba	32 New Unit Members
Celeste Byrd	31 New Unit Members
Holly S. Neff	31 New Unit Members
Claudia Chavez	30 New Unit Members
Gabrielle E. Blanton	29 New Unit Members
Elsa F. Santos	28 New Unit Members
Angelo S. Hughes	27 New Unit Members
Megan N. Wilkes	27 New Unit Members
Chelsea J. Claytor	26 New Unit Members
Rhona C. George	26 New Unit Members
Laura E. Knight	26 New Unit Members
Cynthia Ruccia	25 New Unit Members
Karla Somarriba	24 New Unit Members
Kristen C. Spiker	24 New Unit Members
Elizabeth Fernandez	23 New Unit Members
Angela J. Fry	23 New Unit Members
Rita M. Krause	23 New Unit Members
Tanya L. Satcher	23 New Unit Members
London A. Arbuckle	22 New Unit Members
Stacy Rozwadowski	22 New Unit Members
Sabra A. Adkins	21 New Unit Members
LeAnne Brown	21 New Unit Members
Lindsey D. Christenson	21 New Unit Members
Blythe J. Egbert	21 New Unit Members
Jimena Haddock	21 New Unit Members
Linda Kieper	21 New Unit Members
Celeste Pichardo	21 New Unit Members
Sherrie C. Purvis	21 New Unit Members
Maria Sanchez	21 New Unit Members
Jessie Wangeman	21 New Unit Members
Christine Wittmann	21 New Unit Members
Maria L. Garcia	20 New Unit Members
Mary Kathryn King	20 New Unit Members
Rosalinda Mejia-Cardenas	20 New Unit Members
Denise R. Pettet	20 New Unit Members

RUBY

Bridgette R. Conley	50 New Unit Members
Lauren N. Bloomer	43 New Unit Members
Maria D La L. Gabriel	39 New Unit Members
Elida A. Polanco	38 New Unit Members
Luz A. Perez	37 New Unit Members

Stephanie L. Coker	34 New Unit Members
Marian M. Forrest	29 New Unit Members
Chatney Gelfius	29 New Unit Members
Nikole M. Childress	28 New Unit Members
Eusebia Bonilla	27 New Unit Members
Julie Smith	27 New Unit Members
Jaime M. Bittner	26 New Unit Members
Milagro V. Diaz	26 New Unit Members
Melinda E. Nash-Bell	26 New Unit Members
Serah J. Stephenson	25 New Unit Members
Nicole West	25 New Unit Members
Stephanie B. Silver	24 New Unit Members
Rebecca H. White	24 New Unit Members
Fidelia Cervantes	23 New Unit Members
Rubi Garcia	23 New Unit Members
Brittany D. Plassmann	23 New Unit Members
Emily Zimmer	23 New Unit Members
Rachael M. Bullock	22 New Unit Members
Kimberly J. Duncan	22 New Unit Members
Elvia Guzman	22 New Unit Members
Shelly Harpenau	22 New Unit Members
Cordelia Ogbonnaya	22 New Unit Members
Rocio Rodriguez	22 New Unit Members
Martina Roman	22 New Unit Members
Becky J. Seim	22 New Unit Members
Holly L. Skolnik	22 New Unit Members
Meleah K. Wood	22 New Unit Members
Tameka N. Ephraim	21 New Unit Members
Caitlin M. Griffo	21 New Unit Members
Meg Springer	21 New Unit Members
Michele White	21 New Unit Members
Jacqueline N. Alford	20 New Unit Members
Lisa Anne Harmon	20 New Unit Members
Jenn Kirkham	20 New Unit Members
Ma Bertha Reyes-Tapia	20 New Unit Members

RUBY / RUBÍ

NEW DEBUTS

DEBUTES

April/Abril 2019

Congratulations to these new Independent Sales Directors. Learn more about the Mary Kay Career path on *Mary Kay InTouch*® under "Resources," click "DIQ Program." / Felicitaciones a estas nuevas Directoras de Ventas Independientes. Para más información sobre la trayectoria profesional Mary Kay, visita el sitio electrónico *Mary Kay InTouch*®. En el apartado "Recursos", haz clic en "Programa DIQ".



Chery Arroyave
Pueblo West, CO
K. Moore Unit



Renee M. Wilson
Englewood, NJ
T. Wilkerson
Brown Unit



Alicia Wright
Mount Olive, AL
L. Watkins Unit



Not pictured;/Sin foto: **Adejumoke A. Adeyemi**, Duluth, GA, O. Coleman Unit; **Carol M. Cardwell**, Oneonta, AL, C. Mantooth Unit; **Luisa M. Contreras**, Bryan, TX, V. Rocha Unit; **Shawna S. Dyer**, Petal, MS, S. Goins Unit; **Linda S. Holt**, Colorado Springs, CO, R. Chinchilla Porras Unit; **Veronica Laureano**, Inver Grove Heights, MN, M. Bautista Unit; **Shirley A. Lockett**, Jackson, MS, S. Aga Unit; **Sarah V. Madsen**, Murray, UT, B. Malott Unit; **Eva Marin**, Long Beach, CA, M. Rodriguez Unit; **Kelly A. Martin**, Dallas, A. Rangel Unit; **Elsa Molina**, Norwalk, CA, L. Perez Unit; **Olga Morquecho Alcantar**, Salem, OR, D. Gutierrez Unit; **Maria Perez**, Compton, CA, E. Guzman Unit; **Sonia M. Prado**, Long Beach, CA, C. Alcazar Unit; **Sherri Quandel**, Pottsville, PA, J. Albertini Unit; **Primitiva Ramos**, Long Beach, CA, M. Landa Ramos Unit; **Alejandra E. Rodriguez de Basilio**, Paramount, CA, M. Landa Ramos Unit; **Robin G. Rolon**, Roanoke, VA, G. Williams Unit; **Tammy A. Schamerhorn**, Leesville, LA, R. Gleason Unit; **Belinda G. Segura**, Gorman, TX, K. Holtzclaw Unit; **Denise G. Smith**, Overland Park, KS, P. Maxwell Unit; **Leanne Walls**, Lewisburg, TN, A. George Unit; **Kirsti N. Wilmon**, Tahlequah, OK, R. Gleason Unit; **Lindsay D. Woodis**, Kearney, NE, L. Dose Unit.

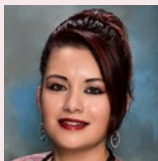
DEAN'S LIST

LISTA DEL DECANO

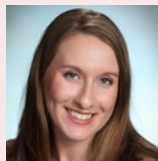


June/Junio 2018

The top three Honors Society members from each debuting class who have the highest adjusted unit wholesale production of their debut class and who have at least 50 unit members by the end of the twelfth month following their debut date. / Las Primeras 3 integrantes de la Sociedad de Honor de cada clase de debut con la más alta producción de unidad ajustada al mayoreo de su clase y que cuentan con por lo menos 50 integrantes de unidad al final del decimosegundo mes de su fecha de debut.



Nereyda Miranda
Newport, NC
N. Jaimes Area
Emerald Seminar



Ashley Boudreaux
Thibodaux, LA
Mary Kay
National Area
Sapphire Seminar

Not pictured;/Sin foto: **Mattie E. Conley**, Richmond, KY, Mary Kay National Area, Emerald Seminar.



HONORS SOCIETY

SOCIEDAD DE HONOR

June/Junio 2018

Independent Sales Directors whose adjusted unit wholesale production is at least \$60,000 and who have at least 50 unit members by the end of the twelfth month following their debut date. / Directoras de Ventas Independientes cuya producción de unidad ajustada al mayoreo es por lo menos de \$60,000 y tienen por lo menos 50 integrantes de unidad al final de su decimosegundo mes posterior a su fecha de debut.

Not pictured;/Sin foto: **Melissa S. Olivarez**, Grain Valley, MO, J. Thetford Area.



FABULOUS 50s

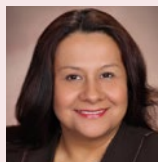
FABULOSOS 50

December/Diciembre 2018

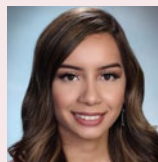
Independent Sales Directors whose adjusted unit wholesale production is at least \$30,000 and who have at least 50 unit members by the end of the sixth month following their debut date. / Las Directoras de Ventas Independientes cuya producción de unidad ajustada al mayoreo es por lo menos de \$30,000 y cuentan con por lo menos 50 integrantes de unidad al final del sexto mes de su fecha de debut.



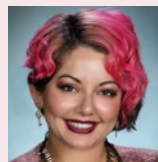
Angela A. Awuzie
Houston
Mary Kay
National Area



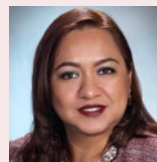
Martha Camacho
Elgin, IL
C. Hernández Area



Vanessa Correa
Norwalk, CA
M. Landa Ramos Area



Kanisha R. Moore
Pueblo West, CO
Mary Kay
National Area



Nubia Rios
Lake Forest, CA
M. Landa Ramos Area



Sherry Torres
Paris, TX
Mary Kay
National Area

Not pictured;/Sin foto: **Erika Martinez**, Corona, CA, M. Landa Ramos Area; **Bernadette R. Rolland**, Sunnyvale, CA, Mary Kay National Area.

ON THE MOVE

EN ACCIÓN

April/Abril 2019

Independent Sales Directors whose adjusted unit wholesale production is at least \$15,000 by the end of the third month following their debut date, and who have added three or more qualified new personal team members whose Independent Beauty Consultant Agreements and minimum of \$600 in wholesale Section 1 orders were received by the Company during the three months following their debut date. /Las Directoras de Ventas Independientes cuya producción de unidad ajustada al mayoreo es de por lo menos \$15,000 al final del tercer mes de la fecha de su debut, y que hayan obtenido tres o más nuevas integrantes de equipo personal calificadas cuyos Acuerdos de Consultora de Belleza Independiente y pedidos por un mínimo de \$600 de la sección 1 al mayoreo fueron recibidos por la Compañía durante los tres meses después de la fecha de su debut.

Carol M. Cardwell
Shirley A. Lockett
Sarah V. Madsen
Elsa Molina
Primitiva Ramos

Alejandra E. Rodríguez de Basilio
Tammy A. Schamerhorn
Renee M. Wilson
Alicia Wright

FIRST TIME RED JACKETS

SACOS ROJOS PRIMERIZOS

June/Junio 2019

Independent Beauty Consultants who added at least three active new personal team members during June./Consultoras de Belleza Independientes que obtuvieron por lo menos tres nuevas integrantes de equipo personal activas en junio.



Deneisha Abercrombie
Aleisha Accardo
Mireides Acevedo
Cassandra H. Accolla
Martha Acosta
Karen F. Acrey
Qikishia Adams
Theresa Adams
Virginia L. Addison
Bose O. Adegoke
Olivia Adkins
Obuchi Aga
Elizabeth Aguilera
Vanessa Aguilera
Maria L. Aguilar
May Aguilar
Guadalupe Aguilera
Saucedo
Blanca M. Aguirre
Maria G. Aguirre
Maria J. Aguirre
Melissa Aguirre
Eveli Agustiniiano
Stacey Agustiniiano
Oghogho J. Abangbee
Benni Ajab
Ngozi C. Ajiri
Celeste H. Akiu
Sirih Akoh
Angela L. Alaers
Ana V. Alcantar
Jeannette Alcantara
Maria Alcazar
Marina Alcazar
Caroline Allen
Danielle Allen
Evette Allen
Kimberly A. Allen
Patsy L. Allen
Rhonda L. Allen
Harlie Alley
RaeAnn Allora
Melissa Almanza
Cheryl Als
Viviana Alvarado
De Vitela
Imelda Alvarez
Maribel Alvarez
Roberta Alvarez
Teresa Alvarez
Garcia
Amanda J. Ames
Mary Anacleto

Lucia V. Anaya
Katie J. Andel
Jessica Anderson
Melani Anderson
Nicolette Anderson
Patricia D. Anderson
Michelle M. Anderson-Garrido
Wendy Andrade
Jessica A. Andreas
Babatunde Anezi
Ana S. Arce
Nichole M. Archer
Cecilia Arcos
Rosalba Arellano
Argeny Arias
Virginia Arias Alvarez
Maribel Armendariz
Lindsay Armentrout
Ana M. Arreguin
Jury-maricela Arriola
Laura Arroyo
Pam Asaro
Demetra Ashton
Geneva Atkins
Moje M. Auld
Maria G. Avalos
Rosario Avila
Erendy Ayvar
Ramona Babbs
Karen Baca
Rubi Baez
Brenda Bailey
Britany Bailey
Sandra L. Bailey
Mikayla Baird
Leah L. Baker
Lisette Ball
Debra Ballenberger
Maria Baltazar
Catherine Banaag
Carmen Banda
Sarahi Banuelos
Carlie A. Barbour
JoAnn L. Barlog
Melanie S.
Barnaby-Hall
Rebekah J. Barnes
Sara L. Barnes
Nyline E. Barron
Allison R. Barry
Moriah Barta
Elizabeth Barth

Nicole Bartlett
Latisha K. Bartley
Patrice A. Basilonia
Gredonna Batson
April A. Battista
Dianne P. Battles
Tiffany L. Bauri
Lauren M. Bausone
Bernadette Beaton-Van Rossum
Pamela D. Beavers
Cecile Beavog
Elvia Becerra
Jacy R. Beck
Kizzie Beck
Vicki Beck
Mary L. Bedell
Zoe M. Beedle
Erin J. Begley
Heather H. Bell
Maria G. Belmonte
Nicole M. Beltran
Perla Beltran
Angelina Belyakov
Amy Benavides
Ashley E. Bennett
Melanie K. Bennett
Lennetta Bentley
Deborah R. Benton
Carol Berger
Maria Bernard
Teri Berry
Diana Bieghler
Cadence Bierwagen
Amy K. Billingsley
Barbara H. Bing
Denise Binner
Irene Biorato
Lisa A. Bishop
Shaila R. Bishop
Lisa Bisson
Constance Bistolos-Walters
Penny Bizoukas
Lisa M. Blackketter
Nichole L. Blackman
Addaniekie F.
Blackwood
Kathi R. Blaine
Dorothy J. Blair
Karla Blanco
Marta E. Blanco
Tomeka C. Blanks

Brittany A. Blaylock
Megan K. Blaylock
Molly A. Blevins
Debbie L. Bloemsma
Darbi Boddy
Amber L. Bojorques
Kelly M. Boldy
Vanessa Boleres
Candice M. Bonds
Tadassi Bookman
Cathy G. Borden
Brigitte Borries-Person
Susan L. Bottorff
Heidi C. Bourgeois
Joanne Bowen
Sabrina Bowen
Charlotte M. Bowring
Latifah S. Bowser
Jennifer L. Boyd
Lindsey Boyer
Alexa C. Bradley
Jane Bradley
Acquanetta Brand
Sandi Briggs
Jaimie J. Broussard
Kefani M. Broussard
Amanda Brown
Ashlie N. Brown
Elizabeth A. Brown
Heather J. Brown
Jordan A. Brown
Karin Brown
Sarah Brown
Traci L. Brown
Tricia L. Brust
Merissa A. Brylewski
Sarah Buck
Anita M. Buechler
Cecilia Bueno
Tonya Buldis
Miriam Burbano
Heidi M. Burchett
Gloria Buriaga
Jennifer M. Burkett
Leslee R. Burroughs
Bonnie A. Burt
Sandra C. Burton
Rebecca L. Byars
Isaura Cabanas
Maria E. Cabrera
Yurani Caicedo
Melissa A. Cain
Ashley Call
Gabriela Camacho
Ellen A. Campbell
Beatriz Campos
Marian Campos
Francisca A. Candelaria
Blanca Candelas
Noemi Caniz
Ester Canizalez
Jennifer M. Cannady
Kandice N. Canning
Julie Cantu
Maribel Cardenas
Marisol Cardenas
Cindy A. Carey
Teresa Carey
MaLana M. Carlee
Carla R. Carr
Morgan E. Carr
Ludmila Carralero
Mayra R. Carrasco
Maria G. Carrillo
Kristina H. Carter
Olyanna Casillas
Karen M. Casolaro
Venezia S. Castaneda
Dina T. Castellan-Savage
Blanca E. Castillo
Iris Castillo
Macrina Castillo
Maria G. Castillo
Melida Castillo
Paula Castillo
Andrea Castrejon
Janet L. Catching
Amy M. Cater
Miriam C. Ceniceros
Karla Cervantes
Maria Elena
Cervantes Silva
Jenny P. Cha
Carin Chadwick
Amy C. Chai
Tracee A. Chambers
Veronica Chambliss
Hana M. Chaney
Brooke A. Chapman

Kensley Chapman
Lulane Chasteen
Maria R. Chavarria
Cynthia N. Chavez
Maria Chavez
Rebecca A. Chenault
Shania A. Chisholm
Josie Choat
Mary L. Cifuentes
Janene M. Ciotti
Vera Clark
Heather L. Clarke
Haleigh E. Clements
Nicole C. Cleveland
Candelaria Clima
Brittany N. Cliner
Cindy M. Closser
Carmela Codallos
Kristie E. Coffey
Christie Coker
April D. Cole
Kaitlyn M. Cole
Megan N. Cole
Sacoria L. Cole
Becky Collett
Lucy Colvin
Malia K. Combs
Barbara Concepcion
Casey Connally
Megan R. Connealy
Heather M. Connell
Katherine Conrad
Theresa Conrad
Zulema Contreras
Rachel L. Cook
Rena Cook
Sheila A. Cook
Katelyn P. Cooper
Jennifer Copeland
Erin K. Corduan
Karla Coria
Celiflora Cortes
Gisela Cortes
Anabel Cortez
Pamela Cosner
Jennifer L. Couch
Amanda D. Cox
Nicole Cox
Tammy Cox
Ciara E. Cresci
Brian Crosthwaite
Kimberly A. Crum
Amapola Cruz
Nataly Cruz
Pricila G. Cruz
Roxanne G. Cruz
Socorro Cruz
Yeni Cuenca
Chelsea Cuevas
Vicki L. Culbreath
Jensine Cumbia
Angela D. Cunningham
Erika Curtis
Kimberly D. Guzman
Margo M. Cysewski
Yvonne H. Dale
Marianne Damico
Remondus A. Dansowa
Heather D. Dantzier
Cynthia Dashiell
Aidee Davila
Sheryl L. Davila
Celeste Davis
Gloria Davis
Jordan N. Davis
Jordan T. Davis
Khloe E. Davis
Paula Davis
Susan L. Davis
Ashley Day
Sarah B. Dayoub
Dalizma De Guzman
Wendy De La Cruz
Evelia De Leon
Jeanette I. De Olmo
Kelly Deakle
Bailey M. Deckard
Katelyn V. Deitz
Luz Del Rio
Yolanda Del Rio
Amanda N. Del Toro
Brenda M. Delgado
Mario E. Delgado
Miriam Delgado
Bonny Dempsey
Stephanie Dennie
Aja M. Dent
Kathrine M. Denton
Taelor A. Denton

Angela Deshield
Arteaga Diana
Elvia Diaz
Leticia Diaz
Elizabeth Diaz jaimes
Linda E. Dickinson
Agnes Dieguez
Kimberly Dinkheller
Gloria M. Dittberner
Rebecca L. Ditto
Nicole L. DiViesti
Beverly Dixon
Sandra L. Doerge
Kenneth J. Doeing
Ese Dogho
Luz M. Dominguez
Maria Dominguez
Catherine A. Donahue
Laci M. Donnelly
Curmesha F. Dorsey
Margaret M. Douglas
Christine A. Downey
Amie L. Dubos
Sydney A. DuBose
Sarah Dunphy
Teresa J. Durand
Vicki D. Duren
Casey R. Duskin
Amber L. Eaton
Erin D. Eckley
Heather M. Edge
Diana Edwards
Diane M. Elsemann
Dorothy Elder
Patricia Elder
Yessica Elizalde
Cayla Ellenberger
Lettie Ellis
Heather R. Ellison
Roxanne Elsnor
Maria I. Encarnacion
Fatima A. Enciso
Karen K. Ernesti
Leigh Escalante
Debbie Escobar
Blanca Escobedo
Jazmin Espada
Kathleen Espina
Anita E. Espinoza
Claudia Espinoza
Diana Espinoza
Eldia Espinoza
Mayte D. Espinoza
Ines Espritusanto
Alicia Estrada
Jennifer L. Ethridge
Dotti J. Etter
Ashley Eudy
Rita Evers
Larry D. Evans
Sandina A. Evans
Jaycie L. Evec
Harriette Everest
Marsha L. Fabian-Griffith
Jennifer Fahmeyer
Karen Falkenberg
Elizabeth Fannin
Olivia D. Fargo
Kelsey M. Farnsworth
Mayra Faudon
Karen E. Feldman
Erin C. Fellows
Ashley M. Fernandes
Bacilia Fernandes
Rebecca E. Fernandez
Patricia A. Ferrell
Jose S. Ferrer
Sarah Ferriell
Muriel D. Fierros
Ruth Figueroa
Lucila Fiscal
Kate M. Fischer
Zabrea J. Fiscus
Amy M. Fleming
Pamela S. Fletcher
Shavon Fletcher
Victoria Flick
Ana Flores
Connie Flores
Elizabeth Flores
Esther Flores
Fidel Flores
Guadalupe M. Flores
Guiseila Flores
Karen R. Flores
Patricia Flores
Estrellita M. Florez
Terri Flowers
Trynda D. Floyd

Courtney A. Flynn
Shelby Foged
Socorro Fonseca
Marilyn G. Ford
Monica Forde
Sidney G. Fouty
Marissa M. Frank
Karen D. Franklin
Sherrin A. Gross
Mallory Gruber
Araded Guerra
Aurora Guerrero
Maribel Guerrero
Reyna D. Guevara
Janny K. Guillermo
Ramon Guillermo
Jessica Gutierrez
Walkiris Gutierrez
Yaneli Gutierrez
Lourdes Guzman
Morgan E. Hagedorn
Shari Haldeman
Elaine M. Hale
Paige Hall
Charlene L. Hallett
Jessica Hallmark
Celeste J. Hamilton
Melina A. Hamm
Lisa G. Hammack
Cassie M. Hammons
Catherine L. Hampton
Rasheeda T. Hancock
Christina L. Garcia
Debbie H. Garcia
Gelacia Garcia
Jensy N. Garcia
Jessica Garcia
Laura Garcia
Luz Garcia
Maria C. Garcia
Maria G. Garcia
Mayra Garcia
Yolande M. Garcia
Maria C. Garcia Flores
Maria. Garcia.
Lacheryl T. Gardner
Rosentina Garza
Holly Gaston
Jessie Gates
Clarice D. Gaught
Karen B. Geldert
Christie Gellatly
Gregory T. Gennaro
Paulette P. Genus
Amanda Genz
Donna M. George
Cristal L. Gerena
Kristen Gervasio
Nicole Giarratana
Cassandra M. Gibson
Martha Gibson
Nicole Gibson
Deborah Giles
Marion D. Gilmore
Hazel Gizard
Samantha Gladney
Kyleigh N. Glasgow
Amanda K. Glass
Elenita B. Goco
Suzanne Godfrey
Maria I. Godoy
Whitney Goebel
Karen Goff
Kendall P. Goldberg
Adela Gomez
Beatriz A. Gomez
Dionicia Gomez
Dora Gomez
Veronica Gomez
Juana Gonzaga
Irma Gonzales
Lillian R. Gonzales
Adriana Gonzales-Bueche
Amanda L. Gonzalez
Amy Gonzalez
Colleen Gonzalez
Janice O. Gonzalez
Judith Gonzalez
Maria D. Gonzalez
Nathaly Gonzalez
Pompeya Gonzalez
Rocio Gonzalez
Victoria H. Gonzalez
Heidy M. Gonzalez
Aguilar
Elizabeth Gracia Gonzalez
Tyler Grandjean
Christine Graves
Sheila Graves

Tracey L. Gregor
Katelyn Griffin
Vanessa Griffin
Cleofe A. Griffith
Katie A. Grill
Dianna Grissette
Kira E. Grissette
Samantha K. Grosland
Sherrin A. Gross
Mallory Gruber
Araded Guerra
Aurora Guerrero
Maribel Guerrero
Reyna D. Guevara
Janny K. Guillermo
Ramon Guillermo
Jessica Gutierrez
Walkiris Gutierrez
Yaneli Gutierrez
Lourdes Guzman
Morgan E. Hagedorn
Shari Haldeman
Elaine M. Hale
Paige Hall
Charlene L. Hallett
Jessica Hallmark
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Melina A. Hamm
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Cassie M. Hammons
Catherine L. Hampton
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Gelacia Garcia
Jensy N. Garcia
Jessica Garcia
Laura Garcia
Luz Garcia
Maria C. Garcia
Maria G. Garcia
Mayra Garcia
Yolande M. Garcia
Maria C. Garcia Flores
Maria. Garcia.
Lacheryl T. Gardner
Rosentina Garza
Holly Gaston
Jessie Gates
Clarice D. Gaught
Karen B. Geldert
Christie Gellatly
Gregory T. Gennaro
Paulette P. Genus
Amanda Genz
Donna M. George
Cristal L. Gerena
Kristen Gervasio
Nicole Giarratana
Cassandra M. Gibson
Martha Gibson
Nicole Gibson
Deborah Giles
Marion D. Gilmore
Hazel Gizard
Samantha Gladney
Kyleigh N. Glasgow
Amanda K. Glass
Elenita B. Goco
Suzanne Godfrey
Maria I. Godoy
Whitney Goebel
Karen Goff
Kendall P. Goldberg
Adela Gomez
Beatriz A. Gomez
Dionicia Gomez
Dora Gomez
Veronica Gomez
Juana Gonzaga
Irma Gonzales
Lillian R. Gonzales
Adriana Gonzales-Bueche
Amanda L. Gonzalez
Amy Gonzalez
Colleen Gonzalez
Janice O. Gonzalez
Judith Gonzalez
Maria D. Gonzalez
Nathaly Gonzalez
Pompeya Gonzalez
Rocio Gonzalez
Victoria H. Gonzalez
Heidy M. Gonzalez
Aguilar
Elizabeth Gracia Gonzalez
Tyler Grandjean
Christine Graves
Sheila Graves

Crista Hood
Jordan A. Hoosier
Amanda S. Hopkins
Kelly L. House
Kim Howard
Amy R. Howell
Amanda L. Howry
Anne M. Hoylman
Martinique S. Hubbard
Jamie Hudock
Laura Hughes
Jolene Huiss
Megan D. Hulbert
Cynthia D. Humes
Carissa L. Humphrey
Maria E. Humphrey
Tolani Hunt
Maria D. Hurtado
Maria G. Hurtado
Michelle C. Hutchinson
Gretel Ibarvo
Karla I. Ibarvo
Jacqueline C. Igboke
Stephanie C. Igboke
Michelle S. Inman
Neeta A. Irwin
Miriam P. Isles
Kebram M. Ivey
Kachikwulu M. Izundu
Alexandria Jackson
Kathy J. Jacobs
Yvonne Jacobs
Erin James
Julia James
Lana James
Belem Jara
Saphire Jarrett
Heather R. Jeffery
Chenique L. Jeffress
Jacqueline M. Jenkins
Kimberly R. Jenkins
Ashley N. Jennings
Kisha A. Jennings
Jennifer Jewell
Enedelia Jimenez
Sofia Jimenez
Louise Jimison
Sarah M. Johansen
Carrie L. Johnson
Chermonica G. Johnson
Gwendolyn Johnson
Holly N. Johnson
Joyce Johnson
Krystan K. Johnson
Lakesha N. Johnson
Laura Johnson
Ruth A. Johnson
Tina L. Johnson
Wanda J. Johnson
Deb Jones
Gina M. Jones
Heather J. Jones
Kimmie Jones
Kisha M. Jones
LaTonya T. Jones
Lela Jones
Ronke Jones
Sonya Jones
Sydney Jones
Sylvia A. Jones
Andrea R. Josiah
Wendy V. Joya Espinoza
Veronica Juarez
Melba July
Charity Kaguora
Patricia A. Kaiser
Anyia T. Kassou
Lauren D. Keesee
Shevon D. Kellam
Jody Keller
Renée F. Keller
Sandy Kelley
Dorenda Kelly
Beverly Kennedy
Laura M. Kennedy
Yasmine Kessal
Anndrea C. Kesterman
Brenda Ketchum
Chansamon C.
KhoutsavanH
Alicia Kilian
Felista C. Kimaro
Kathy Kindred
Amy W. King
Madeline King
Requel R. King
Lisa M. Kinney
Theresa Kirksey
Karen Kitchell

Red Jackets, cont

Schiara M. Kitwood	William D. Luleich	Kathlynn N. Mendoza	Azaka Nwachukwu	Victoria Pierce	Maria Yanel Y. Rocha	Alicia Shaw	Lesia Taylor	Paw D. Wahi
Kristen D. Klein	Maria Y. Luna	Luz M. Mendoza	Blessing Nwale	Alfreda F. Pilot	Latisha S. Rodgers	Dayna Shaw	Maria G. Tejeda	Kathleen Walke-Norris
Vanessa Knight	Katie A. Luperini	Maria Mendoza	Diana Nyarko	Stella Pimentel	Ana Rodriguez	Erin K. Sheets	Cinthia Tejeda Galindo	Cassandra L. Walker
Ashley R. Knippers	Felissa A. Luque	Maria Meraz	Kelsie Nygren	Noralma Pinaloza	April M. Rodriguez	Barbara E. Shepherd	Lorraine Terrell	Morgan A. Walker
Jessica Kolde	Kim S. Lynch	Maria Mercado	Chinny Nzekwe	Aracely Pineda	Candy Rodriguez	Kaitlin R. Sheppard	Jackie Terwilliger	Pamela V. Walker
Anastasia Kolesnikov	C. Nicole Lyons	Sharon Mercedes	DeMarias O'Banner	Nola J. Pinnock	Elvia Rodriguez	Elizabeth A. Sheraden	Michelle M. Tharp	Rosa Walker
Lori K. Kolish	Sandra M. Lyverse	Ima Merino	Kim O'Connor	Cleide Pinto	Esther Rodriguez	Amber N. Shields	Heather J. Thetford	Brittany Wallace
Theresa Kossmann	Marcela Macias	Victoria M. Metallinos	Ashley O'Neill	Karen Pitts	Maria Rodriguez	Cassandra R. Shirk	Denise M. Thomas	Nafeezah I. Wallace
Kaylin M. Kouba	Nannie E. Maclin	Allison Meyer	Appolania Obijaku	Miranda S. Pitts	Maria T. Rodriguez	Malandy T. Shollenberger	Sarah A. Thomas	Kathryn J. Wallert
Alison R. Kraciun	Casey Madden	Ann Meyer	Whitney Obrian	Gabriela Plascencia	Mario Rodriguez	Amy B. Shurum	Darlene Thompson	Donna J. Walling
Crystal Kroeger	Martha Maddox	Jennifer Meyers	Freddie Ocel	Katie Pledger	Martha K. Rodriguez	Heather N. Sibert	Quincy S. Thompson	Aimee R. Walrath
Caitlin Kropchuk	Daniela Madinaveytia	Carmen G. Meza	Blanca Ochoa	Caryn Plummer	Micaela Rodriguez	Whitney J. Sibley	Tilly A. Thompson	April I. Wamsley
Megan N. Kruzel	Kelly S. Madrigal	Magdalena Meza	Leticia Ochoa	Patricia M. Pocziwinski	Norma Rodriguez	Laura Sierakowski	Magnolia Thornberry	Keeli D. Wardlow
Trish Krzesinski	Rachel A. Madsen	Savannah K.	Jennifer Marie Odems	Maria Polanco	Rebeca Rodriguez	Tara M. Sievers	Linda Thorsby	Stephanie Warnsley
Amanda Kucker	Maria G. Magadan	Micheletto	Joy D. Oden	Carla R. Polanski	Ruth N. Rodriguez	Maria Sillas	Shunda R. Thrasher	Arria Washington
Tara J. Kuczinski	Debra B. Magallanes	Leslie Middleton	Chinelo A. Ofoma	Katrina A. Ponce-Dick	Shantal Rodriguez	Graciela Silva	Dusty R. Tillery	Brenda F. Washington-
Zoraida Kuga	Leticia M. Magana	Taylor Miera	Chinazom Ogbornaya	Sandy Pond	Wendy Y. Rodriguez	Brianna M. Simmons	Jamie L. Tipton	Whitehead
Cora Ladigo	Carmen Maldonado	Simona S. Mihaei	Lexi M. Ogle	Mary C. Poole	Yazmin Rodriguez	Vanessa J. Simmons	Denise Tirado	Jennifer G. Wassel
Alexandreia C. LaFaver	Elvira Maldonado	Holly M. Miles	Yeturunde Ogoe	Caitlin R. Pope	Julissa G. Rodriguez	Angela Simpson	Siobhan Tolbert	Kristin L. Watkins
Briana LaFleur	Megan Manger	Brittnee Miller	Chidifere G. Ojukwu	Leslie A. Pope	Medina	Liberty D. Skelton	Victoria Tolbert	Jody D. Watts
Margarita Lagos	Michelle Manger	Geneva C. Miller	Tomford Okonji	Danielle C. Portis	Eustolia Rogel	Emily G. Slater	Liberty Tomlins	Traci E. Waugh
Janice M. Lamb	Tori Manger	Irene M. Miller	Grace Okotie	Nancy Posada	Carolina Rojas	Debra J. Smidt	Kellie R. Tompkins	Lauren C. Weatherington
Donna M. Lampley-	Daisy J. Manjarrez	Katie C. Miller	Tatiana Olague	Chelsea Posey	Celeste S. Rojas	Candice M. Smith	Suzanne M. Torgerson	Lisa Webb
Carriere	Gina Mannino	Sherry L. Miller	Adeola Olaniyang	Jill Potter	Maria V. Rojas	Christina Smith	Anahi Torres	Noel Webster
Rebecca L. Land	Maria Manzano	Valerie L. Miller	Santa C. Olmedo	Emily S. Potts	Marilu Rojas	Crystal L. Smith	Edna Torres	Jeanae Waderski
Roxanne C. Landstreet	Mariela Maravilla	Erika Millirons	Gloria Olvera	Deborah Powe	Sonya M. Roller	Dana P. Smith	Maria Torres	Viola Wedey
Wanda L. Landford	Carrie A. Marcus	Jackie Mills	Juana Olvera	Lea A. Poynter	Beverly G. Rollins	Deana A. Smith	Veronica Torres	Theresa L. Weeks
Cristina Lara	Baylee B. Mardis	Julie A. Minchen	Glenda Orama	Rita Praca	Gertrudis Roman	Erika N. Smith	Madelyn S. Torres Lemus	Hannah M. Weigle
Mayra Lara	Emma Marroquin	Jeannette Mirjarez	Haley M. Orillon	Maria L. Prado	Tara Romero-Garcia	Jacqueline S. Smith	Angelica Torrez	Jessica L. Wells
Carmen Y. Laracuente	Megan O. Marsh	Raelynn Minton	Alondra E. Orozco	Tara L. Prewitt	Nancy P. Roots	Lissa A. Smith	Grecia Torrez	Kathryn Wennerberg
Haley N. Larson	Cathy Marshall	Alicia Misso	Desiree Ortega	Lauren E. Price	Leslie Rosas	Marilou Smith	Ma De La Luz Torrez	Darmeshia D. West
Marty E. Larson	Susanne Marshall	Catherine L. Mitchell	Sonia Ortega	Jennifer L. Prieto	Maria V. Rosas	Pamela G. Smith	Estela Toscano De Padilla	Dawn E. West
Catherine M. Lash	Callie R. Martello	Aracely Molano	Cindy L. Ortego	Morgan Pritt	Suzanne L. Rowell	Renee Smith	Isabel Tovar Tovar	Melissa Weyand
Madelyn A. Lauritzen	Alene Martin	Renee Moloney	Alma F. Ortiz	Anne Puckett	Bethany H. Royston	Sonia K. Smith	Jenna Tracy	Erin L. White
Keana Lavea	Aspen Martin	Tammy D. Mong	Diana Puente	Diana Puente	Veronica Rubi	Teresa A. Snider	Sheila Tracy	Grace White
Mary A. Law	Jordan D. Martin	Cj Monsen	Danae Ortiz	Aurora Pulido	Allyson K. Rudolph	Anna K. So	Maricarmen Trapez	Kimberly R. White
Adam W. Lawley	Kristi G. Martin	Kathleen E. Monsivaiz	Mayra A. Ortiz	Rose M. Puskar	Kathryn L. Ruell	Lindsay M. Soares	Kimberly Trappazzano	Wendy M. White
TaShayla Lawrence	Monica S. Martin	Carlotta Montano	Stephanie M. Ortiz	Yokasty Y. Quero	Denise Ruf	Heather J. Sobotka	Danielle M. Tripi	Markita M. Whitlatch
Valerie L. Lawrence	Destiny Martinez	Reyna Montes	Kelly O Sullivan	Chelsea E. Quick	Jean A. Ruff	Elizabeth Solano	Stefan Trotman	Stephanie A. Whitson
Brittney Leal	Francis Martinez	Francis Montes	Bridget L. Otte	Dixie M. Quinn Nelson	Adelaide Ruiz	Hermila Solano	Cindy S. Tucker	Madeline Wiegling
Sandy B. Leal	I Bertha Martinez	Lynda M.	Kathie Ousley	Alma Quintanilla	Gabriela Ruiz	Concepcion Solis	MeShawn Tucker-	Lyn Wiens
Michelle E. LeBeau	Lupe Martinez	Montgomery	Nidia Ovalle	Crystal Quintero	Nerissa M. Ruiz	Ana R. Solorzano	Chambers	Chelsea A. Wiersch
Lupita Ledezma	Mary Martinez	Miranda J.	Teal J. Overcash	Jane Ramey	Oralia Ruiz	Johana R. Solorzano	Kelli M. Turansky	Kay Wigle
Arifita Lee	Nia D. Martinez	Montgomery	Jenn Overlie	Julia Ramirez	Robyn Rumfola	Jomayra R. Solorzano	Theresa A. Tyler	Bonnie Wilcox
Corinne Lee	Ofelia Martinez	Rosa I. Montoya	Catherine N. Overstreet	Virginia F. Ramirez	Megan Runion	Lisa Sonuga	Nicholson	Mary B. Wiley
Ileana I. Legarda	Socorro Martinez	Jessica Moore	Reyna Overstreet	Francheska Ramos	Brenda L. Russell	Jessica Sorensen	Katelyn Tyner	Debracca Williams
Amanda D. Lenhart	Yadelmis Martinez	Kristyn T. Moore	Germaine A. Owens	Lorena Ramos	Alvis M. Russell	Donna C. Sorrell	Jessica A. Tysz	Denise A. Williams
Monica Leon	Iraida C. Martinez	Lauren Moore	Robin C. Owens	Mikaela Ramos	Montgomery	Helda Sotelo	Carol Ugona	Donita R. Williams
Jennifer LeSane	Nunez	Clara R. Moore-Norrell	Brenda Pacheco	Maira Rangel	Chelsea L. Ryan	Daena Soto	Anne M. Ulbright	Donna M. Williams
Samantha	Mitcy Mascorro	Doris Mora De Perez	Claudia R. Pacheco	Margaret Rankin	Natalie Saavedra	Virgie Mae Sowder	Amama Umotte	Kimberly L. Williams
LeStourgeon	Haley Mashell	Christa Morales	Marcia Pacini	Theresa L. Rapier	Suzanne F. Sackel	Tiffany P. Spears	Abigail E. Underwood	Lacey D. Williams
Juliette Lettau	Sandra Mate	Elizabeth Morales	Halea M. Pacula	Albany B. Ray-Callaghan	Brooke Sage	Adriana J. Spence	Oral A. Urquidí	Oral A. Williams
Audrika M. Lewis	Kairiz S. Mateo	Oralia Morales	July M. Padilla	Alexis L. Reed	Amy Sagness	Alyssa E. Spencer	Kristy L. Vahue	Roberta J. Williams
Catherine Lewis	Maria R. Mateo	Angelina M. Moreno	Sofia Padilla	Sandra K. Reed	Edith Salas	Kim D. Spencer	Jessica S. Valdez	Staci A. Williams
Jennifer M. Lewis	Carrie Mathes	Karen Moreno	Reina Palacios	Jessica A. Reel	Toribia Salazar	Briana R. Speraw	Nancy Y. Valdez	Trifina W. Williams
Mary V. Lewis	Anna E. Matthews	Yasmine M. Moreno	Savannah C. Palma	Brooke M. Regalia	Nataly Salinas	Barbara Spraggins	Norma J. Valencia	Ellen S. Willis
Melanie Lewis	Patricia Maurer	Laura Morey	Laura Palomeque	Emily A. Regis	David Sanchez	Jean Spriggs	Mayela Valenzuela	Elvaley D. Willis
Shirley Lewis	Chequita L. May	Page Morgan	Nayeli R. Paredes	Justina M. Reichardt	Graciela Sanchez	Angela Stacey	Rubi A. Vallejo	Jovan N. Willis
Perla Y. Leyba Peguero	Mia Mayfield	Morgan Morley	Monica M. Park	Jennifer Renteria	Magaly Sanchez	Diane W. Stacey	Suzanne M. Van Niekerk	Antoinita Wilson
Judy C. Liang	Emma L. McBayne	Lizbeth O. Morrell	Jennifer A. Parker	Jenny M. Reppert	Maria A. Sanchez	Stephanie A. Stambaugh	Brittany A. Vandezande	Denise Wilson
Janette M. Licon	Barbara McBride	Kristina M. Morris	Janay Parks	Margarita Resendiz	Maria C. Sanchez	Amy Starkey	Cinnamon L. VanPutte	Gabrielle Wilson
Alicia Liddle	Jacklyn J. McClain	Martha G. Mortera	Michelle Parks	Kelsey Reube	Maria Sanchez	Vicki Steele	Julia Vaquera	Kimberly D. Wilson
Jana M. Lierz	Donna K. McClintic	Brittany D. Morton	Sherri Parlier	Alma Reyes	Oralia Sanchez	Coreen A. Steigerwald	Angelica Vaquero	Linda Wilson
Ashley Ligenzowski	Melissa S. McClure	Elizabeth A. Mount	McKenzie D. Parr	Claudia Reyes	Wendy Sanchez	Taylee A. Stevens	Lyndia M. Vara	Marilyn T. Wilson
Tara Limoco	Erinsha Q. McCoy	Teresa Mundo	Lourdes Parraguirre	Emelin R. Reyes	Carrie Sanders	Garcia A. Stevenson	Jordi Varela	Marshena Wilson
Stacey Lindamood	Kate M. McCray	Yolanda Munoz	Cynthia L. Paxton	Marissa Reyes	Gennie A. Sanders	Jamie Stewart	Irma Vargas	Megan Wilson
Jennifer S. Lio	Trina R. McCulley	Sonia Murillo	Tanya L. Payette	Olimpa Reyes	Lottie Sanders	Lisa Stewart	Juana Vargas	Rebecca Wilson
Paloma Liriano	Ayanna McCullough	Catherine C. Murphy	Marlene Payne	Daisy Reyna	Natalie Sanders	Valerie Stewart	M.america Vargas	Tahesia Wilson
Veronica Lloyd	Sonja McCullough	Stephanie Muslimani	Adriana Pena	Sherwin Rice	Denise M. Sandmann	Rebecca L. Stoddard	Draquesana Varney	Tiffany A. Wilson
Maria Loera	Bridget McDowell	Jessie Mussett	Alma Pena	Lynda G. Richey	Juliana Santana	Nikki Stoneberger	Bertha Vasquez	Johnell Wilt
Veronica A. Logan	Jerrica L. McDowell	Nora Myers	Blanna L. Pena	Sara Riden	Ofelia Santana	Sarah K. Storms	Jasmine A. Vasquez	Linda L. Wingate
Katherine Loh	Carrie A. McFarland-	Stephanie B. Myers	Francedalia Penalzoa	Erica J. Ridgway	Margie L. Santiago	Antoinette Stout	Rosalinda Vasquez	Jane Winge
Shawn S. Lohm	Mickelson	Liza Napolitano	Nora Penaloza	Haley J. Riechmann	Karlyne J. Santos	Melissa Strickler	Amy Vass	Maryanne Winovich
DaMonique J. Lomax	Dena K. McFerren	Anayeli Navarrete	Brittany E. Penny	Kathleen A. Riffle	Toyra Sarpy	Monica G. Strozier	Jordan L. Lawter	Kereta Wint
Christina Long	Daisy E. McGinnis	Olavarieta	Melissa Penwell	Regan Rigby	Olivia R. Sauer	Karalyn Stubbs	Elizabeth Vazquez	Melissa Witt
Elaine Long	Lynnette A. McGuire	Laura Navarro	Elda Perales Guerrero	McKenzie Riggan	Kenzie Savannah	Margarita I. Suarez	Andrea Vega	Nicole Wood
Alisha Longs	Kaitlyn N. McKinney	Eunice Navrkal	Olivia Pereida	Calia Riley	Marilou Savant	Margarita Suarez	Maria Vega	Kaleena A. Woodrum
Ana Lopez	Casey A. Mckown	Phinoline M.	Alejandro Perez	Vicki Rinehart	Becky Sullivan	Becky Sullivan	Angel Vela	Lori A. Woods
Arely Lopez	Catherine F. McLamb	Ndiangang	Alejandro A. Perez	Candace Rippy	Danielle M. Scanlan	Brianna Sullivan	Jasmin Vela	Frances R. Wright
Brenda Lopez	Carolyn S. McLarry	Sheila Neal	Dunia Perez	Forysia B. Risner-Seat	Rhonda L. Schademann	Sarah Svenes	Diana Velasquez	Ileah Wright
Isabel V. Lopez	Lacy A. McLaughlin	Angelica Negrete	Georgia Perez	Chris Rivas	Grace E. Scharfenstein	Miriam Svenonius	Karen J. Venditti	Tina L. Wright
Jasmine Lopez	Rhonda B. McLean	Mariana Neira	Sandra Perez	Patricia P. Rivas garcia	Mandy K. Scheidt	Janet Swain	Timeka Veney	Joanna Wuertz
Jenny Lopez	Andrea R. McLeod	Maggie R. Nelms	Sindia R. Perez	Cecilia Rivera	Natalie L. Scherder	Gloria J. Swank	Abbey L. Vensel	Fabiola Yanez
Maria G. Lopez	Patricia McManus	Cassie A. Nelson	Sofia C. Perez	Kimberly Rivera	Geraldine I. Schinck	Heaven Swann	Denisse Verdiguél	Katrina R. Yates
Maria J. Lopez	Susie McNeill	Tiffany D. Nelson	Zayda R. Perez	Maria Rivera	Arika Schlager	Doreen Swanson	Maria Verdugo	Mariaelena Ybarra
Maria R. Lopez	Breanna McVey	Karl M. Nelson II	Corin Perkins	Martina Rivera	Susan Schmitt	Jasmine M. Swearingen	Maria Villalobos	Ashley K. Young
Maria T. Lopez	Nieves Medellin	Amy M. Newwirth	Lindsey F. Perry	Minerva Rivero	Tammy M. Schneider	Brooke K. Sweedear	Guillermina Villanueva	Minnie Young
Maribel Lopez	Jeisy Medina	McKenna Newman	Phyllis A. Perry-Scates	Jordyn R. Rizzo	Carolyn K. Schultz	Serena Sweet	Carla Villaruel	Beverly Zaborowski
Martina Lopez	Sharlene E. Medrano	Sharen Nichols	Cindy Peske	Karen M. Roach	Cheryl Schultz	Laura A. Swindle	Elsa Villacana	Luz M. Zacahua
Mirna Lopez	Gabriela L. Mejia	Heather A. Nicholson	Rebecca C. Peters	Janetta M. Robberts	April Scott	Rebecca Syslo	Carila Viurete	Karissa Zeltinger
Patricia V. Lopez	Juana M. Mejia	Amanda Nightengale	Meagan Pethtel	Constance Roberts	Brandon Scott	Sabrina D. Tackett	Laura Vivanco	Barbara Y. Zepeda
Reynalda E. Lopez	Karin L. Mejia	Elsa Nikolas	Katie Pett	Letanisha M. Roberts	Carmen E. Segarra	Gabriela Tedawald	Susan F. Vogeler	Amy Zubia
Kelly A. Lotempio	Elva A. Melendez	Angelina Nochez	Kamara C. Phillips	Betty L. Robertson	Brenda Seidensticker	Josefina Tadofala	Hayley A. Vokes	Malinda M. Zumer
Janice M. Lotter	Maria Melendrez	Paige H. Nokes	Kymmie J. Phillips	Marca Robinson	Stephanie L. Seidl	Lorena Tamayo	Kristin Voss	
Pamela A. Lowery	Ana R. Mendez	Ethel T. Norfort	Mavis L. Phillips	Mary L. Robinson	Stephanie L. Seidl	Jennifer Tapp	Lauren E. Voss	
Aleesia Loyd	Asela Mendez	Jillian Norvis	Peggy A. Phillips	Nancy E. Robinson	Crystal N. Serrano	Rosy Tatis	Cathy A. Voyack	
Maria Loza	Cristina Mendez	Gina L. Novotny	Judy T. Phung	Vanessa M. Robinson	Lyndsay R. Shankle	Ester Maria Tavarez	Andrea J. Wagner	
Alexus Luangpraseuth	Flor A. Mendez	Jazmine P. Nunez	Randi L. Pierce	Angelica M. Robison	Cynthia M. Shannon	Chanel Taylor	Julie M. Wagner	
Sandy M. Ludwig	Claudia Mendoza	Mayra Nunez	Tiffany Pierce	Maria Del Rocio Rocha	Shalee E. Sharpe	Kionna J. Taylor	Sarah A. Wagner	

GOLD MEDALS

MEDALLAS DE ORO

June/Junio 2019

Independent Sales Directors and Independent Beauty Consultants who added a minimum of five Independent Beauty Consultants to their team within one calendar month./Las Consultoras de Belleza y Directoras de Ventas Independientes que en un mes de calendario lograron un mínimo de cinco Consultoras de Belleza Independientes para su equipo.

New Team Members/Nuevas integrantes de equipo

225 GOLD MEDALS	Monica A. Land*	6			
Silvia Sanchez*	5	Mariella J. Ramirez*	6		
99 GOLD MEDALS	Beatrice Alghali*	6	Maria Romo*	5	
75 GOLD MEDALS	Jan Maloney*	5	17 GOLD MEDALS	Silvana C. Anton*	6
73 GOLD MEDALS	Esther O. Awe*	7	Celia Guncay*	5	
Cordelia Ogbonnaya*	11	September A. James*	5		
70 GOLD MEDALS	Flory Palencia*	6	Anastasia E. Nsa*	5	
67 GOLD MEDALS	Chinyelu F. Okeke*	8	16 GOLD MEDALS	Yaneth A. Jaco*	5
65 GOLD MEDALS	Gloria H. Ebere*	8	15 GOLD MEDALS	Lauren N. Bloomer*	7
63 GOLD MEDALS	Gloria Bello*	5	Theresa M. Cooper*	5	
58 GOLD MEDALS	Rosemary E. Obeki*	7	Lisa Fox*	7	
Anita Olivares*	5	Minerva A. Garibay*	5		
Adriana Romero*	5	Elsa Hernandez*	5		
49 GOLD MEDALS	Maria Espinosa*	5	Juanita A. Jimenez*	5	
Maria M. Hayes*	5	Heather J. McKinney*	11		
Evelyn Hernandez*	7	14 GOLD MEDALS	Fidelia Avila*	6	
47 GOLD MEDALS	Stephanie L. Coker*	13	Dee Clark-Riley*	6	
44 GOLD MEDALS	Toni L. Moore*	13	Christy H. Dunn*	5	
Amber O'Neil Hui*	5	Debbie A. Hocott*	7		
41 GOLD MEDALS	Angela P. Brannon*	7	Andrea M. Murray*	8	
40 GOLD MEDALS	Silvia Farias*	10	Luz Maria Puga*	5	
Lorena Vicario*	5	13 GOLD MEDALS	Jana L. Strunk*	5	
39 GOLD MEDALS	Maria Bautista*	6	12 GOLD MEDALS	Ngizi F. Ajoku*	7
38 GOLD MEDALS	Julie B. Potts*	5	Michelle M. Bonillas*	5	
37 GOLD MEDALS	Jackie M. Craver*	7	Nikole M. Childress*	5	
Enedelia Hernandez*	7	Trish Lucero*	5		
34 GOLD MEDALS	Rubi Garcia*	15	Nneka Ndefo*	5	
33 GOLD MEDALS	Maria Hernandez*	5	11 GOLD MEDALS	Jaime M. Bittner*	13
31 GOLD MEDALS	L. Isela Ramos*	5	ReNee C. Hooker*	6	
29 GOLD MEDALS	Chioma J. Nnadi*	8	Luciana Mendez*	5	
Teriegh A. Wilson*	10	Elida A. Polanco*	13		
27 GOLD MEDALS	Edith N. Okafor*	5	9 GOLD MEDALS	Roxy H. Coursey*	8
26 GOLD MEDALS	Patience L. Baabel*	7	Leslie A. Hinrichsen*	5	
24 GOLD MEDALS	Teresa F. Stewart*	6	Mary Ruth Love*	5	
22 GOLD MEDALS	Fany Aguilar Ornelas*	5	Monique N. McIntyre*	5	
Diana Gutierrez*	5	Jocelyn E. Pond*	7		
21 GOLD MEDALS	Mercedes Mendoza de Pineda*	5	Kellee L. Valerio*	6	
Maria Nunez*	5	Rosalba Villasenor*	12		
19 GOLD MEDALS	Laura D. Dyess*	6	8 GOLD MEDALS	Maria De Vega*	6
Flora Hernandez*	7	Uchechi A. Emeruwa*	6		
Rosalva M. Huaman*	5	Wendy L. Masterson*	7		
18 GOLD MEDALS	Firgia De los Santos*	6	Sarah M. Medin*	6	
6	6	Denise M. Roberts*	6		
		7 GOLD MEDALS	Katherine E. Ford*	6	
		Danette K. Lynch*	5		
		Maria Regalado*	5		
		Ryan A. Rives*	6		
		Alejandra E. Rodriguez de Basilio*	5		
		Joanne C. York*	8		
		6 GOLD MEDALS	Nicole E. Jones*	7	
		Eva Marin*	7		
		Alejandra Morales*	7		
		Ashley M. Rangel*	6		
		Susan Tompkins*	6		
		Micah L. Trzesniewski*	5		
		5 GOLD MEDALS	Salina M. Burgess,	5	
		Colson-Eyre Unit			

Kristi Copas*	9	1 GOLD MEDAL	Lisa R. Bailey,	
Karolyn Gott*	6	B. Conley Unit		6
Megan E. Kalbach*	5	Sandra L. Bailey,		
Tamra Lynn Hellem*	5	B. Seim Unit		5
Leticia I. Padilla*	6	Victoria M. Bullock,		
Adrienne M. Perez*	5	K. Mardis Unit		5
Luz A. Perez*	8	Heather L. Clarke,		
Zarahi Pioquinto*	7	C. Colson-Eyre Unit		5
Emily A. Roberts*	7	Nicole Cox,		
Mary S. Sargent*	5	K. Gardner Unit		8
Adaora Umeh*	5	Liana Coxaj,		
Silvia Vega,		S. Cruz de		
M. Mejia Unit	10	Melendez Unit		5
Susan Zavala Rangel*	5	Virginia Cruz*		5
4 GOLD MEDALS		Caroline Dela		
Mufidat Audu,		Victoria Vigil*		6
G. Bello Unit	7	Katelyn N. Fenner,		
Margaret Carroll*	5	B. Fenner Unit		6
Raul Delgado*	6	Skarleth A. Garcia,		
Julieta Fitz*	5	E. Polanco Unit		5
Veronica Garcia*	6	Spring M. Gaskill,		
Bethany M. Garnett,		D. Ellis Unit		5
J. Reed Unit	6	Cristal L. Gerena,		
Krista Hadi*	7	C. Griffo Unit		7
Julia Hernandez*	5	Holly R. Hill,		
Kally A. Macias*	5	T. Ephraim Unit		5
Ana J. Maldonado*	5	Norma A. Hinojosa,		
Adriana Miller*	5	K. Duncan Unit		5
Elsa Molina*	5	Alexandra Isabella,		
Juana Molina*	6	L. Asseff Unit		5
Melissa Nelson*	8	Tara J. Kuczniski,		
Oluwakemi Oggunnoiki*	6	L. Bloomer Unit		8
Eva Ramos Lopez*	6	Catherine M. Lash,		
Becky J. Seim*	6	J. Boston Unit		5
Kourtney L. Tillman,		Socorro Lerma,		
B. Wirt Unit	5	D. Reyes Unit		6
Christine M. Zinnecker*	5	Brooke M. Lotter,		
		S. Silver Unit		5
		Jenny Martinez,		
		E. Bonilla Unit		5
		Maria A. Martinez,		
		C. Banks Unit		5
		Ernisha Q. McCoy,		
		T. Odeyale Unit		8
		Rhonda B. McLean,		
		T. Odeyale Unit		6
		Erika Millirons,		
		S. James Unit		5
		Michelle Minor,		
		A. Brannon Unit		5
		Jennifer A. O'Connell,		
		J. Albertini Unit		8
		Chinazom Ogbonnaya,		
		C. Ogbonnaya Unit		8
		Edith C. Onuigbo,		
		G. Ebere Unit		7
		Aracely Orozco,		
		B. Valdez Unit		8
		Savannah C. Palma,		
		L. Fox Unit		5
		Rebecca C. Peters,		
		K. McClure Unit		5
		Kathy Picazo,		
		L. Perez Unit		7
		Kelsey Reube,		
		E. Zimmer Unit		7
		Mario Rodriguez,		
		B. Rosales Unit		5
		Kay Rubin*		5
		Joy C. Sinner,		
		J. Kirkham Unit		6
		Christina R. Smith,		
		P. Olson Unit		6
		Hermila Solano,		
		G. Cardenas Unit		5
		Concepcion Solis,		
		I. Ramirez Unit		9
		Hannah A. Strouse,		
		B. Plassmann Unit		6
		Theresa Thomas,		
		N. Childress Unit		5
		Emily M. Tran*		7
		Jasmin Vela,		
		L. Perez Unit		6
		*Denotes Independent		
		Sales Director.		
		*Denota Directora de		
		Ventas Independiente.		

GRAND ACHIEVERS

GRAN GANADORAS

June qualifiers/Calificadas en Junio 2019

Independent Sales Directors and Independent Beauty Consultants earning the use of a Career Car. Find Grand Achiever qualification requirements on *Mary Kay InTouch* under "Resources," "Publications" and "Advance Brochure." /Directoras de Ventas y Consultoras de Belleza Independientes que se ganaron el uso de un auto profesional. Para requisitos de calificación de Gran Ganadora visita Recursos Publicaciones y Folleto *Avance* en *Mary Kay InTouch*.

SALES DIRECTORS/ DIRECTORAS DE VENTAS

Christal Alcazar	Karen L. Miller*
Deanna D. Armstrong	Dana L. Mills
Eva I. Arnold	Kristy L. Newson
Georgia Awig	Oluwakemi Ogunnoiki
Clarita Bailey	Ruby M. Olivares
Debra Barnett	Santana Olivo angel
Lynde M. Blair	Roxan D. Ottman
Lisa Bonadonna Madden	Polly A. Pace*
Shawna R. Brenden	Flory Palencia
Meara G. Buck	Kathleen Parker
Alicia N. Carrizales	Jennifer Parks
Carina Chica	Adrienne M. Perez
Dee Clark-Riley*	Nancy W. Pierce*
Tamra L. Coldren	Tammy L. Pope*
Irma Colima	Susana Ramirez*
Theresa M. Cooper*	Anne M. Raynor
Ana M. Costa*	Heidi L. Rea
Donita M. Cough	Amanda Reed*
Julie Crouse	Mayra R. Reyes
Virginia Cruz	Leslie A. Reynolds*
Veola Davis*	Stephani Risinger
Samia Davis-Nelson	Amanda J. Rubenstein
Firgia De los Santos	Natalie R. Ruth*
Maria De Vega	Terri J. Sampe-Johnston
Kathleen Deal	Monica L. Scaduto
Michael S. Diaz	Rebecca L. Setzer*
Maria D. Elizondo	Stephanie M. Skidmore
Nina Elliott*	Jill L. Smith
Silva Emiliani-Mowrey	Liliana Smith*
Joni L. Ennis*	Mandy Snowden
Carmen M. Fontes*	Megan R. Spencer Estrada*
Janevelyn K. Gabriel	Susie Stojanovski
Ada Gadbury	Cindi L. Stover*
Susan M. Genz	Jacque E. Streever*
Laura M. Gordon	Linda S. Sziget
Janice Govin*	Melissa Tackett
Betsy M. Hayes*	Micah L. Trzesniewski
Luann Heath	Lorena Vicario
Becky F. Heine	Lena Villa
Consuelo Hernandez	Karen G. Warzecha
Elsa Hernandez	Hannah West
Joy S. Huffstutler	Teriegh A. Wilson
Nyamusi K. Igambi	Erin Winters*
Juanita A. Jimenez	Meleah K. Wood
Angie M. Jorgensen	Alicia Wright
Lesli Kottkamp*	Sarah H. Wuertz*
Rachel C. Lanclos*	Autumn C. Yebernetsky
Laurie S. Landis	Maria I. Zamora
Angel Lichy*	Brandi Zenzel
Maria E. Lopez	Chen Xing Zheng
Carmela Macedo	
Kally A. Macias*	
Sarah V. Madsen	
Maria Mares*	
Eva Marin	
Sha Ron Martin*	
Maria D. Martinez	
DeeAnn L. Masters*	
Pam J. McNicoll	
Luciana Mendez	

**Denotes requalified driver.
Denota conductora recalificada.

PEARL STARS

ESTRELLAS PERLA

June/Junio 2019

Independent Sales Directors and Independent Beauty Consultants who had a minimum of 4,800 in Star Consultant contest credit during the second quarter. /Directoras de Ventas y Consultoras de Belleza Independientes que lograron un crédito de concurso mínimo de 4,800 de Consultora Estrella durante el segundo trimestre.

Melanie S. Abernathy	Tonya J. Blackburn	Barbara L. Conklin	Lynae M. Dwelis	Marion D. Gilmore	Diann K. Hines	Kimberly R. Ledford
Janet Acevedo	Susie Blackshear	Bridgette R. Conley	Nancy D. Eastland	Narvetta M. Gipson	Nana M. Hines	Corinne Lee
Lindsey D. Acker	Lynde M. Blair	Viodelda Contreras	Jamie A. Eaton	Shara M. Gladden	Debbie A. Hocott	Jill M. Lee
Kenia K. Acosta	Dusty D. Blankenship	Kari J. Cook	Gloria H. Ebere	Randi S. Gleason	Paula Hoffman	Andrea M. Leibensperger
Maria Acosta	Ma De Jesus Blas	Jeanne M. Cooper	Eseosa Egeonu	Sara Goetz	Jodi K. Hoffmann	Dixie Leikach
Jan Adams	Lauren N. Bloomer	Theresa M. Cooper	Kathy R. Ehlinger	Sandy K. Gogel	Maggie P. Holley	Merri Lenz-Lorensen
Amanda J. Adler	Lynn A. Boatwright	Kelly M. Copeland	Debbie A. Elbrecht	Liliana Gomez	Jennifer L. Hollingsworth	Margaret M. Leonelli
Shirley R. Aga	Elena Bodilovskaya	Elvia Cordova	Maria D. Elizondo	Angelica Gonzalez	Jane M. Homan	Sara Lepper
Elena Aguilar	Terriann P. Bonfini	Laura Cornidez	Brittany D. Elkins	Aracely Gonzalez	ReNee C. Hooker	Daphne Lewis
Evelyn Y. Aguilar	Eusebia Bonilla	Faith A. Corpron	Tina M. Ellender	Reyna Gonzalez	Katelyn Hooper	Linda Lewis
Jessica Aguilera	Susan M. Borg	Vanessa Correa	Teresa Elliot	Bridget Gooding	Kimanne Hotra	Angel Lichy
Benni Ajab	Angela S. Boschen	Elvira Cortes	Nancy J. Emans	Susan E. Goodson	Stacie Howe	Karen L. Link
Abiola Ajibola	Nicki Botsford	Abigail Cortez	Uchechi A. Emeruwa	Christy Goodwin	Mary Sharon Howell	Christine A. Listorti
Florence U. Alacar	Tiffany Boyd	Silvia Cortez	Silva Emiliani-Mowrey	Teri L. Gorrell	Vickie A. Howell	Maggie P. Lizarraga
Maria R. Alcaine	Lisa L. Bradley	Ana M. Costa	Karen E. English	Becky Goshorn	Sue Hoy	Monica Lizarraga
Jessica N. Allen	Magda S. Brady	Rhonda Costales	Tori Enloe	Michelle R. Goudge	Rosalva M. Huaman	Shirley A. Lockett
Pat Z. Allen	Angela P. Brannon	Gail L. Costello	Joni L. Ennis	Janice Govin	Joy S. Huffstutler	Julia A. Lockhart
Rebecca S. Allen	Grace M. Braun	Tammy Cottingham	Tameka N. Ephraim	Melanie L. Gray	Cathy G. Huhta	Sherie Logan
Kay Alleyne	Ruthie Bresette	Roxy H. Coursey	Michelle L. Erickson	Lorissa R. Green	Mya Hull	K. Tracy Lohman
Margaret Allison Reiser	Christi Britton	Neri Coutino	Marisela Escamilla-Martinez	Monica T. Green	Zishan K. Hultberg	Sheryl L. Lonsbury
Lizzett Alvarado	Jo Ann M. Brookes	Christy M. Cox	Jacqueline C. Eschbach	Maria Gregorio	Carrie I. Hutchinson	Joanie Lopez
Esther Amador	Heather S. Brooks	Rebecca W. Cox	Josefina Estrella	Caitlin M. Griffo	Maria I. Irizarry	Luis Lopez
Lyn Anderson	Karen A. Brown	Susan A. Cox	Ronda Faber	Laura Grizzle	Brenda James	Maria E. Lopez
Wendolyn Anderson	Missy Brown	Jackie M. Craver	Amanda A. Faison	Susan L. Grover	Jammie R. James	Mayela M. Lopez
Silvana C. Anton	Tammy Brown	Jeana M. Crenshaw	Silvia Farias	Gina M. Guiliano	September A. James	Oralia L. Lopez
Stephanie C. Arbaugh	Tari R. Brownlee	Beatriz Crespo	Susan R. Farr	Karen Gummo Kirst	Sheila W. James	Beatriz Lopez Bermajo
Michelle M. Arellano	Meara G. Buck	Jeana Crews	Heather C. Feiring	Celia Guncay	Delsy Jara	Mary Ruth Love
Patricia Arenas	Ann E. Bueche-Stanger	Julie Crouse	Mariann Fenton	Jean E. Gunter	Jacki R. Jenkins	April G. Loveland
Maria Arias	John K. Bui	Karen L. Crownover	Peggy Ferguson	Kristi Gustafson	Ninna M. Jenkins	Naomi Lover
Cindy L. Armstrong	Diana M. Buntin	Heather Cruse	Paulina Fernandez	Araceli Gutierrez	Amber J. Jennings	Valerie A. Lucio-Polk
Krista Arnold	Ally Burlingame	Maria G. Cruz	Christy M. Fetzer	Diana Gutierrez	Elena Jimenez	Angie M. Ludwig
MaryClare Audier	Chelsea M. Burns	Virginia Cruz	Meagan R. Fitzgerald	Gloria Gutierrez	Juanita A. Jimenez	Linda K. Luebrecht
Mufidat Audu	Joann Burton	Jessica S. Cummings	Linda Kay Flagler	Joyce A. Gutierrez	Rossy Jimenez	Diane K. Lundgren
Brenda D. Austin	Marisol R. Bush	June E. Curlott	Lourdes Flores	Elvia Guzman	Donna K. Johnson	Lindsay E. Luton
Esther O. Awe	Leah Bushland	Christine M. Dadig	Maricruz Flores	Marianela Guzman	Erin Johnson	Danette K. Lynch
Georgia Awig	Magali Bustamante	Teresa Damian Hernandez	Beatriz Flores-Garcia	Micaela Guzman	Penny J. Johnson	Kally A. Macias
Angela A. Awuzie	Kendra L. Byron	Heather A. Daniel-Kent	Virginia Florez	Annia Guzman Meza	Amanda Jones	Kelly V. Macias
Ashley A. Aziz	Bertha A. Caballero	Cynthia B. Daniels	Rita Flynn	Grace E. Hackett	Tina Jones	Janon S. Magnuson
Jennifer A. Babb	Cathy Caffey	Elizabeth Davalos	Katherine E. Ford	Candy R. Halbig	Angie M. Jorgensen	Michelle A. Maki
Tasha M. Bach	Michelle J. Cahill	Dawn M. Davis	Kristina A. Foreman	Marti A. Hall	Juana Juarez	Tiffany M. Malt
Annette Backhuus	Maria S. Calvillo	Stephanie R. Dawsey	Franchon D. Foster	Jenean R. Hammer-Huber	Leslie S. Kane	Lori R. Manger
Maria M. Bailey	Brenda Y. Camacho	Christine M. Dawson	Lisa Fox	Emily K. Hammes	Bryanna M. Kath	Sara Mangiaracina
Patty Bailey	Carolina Camacho	Carolyn G. Dayton	Paula A. Fraley-Arnold	Lillie Hanks	Vanessa Kelley	Annabelle E. Manning
Laurie L. Baily	Maria Camacho	Jerrilee de Geus	Isabell Freeman-Elliott	Sentra Hannasch	Rachel P. Kellogg	Maria Mares
Lisa Baker	Martha Cano	Shirley Deal-Hodges	Toni L. Frere	Cindy Hanrahan-Lewis	Kate Keown	Larra Margerum
Olukemi Balogun	Ramona Carbajal	Cheryl A. Dechenne-Sheedy	Casey D. Friedmeyer	Marie A. Harbord	Farhan Khan	Eva Marin
Maria E. Banderas	Grissel Cardenas	Kim DeCovich	Amanda M. Froom	Lacy L. Harden	Ashley Kidd-Olson	Silvia Marin
Adele M. Barber	Tracie L. Carley	Jillaine M. DeGraw	Mary Fulkrod	Candi Hardin	Marcia A. King	Jeannette Marte
Brittany N. Barlog	Joedi Carmichael	Amparo Delgado	Cori D. Fuller	Lisa Anne Harmon	Patty A. King	Laurie M. Marte Bonilla
Sue G. Barosh	Margaret Carroll	Guadalupe Delgado	Amber N. Fultz	Lyn Harper	Theresa L. Kipfer	Caroline E. Martin
Judy K. Barr	Laura L. Carter	Ma Praxedis B. Delgado	Janevelyn K. Gabriel	Johnna B. Harris	Carol A. Kirkland	Clary Martinez
Cindy M. Barrow	Shauntel Carter	Maria L. Delgado	Maria D La L. Gabriel	Patti A. Harris	Mary-K Kirsch	Erika Martinez
Marcia A. Basinger	Mary L. Casada	Raul Delgado	Ada Gadbury	Tammy L. Kirsch	Jenny Martinez	Jenny Martinez
Ryen E. Battista	Tammy S. Caswell	Carmen J. Demar	Cathy Gainey	Shari M. Kirschner	Shari M. Kirschner	Maria D. Martinez
Lisa V. Bauer	Janice Cavolaski	Elizabeth J. DeMatteo	Kimberly D. Galindo	Suzanne Kliever	Suzanne Kliever	Ofelia Martinez
Maria Bautista	Jasmin J. Cenicerros	Kimberly D. Galindo	Yolanda Gallo	Kristen E. Korber	Kristen E. Korber	Pricila D. Martinez
Wendy E. Baxter	Lucia Cerrito	Elizabeth J. DeMatteo	Alicia Galvan	Elizabeth A. Kramer	Elizabeth A. Kramer	Sonia Martinez
Bobbie Beamer	Carina Chica	Jinni N. Dempsey	Denise M. Garcia	Margaret L. Kramer	Margaret L. Kramer	Stacey M. Martinez
Rosanne Beatty	Nikole M. Childress	Laura R. Denzler	Lisa D. Garcia	Deena R. Kroll	Deena R. Kroll	Veronica Martinez
Pamela D. Beavers	Lisa Childs	Joyce Devine	Maria G. Garcia	Tamara K. Heckendorn	Tamara K. Heckendorn	Lilia Martinez Barajas
Amy S. Bebee	Milagro V. Diaz	Milagro V. Diaz	Mirna M. Garcia	Chelsea Heckman	Ann Kuehler	Aide G. Martinez Charre
Kathleen A. Becker	Jeffer Chisholm	Magdalena Diaz de Leon	Monique M. Garcia	Shelby K. Heldt	Linda Kuzdas	Linda F. Marvin
Nola Beckley	Breanna Clark	Donna M. DiCesare	NAYeli Garcia	Kayleen R. Heller	Theresa J. LaCesa	Amy Marx
Penny M. Beggs	Caprise M. Clark	Tshanna C. Diggan	Theresa Garcia	Sumer Herd	Josephine A. Lamb	Charlene N. Mason
Yadira Belduma	Donna Clark-Driscol	Tri Do	Valeria Garcia	Alicia Hernandez	Lezlie Lang	Claire A. Mason
Gloria Bello	Lee Clouse	Cathy Donohoe	Veronica Garcia	Aurelia Hernandez	Kathy L. Langley	DeeAnn L. Masters
Ginger J. Benedict	Marilyn Coblentz	Rubi Donovan	Rubi Garcia	Elizabeth Hernandez	Idy Lanier	Wendy L. Masterson
Melanie K. Bennett	Stephanie L. Coker	Amy D. Dopps	Karen E. Gardner	Elsa Hernandez	Nancy A. LaPlante	Monica A. Mattson
Eva E. Berber	Tonya Colbert	Lisabeth L. Dose	Maria E. Garfias	Ednelia Hernandez	Guadalupe Lara	Patti Maxwell
Diana Bergman	Tamra L. Coldren	Tara J. Drain	Minerva A. Garibay	Evelyn Hernandez	Veronica Laureano	Cecelia McClelland
Cindy K. Bermea	Sherry Drysdale-Schruth	Sherry Drysdale-Schruth	Manda J. Garland	Maria Hernandez	Stacy M. Lauritzen	Cindy K. McCollam
Maria M. Bernardino	Wilma Z. Dunias	Christy H. Dunn	Kathryn J. Gasior	Marina Hernandez	Jennifer L. Lavins	Kathy A. McDonald
Vasquez	Irma Colima	Alisa E. Dutka	Erika Genaro	Linda Herskowitz	Karen M. Lavorata	Sherry McDonald
Juanita Berumen	Santita Colon	Hollie Duval	Fern M. Gerdes	Jacquelynn M. Hess	Ashley K. Leal	Sherene A. McDonald-Chisholm
Anna C. Beucher	Cleta Colson-Eyre		Lisa W. Gilliard	Stephanie Hester	Damaris Y. Leal	Monique N. McIntyre
Mary Bierwagen	Donna L. Comstock		Gina D. Gilliland	Pam Heston	Michelle E. LeBeau	Debra McKarns
Jaime M. Bittner	Jennifer L. Conger			Robin E. Hettinger	Michelle E. Lecates	

Pearl Stars, cont.

Heather J. McKinney
Jill McNair
Pam J. McNicoll
Andrea J. Mead
Deborah A. Meals
Sarah M. Medin
Silvia Medrano
Lora K. Meendering
Rachel Mega
Julia Mejia
Maria L. Menchaca-Villalobos
Luciana Mendez
Ana L. Mendivil
Mercedes Mendoza de Pineda
Cayce D. Messer
Wendy Y. Meza
Kathy A. Michels
Amanda P. Michie
Hannah M. Mikes
Adriana Miller
Michelle Minor
Brittany Mitchell
Kay A. Mittelstadt
Shannon Moegling
Elsa Molina
Juana Molina
Leonor Montanez
Piedad Montiel Perez
Bianca Montoro
Robyn D. Moore
Toni L. Moore
Toni W. Moore
Irma E. Morales
Susan Moran
Bonnie G. Moravec
Tina M. Moreau-Jones
Gloria Moreno Medrano
Jessie Morgante
Olga Morquecho Alcantar
Jessica N. Morris
Shannon M. Morris
Crystal Moudy
Sue A. Moulds
Sherry Mulcahey
Cathie Mullins
Alma A. Munoz
Martha Munoz
Karla Murray
Quarneeka Murry
Lucia Navarro De Cuellar
Jeanie K. Navrkal
Rachelle L. Neal
Marisol Necochea
Melissa Nelson
Lisa Nesbit
Mikayla A. Newton
Phuong K. Nguyen
Vinhuyen Nguyen
Tammy D. Niehaus
Trudy D. Nikolas
Melissa Nix Gill
Suzan Nocella
Crystal P. Noles
Anastasia E. Nsa
Maria Nunez

Conobio Nunez Felix
Nkechi T. Nwabake
Maureen O'Brien Hooker
Jen O'Donnell
Evangeline H. O'Keefe
Amber O'Neill Hui
Rosemary E. Obeki
Nicole K. Obisesan
Irma Ocampo
Gina M. Ochoa
Sandra Ochoa
Cordelia Ogbonnaya
Meleah R. Oglesby
Oluwakemi Ogunnoiki
Edith N. Okafor
Chinyelu F. Okeke
Maria Oliva
Anita Olivares
Carmina Oliveros
Ana Laura Olivo
Ana Maria Olivo Angel
Micaela A. Olvera
Vilma Ordenez
Aracely Orozco
Sara Ortega
Yolanda Ortega
Denise M. Osborn
Cammy L. Otten
Patricia Oviedo
Ama Owusua
Melissa Ozuniga
Victoria Pacheco
Misty L. Pack
Leticia I. Padilla
Flory Palencia
Elisabet Palma Ramirez
Rocio N. Palomera Urena
Karen Paluga-Larson
Celestine Parker
Kathleen Parker
Kathy H. Parker
Cassey Parriman
Arcelia T. Patino
Deborah Patterson-Adkins
Tha D. Paw
Nancy L. Peirce
Bridget S. Penberthy
Adrienne M. Perez
Elsa R. Perez
Luz A. Perez
Rocio Perez
Rosa E. Perez
Zoe Peterson
Eivor Pfannkuch
Mary Beth Pfeifer
Zahra M. Pfeifer
Autumn Phillips
Leandra L. Piazzo
Kathy Picazo
Guadalupe Piedra Hernandez
Patricia Pina
Sara Pina
Tonia S. Pinkerton
Meredith T. Pintler
Pam Pitner

Carol Pittman
Amanda R. Plourde
Laurie T. Plyler
Elida A. Polanco
Amy Pollner
Tammy L. Pope
Julie B. Potts
Lisa D. Prescott
Dee Dee M. Quinn
Celia Quintero
A. Irene Ramirez
Isabel Ramirez
Mariella J. Ramirez
Primitiva Ramos
Lourdes Ramos Correa
Veronica Ramos Hernandez
Eva Ramos Lopez
Connie P. Ray
Amanda Reed
Francine D. Reed
Colette M. Reid
Kelsey Reube
Karla H. Reyes
Mayra R. Reyes
Rosa E. Reyes
Marjorie A. Reyes Iainez
Ma Bertha Reyes-Tapia
Esmeralda Reynaga
Leslie A. Reynolds
Shawna M. Rhoades
K.B. B. Ribelin
Ginger L. Rice
Amy Richmond
Bonnie L. Ricketts
Maria Rocio Rico De Jacinto
Nubia Rios
Kristina B. Ritz
Natalie A. Rivas
Karla Rivera
Ryan A. Rives
Constance Roberts
Tarah R. Roberts
Araceli Robles
Rosa D. Rocha
Adriana Rodriguez
Leticia Rodriguez
Marisol Rodriguez
Rebeca Rodriguez
Alejandra E. Rodriguez de Basilio
Fabiola M. Rodriguez Lara
Julie Roebbing
Aubrey Rogers
Suzanne E. Rogers
Robin S. Rohwer
Martha Rojas
Pamela J. Rolf
Christina V. Rolfs
Christina A. Roliz
Angel Rollyson
Robin G. Rolon
Adriana Romero
Cheryl Romero
Blanca E. Rosales
Sherry L. Rosenberger

Carol M. Ross
Patricia A. Rozycki
Velia Rubio
Carmen Ruby
Kathleene Runnels
Connie Ryder
Sahn C. Saelee
Ryan N. Saint-Blancard
Korrin L. Salas
Silvia Sanchez
Michelle L. Sanders
AnaCristina Sandoval
Liz Santander
Dunia A. Santos
Sheila L. Saucedo
Cathi M. Saveri
Tammy A. Schamerhorn
Jennifer Scharfenstein
Lauren E. Schifer
Dana Schnebelt
Carolyn Schoellnast
Jacque Schumacher
Nike A. Schwarz
LaSandra M. Scott
Becky J. Seim
Judy Seliga-Punyko
Susie J. Serio
Georgette Shahin
Diane H. Shaw
Faye Shaw Jenkins
Patricia Shell
Barbara E. Shepherd
Maureen Shipp
Sunita Shivi
Michelle L. Sidari
Tina Sierra
Angela Sigman
Stephanie B. Silver
Jessie C. Silvester
Maribeth H. Singer
Joy C. Sinner
Gretchen L. Sirney
Elaine M. Skibitski
Kimberly Skinner
Phoebe Skinner
Julie Smith
Liliana Smith
Patricia L. Smith
Traci A. Smith
Violin N. Smith
Taryn J. Sneed
Mandy Snowden
Casey L. Snyder
Erika M. Solis
MinDee M. Sommerla
Milbella Sosa
Suzanne T. Souza
Pamela J. Sparks
Amy J. Spence
Megan R. Spencer Estrada
Chick Stamschror
Lydia C. Stang
Arisa J. Stein
Maria A. Steinman
Teresa F. Stewart
Rhonda J. Stockton

Susie Stojanovski
Ellice M. Stoner
Melissa A. Stotsenburg
Daniella Stowe
Julie D. Street
Connie M. Streubel
Jana L. Strunk
Amy K. Stute
Maria Suarez
Ruth Swank
Melissa Tackett
Paulette Talley
Chun Loon Tang
Maria Tapia
Alexa Tarby
Cindy Templeton
Amy Tharp
Ashlyn Thies
Terry Thole
Nancy W. Thompson
Sandra L. Thompson
Tirah M. Thompson
Calli J. Thorne
Julie K. Tiemeyer
Trudy Toche
Rosaura Tomas Aparcio
Kellie K. Tongson
Teodora Toribio
Graciela Torres
Maria G. Torres
Sonia E. Torres
Norma A. Tovar-Hernandez
Emily M. Tran
Anabel Z. Trejo
Gina F. Tucker
Jeannette Turner
Jordan Twilley
Jean Tyson
Kelechi Uduhiri
Zina B. Ulicnik
Vanessa R. Upkins
Deborah A. Urbach
Ingrid R. Urrutia

Katelyn Utley
Belinda Valdez
Soraida Valdez
Kellee L. Valerio
Ana L. Valladolid
Mayra Valpuesta
Christine L. VanAckeren
Cadie R. VanTongeren
Rosa E. Vaquerano
Ivon C. Vargas
Meredith M. Vasquez
Tammy A. Vavala
Silvia Vega
Reyna G. Velasco
Adela Velazquez
Christina Velazquez
Esperanza L. Velez
Lorena Vicario
Lena Villa
Rosalba Villaseñor
Maria E. Villela
Natalie Vogler
Patricia G. Vogt
Abigail J. Voorhees
Brenda K. Vork
Julie M. Wagner
Nanette Wagner
Rachel K. Wahle
Dawn Waldmann
Dawn L. Walker
Gloria C. Walker
Jamie Walker
Megan M. Walker
Allyson M. Walker-Cramer
Patsy Wall
Cathleen Walter
Jeannie M. Warnke
Deidra Warren
Laura L. Waters Vazquez
Elayne J. Watson
Shell Watson
Barbara A. Weakley
Myrna J. Welshans
Michelle West

Nicole West
Stina M. Whalen
Darby Wheeler
MaryBeth White
Karen C. Whitehead
Liz Whitehouse
Ruth Whiteleather-Orrell
Margi Whitworth
Teresa L. Widboom
Graceanne S. Williams
Jessica L. Williams
Karen N. Williams
Renee B. Williams
Kathy Williams Oeder
Molly A. Williamson
Sherri L. Wilson
Teriegh A. Wilson
Kristen M. Wimer
Linda L. Wingate
Jessica Winter
Gina Wintz
Lorri E. Woehrl
Cassandra L. Wood
Alicia Wright
Susan Wright
Sarah H. Wuertz
Jane Wyatt
Petra Xigue
Katrina R. Yates
Joanne C. York
Peggy Young
Terri L. Young
Jessica Youngker
Guillermina Yuen
Marnie R. Yunger
Susan Zeiler
Christine Zelinsky
Brandi Zenzel
Cong Ying Zheng
Emily Zimmer
Mary Zuniga

MEET YOUR NSDS CONOCE A TUS DNVS

Be sure to visit *Mary Kay InTouch*® for inspiring success stories about Mary Kay Independent National Sales Directors. Click "[Meet Your NSDs](#)" under Heritage. You can search for NSD stories by name, city, state, Seminar or even former occupation. Why not share their stories with potential team members?/Asegúrate de visitar *Mary Kay InTouch*® para leer inspiradoras historias de éxito de las Directoras Nacionales de Ventas Mary Kay Independientes. Haz clic en "[Conoce a tus DNVS](#)" bajo el separador "Legado". Puedes buscar las historias de DNVS por nombre, ciudad, estado, Seminario o por ocupación anterior. ¿Por qué no compartir sus historias con integrantes de equipo potenciales?



13% CLUB/CLUB DEL 13%

June/Junio 2019

The top 25 independent sales force members in the **Ruby** area earning 13 percent personal team commissions. They placed a personal minimum \$600 wholesale Section 1 order and had at least five personal team members each place a minimum of \$225 in wholesale orders during June./Primeras 25 integrantes del cuerpo de ventas independientes en el área **Rubí** que ganaron las comisiones del 13% por equipo personal. Estas hicieron un pedido personal mínimo de \$600 de la sección 1 al mayoreo y tuvieron por lo menos cinco integrantes de equipo personal que hicieron cada una pedidos por un mínimo de \$225 al mayoreo en junio.

Ryan A. Rives*	\$5,670	Patti Cornell*	2,721	Kenia K. Acosta*	2,252	Luz A. Perez*	2,121	Michelle L. Sanders*	2,004	*Denotes Independent Sales Director.
Monique N. McIntyre*	3,771	Lisa Anne Harmon*	2,564	Chatney Gelfius*	2,239	Kali DeBlander Brigham*	2,087	Bridgette R. Conley*	1,983	
Heather A. Daniel-Kent*	3,141	Rosalba Villaseñor*	2,538	Toni L. Moore*	2,232	Kellee L. Valerio*	2,082	Debbie A. Hocott*	1,920	*Denota Directora de Ventas Independiente.
Caitlin M. Griffo*	3,140	Stephanie L. Coker*	2,357	Jaime M. Bittner*	2,227	Elizabeth A. Kramer*	2,047	Elida A. Polanco*	1,919	
Lauren N. Bloomer*	2,829	Paulina Fernandez*	2,281	Maria Bautista*	2,220	Jana L. Strunk*	2,026	Heather J. McKinney*	1,914	

CADILLAC QUALIFIERS

CALIFICADAS DEL CADILLAC

June/Junio 2019

Independent Sales Directors earning the use of a pink Cadillac during the second quarter. Find Cadillac qualification requirements on *Mary Kay InTouch*® under "Resources," "Publications" and "Advance Brochure". / Directoras de Ventas Independientes que se ganaron el uso del Cadillac rosado durante el segundo trimestre. Los requisitos de calificación para el Cadillac los encuentras en *Mary Kay InTouch*®, bajo "Recursos", "Publicaciones" y el "Folleto Avance".



Shirley R. Aga
Terry, MS



Eusebia Bonilla
Bayamon, PR



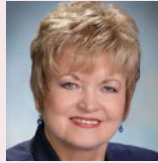
Rose Campbell
Orlando, FL



Nikole M. Childress
Matteson, IL



Donna Clark-Driscoll
Smithtown, NY



Lee Clouse
Minot, ND



Pamela D. Cox
Columbia, SC



Corrin Cresci
Modesto, CA



Kali DeBlander Brigham
Pensacola Beach, FL



Milagro V. Diaz
Scranton, PA



Tshanna C. Diggan
Allenwood, PA



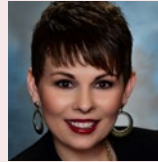
Kimberly J. Duncan
Beaumont, TX



Debbie A. Elbrecht
Edwardsville, IL



Tameka N. Ephraim
Houston



Heather C. Feiring
Epping, ND



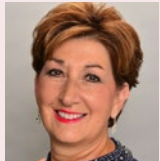
Lisa Anne Harmon
Venetia, PA



Debbie A. Hocott
Fort Smith, AR



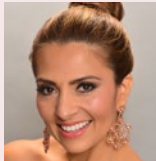
Andrea Jackson Berger
Land O Lakes, FL



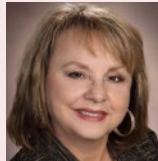
Laura A. Kattenbraker
Wildwood, MO



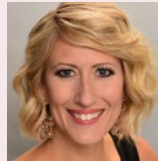
Elizabeth A. Kramer
Bismarck, ND



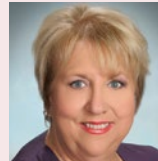
Valerie A. Lucio-Polk
San Antonio



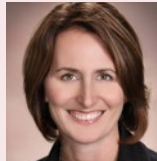
Wanda Metzger
Topeka, KS



Laura V. Middleton
Belle Isle, FL



Trudy D. Nikolas
Corinth, TX



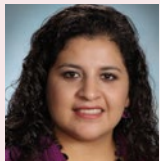
Bridget S. Penberthy
Leesburg, VA



Laurie T. Plyler
Fort Mill, SC



Julie B. Potts
Bargersville, IN



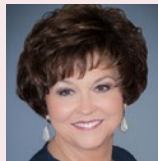
Rocio Rodriguez
Garland, TX



Susie J. Serio
Pelham, AL



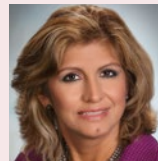
Maureen Shipp
Sachse, TX



Terry S. Smith
Montgomery, TX



Pamela J. Sparks
Birmingham, AL



Rosalba Villasenor
Federal Way, WA



Liz Whitehouse
Cincinnati, OH



Not pictured/Sin foto: *Angela P. Brannon*, Hendersonville, TN; *Kelly-Wesley L. Cooper*, Lancaster, KY; *Silvia Farias*, Garland, TX; *Maria D La L. Gabriel*, Norwalk, CA; *Tracy W. Jones*, McKinney, TX; *Theresa J. LaCesa*, York, PA; *Amanda P. Michie*, Lakeland, FL; *Tammy D. Niehaus*, Gilbert, AZ; *Marjorie A. Reyes Iainez*, Scranton, PA; *Maria Rocio Rico De Jacinto*, Corona, CA.



TOP 10 ALL-STARS

PRIMERAS 10 SIEMPRE ESTRELLAS (ALL-STARS)

June/Junio 2019

Independent Sales Directors and Independent Beauty Consultants with the 10 highest amounts of contest credit in *All-Star* Star Consultant consistency challenge during the fourth quarter March to June 2019. / Las Directoras de Ventas y Consultoras de Belleza Independientes con los 10 más altos montos de crédito de concurso en el reto de la constancia *All-Star* (Siempre Estrella) de Consultoras Estrella durante el cuarto semestre de marzo a junio de 2019.

1. Sales Director
Kelly M. Freeman
Atlanta
Diamond Seminar
121,372

2. Sales Director
Claudia Chavez
Siloam Springs, AR
Diamond Seminar
89,050

3. Sales Director
Angela P. LaFrance
Miramar, FL
Sapphire Seminar
79,419

4. Sales Director
Janet L. Guimet
West Valley City, UT
Sapphire Seminar
74,439

5. Sales Director
Barbara Popowski
Ivanhoe, MN
Sapphire Seminar
71,030

6. Sales Director
Rachel Mega
Lawrenceville, GA
Ruby Seminar
69,395

7. Sales Director
Heather C. Feiring
Epping, ND
Ruby Seminar
68,246

8. Sales Director
Meilian Flanagan
Oakland, CA
Sapphire Seminar
67,859

9. Sales Director
Maureen E. Gordon
Plantation, FL
Diamond Seminar
65,427

10. Sales Director
Cynthia M. Adams
Chambersburg, PA
Diamond Seminar
65,141

ACHIEVEMENT CIRCLE

CÍRCULO DE LOGROS

June/Junio 2019

The top 100 Independent Sales Directors in each Seminar area based on their June 2019 estimated unit retail production./Clasificación de las Primeras 100 Directoras de Ventas Independientes en cada área de Seminario según su producción de unidad estimada al menudeo de junio de 2019.

SAPPHIRE/ZAFIRO

Vicki Piccirilli	\$178,303
Debbie A. Weld	116,957
Lafreda D. Williams	112,881
Reyna V. Alvarado Rivera	111,279
Katherine L. Longley	108,034
Moleda G. Dailey	104,688
Marie E. Vliaminck	100,331
Jessica Holzbach	99,654
Jennifer Levitt	98,425
Casie Hembree	96,595
Leah P. Cade	95,350
Cynthia S. Sheppa	94,220
Keita Powell	93,810
Michele M. Armes	93,562
Nedra White Wartham	93,013
Julie Neal	90,801
Linda H. Rowsey	90,170
Christine M. Jessee	90,136
Carolyn I. Kelley	89,568
Rheanonda R. Johnson Gray	88,852
Linda Meier	88,371
Linne' Lane	87,677
Randi Stevens	87,123
Brenda Ashlock	81,262
Stacy O. Ervin	81,095
Jerlene Vrana	80,699
Jordan Eicher	80,359
Belle L. Martin	80,224
Bridget N. Howerton-Adams	80,132
Tracey F. Hedrick Lassiter	78,193
Brooke E. Bennett-Young	77,897
Sandi Gaither	77,682
Karla M. Reno	77,494
Penny J. Jackson	76,858
Cheri L. Taylor	75,521
Karla R. Plantan	75,445
Linda A. Burns	74,733
Chandra D. Burke	68,846
Nocona L. Koernig	68,752
Jamie L. Lawrence	68,556
Petie L. Huffman	68,239
Suzanne Tripp-Black	67,756
JoAnna P. Shipe	66,664
Candy I. Brown	65,851
Beth T. May	65,510
JoAnn M. Allen	65,422
Lisa L. Jones	65,148
Naomi G. Walker	65,124
Beth Lange	63,873
Linda L. Quillin	63,595
Kathy L. Silva	63,441
Jeni Tjelle	63,224
Hilda M. Magana	62,657
Beverley M. Brown	62,347
Adrienne D. Hollifield	62,062
Della S. Godfrey	62,042
Dana Andrews	61,861
Courtney H. Young	61,124
Jessica N. Schultz	61,039
Brielle Q. Flanagan	60,927
Jenan W. Wood	60,653
Amy J. Bowman	60,250
Tracy Potter	60,175
Gail S. Scott	59,885
Charlene Grubbs	59,819
Marni M. Hendricks	59,254
Sandy McKee-Rini	57,773
Erin E. Connell	57,449
Kara J. Boucher	57,421
Laurie A. Shumate	57,088

Christina N. Newsome	56,699
Pamela O. Pruitt	56,267
Sandra Langford	56,027
Christi Rossi	55,153
Ashley R. Becker	55,133
Amanda Neff	55,041
Robyn L. Riddle	54,941
Jennifer K. Guidry	54,904
Robyn S. Cartmill	54,634
Missy M. O'Neal	53,977
Sylvia Boggs	53,856
Carol Lee Johnson	53,702
Lady Ruth Brown	53,512
Kivian Diaz-Harris	53,384
Cindy Harness	53,340
Tracy Foltz	52,565
Erika D. Hulm	52,377
Jan L. Gensel-Bates	52,278
Orenda R. Hunniford	51,921
Autumn R. Heble	
Britton	51,919
Maria De Jesus Vargas	51,635
Anita R. Rabelo	51,430
Marcia DaCosta	51,370
Bonnie Crumrin	50,986
Mary K. White	50,924
Herendira Garcia	50,603
Jeanette E. Beichle	50,589
Margarita Elisea	50,570
Peggy Matish	50,533
Kelly I. Brock	50,269

EMERALD/ESMERALDA

Nancy Boucher	\$148,165
Rachelle Holloway	133,573
Melinda M. Balling	129,653
Richelle V. Barnes	128,372
LaKeshia M. Chisholm	127,248
Maggie Rader	125,556
Shauna L. Abbotts	121,698
Amy L. Fields	120,916
Bridgett L. Moore	120,570
Amber L. Towne-Geehan	115,445
Stacy D. Foust	114,629
Kijuan R. McKinnie	105,633
Menina M. Givens	100,185
Mary Strauss	98,132
Nicole L. McDaniel	97,823
Wendi N. Scheuble	97,141
Kim Williams	95,485
Hollie R. Sherrick	94,337
Stacey Craft	92,060
Karen E. Ridle	89,560
Katy Goldstein	88,913
Tammy West-Murrian	86,178
Deanna L. Spillman	85,617
Jennifer L. Besecker	84,201
Ann Shears	83,077
Andrea L. Peters	82,832
Gracieuse Renard	82,375
Denise M. Guthrie	81,965
Pam Kelly	79,757
Stephanie H. Blake	79,201
Gloria A. Brooks	78,988
Olga Cuzco	78,503
Melissa Makarick	77,685
Mary-Beth Anderson	76,698
Dawn M. Starr	76,167
Jennifer C. Babineau	
Olaiz	75,695
Lindsay E. Freisthler	75,625
Nikki H. Edgemon	75,601
Lizi M. Gregory	75,192
Mikaela Garth	74,584
Amy M. Alber	74,561

Carolyn Thompson	74,286
Sheri Farrar-Meyer	74,190
Deirdre L. Eschazier	73,579
Stacy M. Emerson	73,419
Ashley R. Beckler	73,282
Diana A. Aliberti	73,011
Martica M. Jenkins	72,911
Amanda Swindle	72,826
Lisa C. Mack	72,778
Kim I. Bessey	72,006
Denise G. Kucharski	71,918
Christine Williams	69,815
Elsi Coto	69,559
Heather D. Hulseay	69,421
Susan H. Celi	69,238
Ebun Osaze	69,152
Rebecca C. Strange	68,866
Leanne Parrino-Pheasant	67,712
Phyllis I. Pinsker	67,372
Ashley N. Clinesmith	67,329
Leslie M. McKinney-Smith	67,258
Dawn Wilson	66,478
Carrie L. Richards	66,097
DeeDee J. Arcuri	65,098
Jo M. Cotton	64,718
Michele S. Rankin	64,632
Kendri E. Burkett	64,507
Sonia R. Castellanos	63,458
Misty D. Guyre	63,261
Christy Harvey	62,995
Audrey L. Detesco-Nickell	62,159
Nancy A. Berlin	62,025
Brittani M. Jenks	61,986
Cynthia Pack	61,677
Pam J. Lancaster	61,621
Harriett Sharpe	61,335
Karen D. Holland	61,273
Maureen Jirikowic	61,142
Wynne DiGrassie	60,286
Maria C. Piqueras	60,107
Gioconda Munoz	58,967
Dercy Minotta	58,398
Emily S. Vijil	58,376
Shelley Money-Eldridge	58,295
Shannon M. Palko	58,016
Cindy Anderson	57,858
Noelia E. Jimenez Gutierrez	57,667
Carrie Bloink	57,649
Chris H. Teague	57,081
Kenna L. Ervin	56,728
Sally Moreno	56,456
Janice B. Hull	56,447
Liane B. Wall	55,679
Agnes Stewart	55,482
Breanne Suffrin	55,357
Brenda L. Wilbur	54,991
Marie Pfarr	54,966
Ginny B. O'Kain	54,681
Olayinka K. Adegbayi	54,569

DIAMOND/DIAMANTE

Celeste Byrd	\$192,779
Karime Rosas	167,371
Lindsey D. Christenson	140,034
Joan M. Farrell	133,507
Paula Kelsch	129,206
Amy Kemp	122,522
Faith A. Gladding	120,058
Audrey K. MacDowall	117,780
Stephanie A. Mottaz	116,404
Dolly A. Metzger-Stearns	114,823

Laura E. Knight	113,703
Holly S. Neff	108,710
Christi G. Campbell	102,457
Nicki R. Hill	101,669
Kathy R. Bullard	101,600
Kim A. Messmer	101,428
Sherrie C. Purvis	100,962
Dana Davis-Armstead	97,364
Blythe J. Egbert	96,828
Kelly M. Freeman	96,352
Monique Vallair	95,818
Christy Bigham	92,766
Linda T. Cartiglia	91,146
Tawnya Krempges	89,367
Michelle Cape	88,749
Cindy Machado-Flippen	88,574
Joy H. Rentz	87,512
Terri J. Beckstead	86,054
Linda Kieper	84,199
Shelly Palen	81,968
Angela J. Fry	81,408
Crystal D. Gardner	80,535
Sharon B. Carney-Wright	80,180
Megan N. Wilkes	78,530
Cheryl A. Riead	74,312
Brandi M. Bridges-Wheeler	73,287
Emily E. Schuette	71,877
Suzanne T. Young	70,764
LaChelle M. Seleski	70,551
Lisa Rada	70,451
Jessye R. Nichols	69,668
Ashley S. Orr	69,350
Chelsea J. Claytor	69,185
Susan M. McCoy	68,868
Mary P. Creech	68,344
Rita M. Krause	68,231
Julia R. Orser	67,483
Nancy F. Castro	67,148
Britt N. Burke	66,882
Lacey L. Bradford	65,510
Deborah S. Bailye	65,404
Amber R. Nichols	65,328
Nicole L. Lammerts	65,144
Barbara E. Roehrig	64,910
Cindy S. Kriner	64,862
Elvi S. Lamping	64,719
Veronica J. Hyba	64,606
Mary Kathryn King	64,573
Mileta K. Kinser	64,448
Kim C. Meyers	64,158
Taylor A. McKnight	64,013
April C. Hutchinson	63,639
Nadine H. Huckabee-Stanley	63,309
Claudia Chavez	63,231
Brandi Driggers	62,708
Deanna L. Manning	62,408
Billie Gillespie	62,254
Karen D. Johnson	62,156
Ingrid E. Smith	62,135
Anna L. Vazquez	61,677

Jea Summers-Gackowski	61,588
Heidi Kenealy	61,329
Terri Lewis	60,856
Gerri Anne Morris	60,579
Christine Wittmann	60,492
Robbie L. Brannon	60,193
Amy Zanto	59,995
Shannon M. Nelson	
Duguay	59,759
Kelly Willer-Johnson	59,748

Allison M. Orr	59,370
Lois R. Humbert	59,298
Patricia Carr	59,252
Kristen C. Spiker	59,079
Karen M. Bonura	58,786
Mariann Biase Mason	58,649
Marsha Morrisette	58,549
Stephanie A. Richter	58,126
Heather M. Julson	58,097
Danielle H. Lunsford	58,054
Janis Onstott	57,740
Rebekah Hirnisen	57,157
Priscilla McPheeters	56,994
Jenny Siemonsma	56,529
Kelly K. Johnsrud	56,293
Dayna L. Lemke	56,276
Alicia Borkowska	56,268
Lindsay R. Stewart	55,806
Donna F. Knotts	55,664
Pat A. Nuzzi	55,469

RUBY/RUBÍ

Lisa Anne Harmon	\$220,614
Paula M. Kirkpatrick	163,693
Ryan A. Rives	153,575
Kali DeBlander Brigham	129,002
Lauren N. Bloomer	128,329
Stephanie L. Coker	121,322
Laura V. Middleton	117,835
Jaime M. Bittner	116,739
Krystal D. Downey-Shada	112,978
Monique N. McIntyre	107,695
Heather A. Daniel-Kent	107,139
Bridgette R. Conley	106,115
Lisa D. Prescott	105,471
Brenda Fenner	104,866
Tamarie M. Bradford	103,956
Kellee L. Valerio	102,764
Chatney Gelfius	102,530
Patti Cornell	101,529
Sherri Ammons	98,818
Luz A. Perez	94,905
Maureen Shipp	92,724
Randi S. Gleason	91,787
Alice R. George	90,997
Suzanne Moeller	88,234
Diane K. Lundgren	83,368
Stacey P. Nelson	82,772
Eusebia Bonilla	81,867
Cleta Colson-Eyre	81,068
Susan Moore	79,753
Tameka N. Ephraim	79,495
Laura L. Waters	
Vazquez	78,998
Caitlin M. Griffo	78,557
Debbie A. Hocott	77,652
Rachael M. Bullock	76,608
Vicki O'Bannon	75,734
Kaela L. Steinman	73,696
Ginger J. Benedict	72,925
Elizabeth A. Viola	72,255

NOTHING HAPPENS UNTIL
SOMEONE SELLS SOMETHING./
NADA PASA HASTA QUE
ALGUIEN VENDE ALGO.

Mary Kay

COMMISSION CIRCLE

June 2019

Independent Sales Directors who earned the top 100 commissions and bonuses in each Seminar area in June 2019. Names in **bold** print earned the maximum 13 percent Sales Director commission plus the maximum 13 percent personal recruit commission.

SAPPHIRE

Vicki Piccirilli	\$25,327
Debbie A. Weld	17,600
Lafreda D. Williams	15,712
Brooke E. Bennett-Young	15,320
Reyna V. Alvarado Rivera	15,177
Katherine L. Longley	15,022
Casie Hembree	14,489
Marie E. Vlaminc	14,278
Moleda G. Dailey	14,040
Karla M. Reno	13,902
Tracey F. Hedrick Lassiter	13,891
Linda Meier	13,446
Jessica Holzbach	13,389
Leah P. Cade	13,080
Marni M. Hendricks	13,027
Bridget N. Howerton-Adams	13,002
Michele M. Armes	12,846
Nedra White Wartham	12,758
Hilda M. Magana	12,746
Brenda Ashlock	12,507
Stacy O. Ervin	12,499
Linne' Lane	12,373
Belle L. Martin	12,272
Chandra D. Burke	12,205
Jennifer Levitt	12,124
Julie Neal	12,025
Cynthia S. Sheppa	11,933
Keita Powell	11,897
Candy I. Brown	11,580
Penny J. Jackson	11,479
Jordan Eicher	11,453
Linda H. Rowsey	11,343
Karla R. Plantan	11,334
Rheanonda R. Johnson Gray	11,281
Julie B. Sapp	11,245
Carolyn I. Kelley	11,064
Erika D. Hulm	11,009
Suzanne Tripp-Black	10,885
Kelly I. Brock	10,788
Randi Stevens	10,718
Cheri L. Taylor	10,635
Christine M. Jessee	10,475
Laurie A. Shumate	10,455
Tracy Potter	10,437
Karen L. Spriggs	10,263
Amy R. Sigler	10,244
Jerlene Vrana	10,081
Jamie L. Lawrence	10,005
Miranda Kantor	9,964
Naomi G. Walker	9,836
Jessica N. Schultz	9,754
JoAnn M. Allen	9,686
Beverley M. Brown	9,646
Anita R. Rabelo	9,610
Sandi Gaither	9,501
Jahna L. Stone	9,484
Petie L. Huffman	9,356
Christina N. Newsome	9,339
Amy J. Bowman	9,269
Sarah L. Neal	9,265
Marita W. Campbell	9,238
JoAnna P. Shipe	9,189
Christi Rossi	9,178
Charisse Burton	9,095
Della S. Godfrey	9,027
Rita Schaefer	8,944
Silvia Lopez	8,925
Missy M. O'Neal	8,889
Jeanette E. Beichle	8,882
Maria Claxton-Taylor	8,867
Nocona L. Koenig	8,835
Danielle Coughlan	8,801
Beth T. May	8,732
Margarita Samano	8,723
Courtney H. Young	8,663
Pam Garner Moore	8,646
Linda A. Burns	8,588
Brielle Q. Flanagan	8,585
Jennifer K. Guidry	8,567
Robyn L. Riddle	8,410
Lisa L. Jones	8,374
Lesley Speas	8,334
Elizabeth A. Prauner	8,329
Shanna H. Jones	8,303
Adrienne D. Hollifield	8,292
Sylvia Boggs	8,285
Erin E. Connell	8,277
Lady Ruth Brown	8,262
Yvonne L. Capehart	8,180
Jeni Tjelle	8,168
Tommi Pleasure	8,109
Gail S. Scott	8,098
Judi Tapella	8,085
Dana Andrews	7,999
Jane J. Brueske	7,909
Kathy L. Silva	7,829
Sarajuana Sosa	7,811
Amr R. Samuels	7,795
Sandra G. Kirchhoff	7,775
Cindy Harness	7,766

EMERALD

Richelle V. Barnes	\$17,792
Shauna L. Abbotts	17,508
Melinda M. Balling	17,249
Nancy Boucher	15,892
LaKeshia M. Chisholm	15,697
Bridgett L. Moore	15,631
Kim Williams	15,474
Rachelle Holloway	15,421
Amy L. Fields	15,126
Maggie Rader	15,027
Amber L. Towne-Geehan	14,670
Katy Goldstein	14,359
Martica M. Jenkins	14,284
Karen E. Ridle	14,227
Stacey Craft	13,919
Stacy D. Foust	13,858
Menina M. Givens	13,200
Wendi N. Scheuble	13,120
Gloria A. Brooks	13,055
Kijuan R. McKinnie	12,952
Jennifer L. Besecker	12,859
Amy M. Alber	12,634
Lindsay E. Freisthler	12,334
Gracieuse Renard	12,235
Brittani M. Jenks	12,148
Rebecca C. Strange	12,028
Nicole L. McDaniel	11,643
Ann Shears	11,532
Sonia R. Castellanos	11,467
Mary-Beth Anderson	11,434
Sheri Farrar-Meyer	11,380
Elsi Coto	11,344
Hollie R. Sherrick	11,297
Deanna L. Spillman	11,296

Stephanie H. Blake	11,289
Andrea L. Peters	11,263
Nikki H. Edgemon	11,184
Heather D. Hulsey	11,134
Denise M. Guthrie	11,110
Deirdre L. Eschazier	11,019
Lizi M. Gregory	10,987
Dawn M. Starr	10,920
Mary Strauss	10,849
Sally Moreno	10,835
Pam Kelly	10,642
Stacy M. Emerson	10,627
Ebun Osaze	10,617
Carolyn Thompson	10,536
Tammy West-Murrian	10,532
Maria C. Piqueras	10,531
Denise Peterson	10,452
Carol Mouradian	10,409
Shelley Money-Eldridge	10,318
Gerri L. Gurreri	10,312
Misty D. Guyre	10,252
Michele S. Rankin	10,203
Ashley N. Clinesmith	10,147
Carrie L. Richards	10,086
Melissa Makarick	10,080
Christine Williams	10,073
Mikaela Garth	9,982
Christine D. Barrueco	9,969
Susan H. Celi	9,960
Diana A. Aliberti	9,940
Carrie Bloink	9,939
Denise G. Kucharski	9,852
Liz Voran	9,686
Lisa C. Mack	9,546
Maureen Jirikowic	9,487
Tandy Fischer	9,450
Leanne Parrino-Pheasant	9,358
Wynne DiGrassie	9,342
Jennifer C. Babineau-Olaiz	9,247
Cindy Anderson	9,213
Kim I. Bessey	9,157
Leslie M. McKinney-Smith	9,157
Audrey L. Detesco-Nickell	9,116
Amanda Swindle	9,080
Liane B. Wall	8,979
Phyllis I. Pinsker	8,938
Pam J. Lancaster	8,886
Kendri E. Burkett	8,877
Stephanie Forbes	8,874
Shawna D. Schneider	8,862
Janice B. Hull	8,818
Melissa M. Wilson	8,813
Gioconda Munoz	8,812
Maritza Arce	8,798
Karen I. Kohan	8,788
Elva Jordan	8,697
DeeDee J. Arcuri	8,678
Luisa Urena Mora	8,644
Olga Cuzco	8,626
Nancy A. Berlin	8,611
Breanne Sufrin	8,572
Christa Dickert	8,517
Emily Stone	8,405
Harriett Sharpe	8,338
Christy Harvey	8,334
Krista Erdmann	8,328

DIAMOND

Celeste Byrd	\$32,489
Karime Rosas	26,922
Lindsey D. Christenson	20,012
Faith A. Gladding	18,256
Audrey K. MacDowall	17,940
Amy Kemp	17,257
Dana Davis-Armstead	16,792
Sherrie C. Purvis	16,544
Blythe J. Egbert	16,525
Joan M. Farrell	15,984
Paula Kelsch	15,967
Stephanie A. Mottaz	15,713
Holly S. Neff	15,307
Nicki R. Hill	15,115
Dolly A. Metzger-Stearns	14,917
Tawnya Krempges	14,741
Veronica J. Hyba	14,631
Holly S. Messmer	14,290
Chelsea J. Claytor	13,897
LaChelle M. Seleski	13,725
Christi G. Campbell	13,541
Laura E. Knight	13,450
Kathy R. Bullard	13,244
Christy Bigham	13,154
Kelly M. Freeman	12,855
Michelle Cape	12,829
Rita M. Krause	12,795
Jamie V. Taylor	12,749
Terri J. Beckstead	12,679
Linda Kieper	12,652
Lisa Rada	12,524
Shelly Palen	12,438
Cindy Machado-Flippin	12,389
Linda T. Cartiglia	11,940
Tracy Craven	11,830
Cindy S. Kriner	11,359
Sharon B. Carney-Wright	11,313
Cheryl A. Riead	11,186
Brandi M. Bridges-Wheeler	11,020
Stephanie A. Richter	10,973
Monique Vallair	10,940
Joy H. Rentz	10,929
Nancy F. Castro	10,826
Taylor A. McKnight	10,747
Megan N. Wilkes	10,725
Melissa Mays	10,702
Lacey L. Bradford	10,615
Emily E. Schuette	10,491
Amy Zanto	10,486
Alyssa K. Harland	10,401
Crystal D. Gardner	10,322
Lindsay R. Stewart	10,233
Deborah S. Bailey	10,134
Elissa Smith-Patterson	10,114
Kathleen Koclanes	10,027
Angie Sidden	9,972
Angela J. Fry	9,925
Kim C. Meyers	9,863
Susan M. McCoy	9,863
Amber R. Nichols	9,815
Karen D. Johnson	9,801
Patricia Carr	9,748
Christina L. Frantz	9,733
Julia R. Orser	9,670
Britt N. Burke	9,665
Jessye R. Nichols	9,664

Judy Higgins Pantano	9,652
Rebekah Hirneisen	9,649
Brandi Driggers	9,614
Karla Somarriba	9,594
Mary Kathryn King	9,547
Robbie L. Brannon	9,387
Ingrid E. Smith	9,349
Deanna L. Manning	9,303
Karen M. Bonura	9,252
Claudia Chavez	9,187
Maria Sanchez	9,186
Nadine Bowers	9,144
Shannon M. Nelson-Duguay	9,139
Kay Dickerson	9,063
Sara K. Turco	8,993
Mileta K. Kinser	8,992
Nancy M. Polish	8,984
Sheryl Peterson	8,975
April C. Hutchinson	8,937
Christine Wittmann	8,902
Sandy Griffith	8,888
Suzanne T. Young	8,800
Kristen C. Spiker	8,779
Nicole L. Lammerts	8,739
Mary P. Creech	8,709
Marsha Morrisette	8,695
Dayna L. Lemke	8,688
Anne Geertsens	8,617
Heather M. Julson	8,598
Donna F. Knotts	8,587
Heidi Kenealy	8,578
Delmi C. Santos	8,565
Ashley S. Orr	8,541
Elizabeth Fernandez	8,509
Tanya L. Satcher	8,509

RUBY

Lisa Anne Harmon	\$27,412
Ryan A. Rives	24,474
Paula M. Kirkpatrick	19,889
Lauren N. Bloomer	19,420
Heather A. Daniel-Kent	19,074
Kali DeBlander-Brigham	18,242
Jaime M. Bittner	17,085
Stephanie L. Coker	16,283
Monique N. McIntyre	15,898
Kellee L. Valerio	15,817
Patti Cornell	15,817
Bridgette R. Conley	14,419
Luz A. Perez	14,379
Laura V. Middleton	13,880
Randi S. Gleason	13,703
Alice R. George	13,593
Chatney Gelfius	13,570
Caitlin M. Griffo	13,413
Rachael M. Bullock	13,345
Cleta Colson-Eyre	13,015
Brenda Fenner	12,939
Krystal D. Downey-Shada	12,931
Tamarie M. Bradford	12,922
Jeanie K. Navrkal	12,887
Lisa D. Prescott	12,884
Rosalba Villasenor	12,507
Ginger J. Benedict	12,370
Debbie A. Hocott	12,197
Maureen Shipp	12,166
Sherri Ammons	12,074

Elida A. Polanco	11,680
Laurie T. Plyler	11,461
Susan Moore	11,255
Stacey P. Nelson	10,877
Suzanne Moeller	10,871
Julie B. Potts	10,751
Toni L. Moore	10,723
Silvia Farias	10,647
Jordan Twilley	10,560
Eusebia Bonilla	10,490
Gloria H. Ebere	10,475
Milagro V. Diaz	10,326
Angel L. Hurley	10,218
Teresa F. Stewart	10,143
Thessy N. Nwachukwu	10,074
Laura L. Waters-Vazquez	10,068
Vicki O'Bannon	10,064
Kenia K. Acosta	10,039
Theresa J. LaCesa	10,029
Diane K. Lundgren	9,995
Maria D. La L. Gabriel	9,927
Heather J. McKinney	9,846
Paulina Fernandez	9,745
Sherry L. Martin	9,673
Michelle L. Sanders	9,632
September A. James	9,602
Donna Clark-Driscoll	9,598
Kimberly J. Duncan	9,576
Natalyn R. Slaughter	9,548
Tracy W. Jones	9,466
Roxy H. Coursey	9,373
Rebecca H. White	9,262
Elvia Guzman	9,240
Amy Kitrell	9,210
Carmen J. Felix	9,110
Marye Durrer	9,094
Meg Springer	9,062
Tameka N. Ephraim	9,033
Nikole M. Childress	9,015
Elizabeth A. Viola	9,006
Maria Bautista	9,006
Sheryl J. Arena	8,991
Lorri E. Woehrle	8,969
Susan C. Ehrnstrom	8,960
Laurie C. Cole	8,949
Jenn Kirkham	8,822
Valerie A. Lucio-Polk	8,658
Jennifer L. Albertini	8,639
Shara M. Gladden	8,584
Elvia Cordova	8,546
Christy H. Dunn	8,533
Wendy L. Masterson	8,486
Marnie R. Yunger	8,475
Terry Thole	8,474
Jana L. Strunk	8,473
Joanne C. York	8,463
Lisa Hansen	8,458
Elena Santos	8,346
Cleta Sharon Howell	8,325
Kaela L. Steinman	8,310
Pamela J. Sparks	8,305
Karen E. Gardner	8,274
Tammy D. Niehaus	8,265
Rubi Garcia	8,245
Wanda Metzger	8,181
Elizabeth A. Kramer	8,129
Amy Stokes	8,109
Breanna N. Goodwin	8,047
Lee Clouse	8,042
Tammy Brown	8,035



You're Invited to ...

A Very Merry OPEN HOUSE!

When: _____

Where: _____

Time: _____

Hosted by: _____

MARY KAY

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You're Invited to ...

A Very Merry OPEN HOUSE!

When: _____

Where: _____

Time: _____

Hosted by: _____

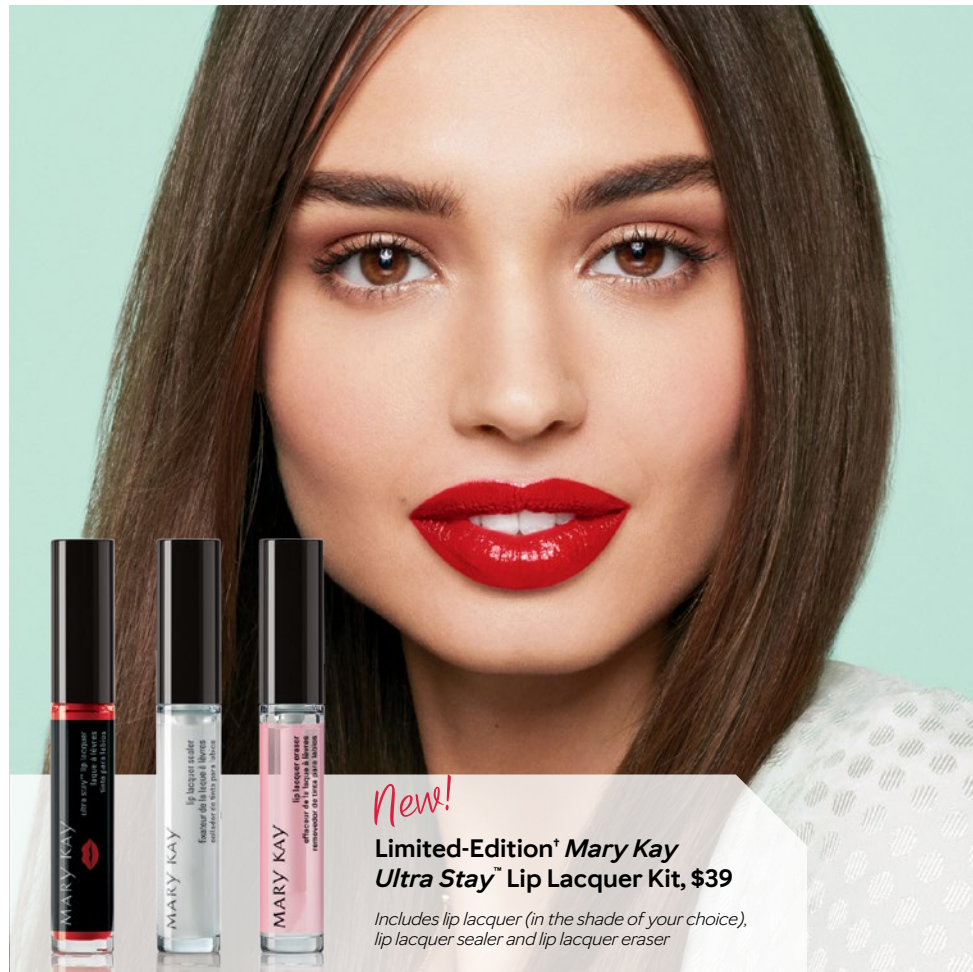
MARY KAY

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EVERYTHING-PROOF

Pout Perfection

The innovative, two-step color-locking technology of the limited-edition* *Mary Kay Ultra Stay™* Lip Lacquer Kit has unbelievable staying power – zero mirror checks needed.



In three standout shades!



CHERRY



PLUM



ROSE



LIP LACQUER is loaded with ultrafine pigments for rich, outstanding color.

STEP 1:

Apply lip lacquer directly to lips, keeping them apart as the lacquer dries.



LIP LACQUER SEALER locks color in and ensures lasting color performance.

STEP 2:

Generously glide lip lacquer sealer over lip lacquer to lock in color.



LIP LACQUER ERASER
Massage lip lacquer eraser onto lips and wipe away color. Repeat until all color is gone.

Contact me, your Mary Kay Independent Beauty Consultant,
to order your kissproof lip lacquer kit.

CONSULTANT NAME / CONTACT

MARY KAY®

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GIVING *Is the Best Gift!*



The Mary Kay FoundationSM

transforms the lives of women every day by supporting programs that focus on ending domestic violence and eradicating cancers affecting women. The holiday season is a great time to give back!



**INDEPENDENT
SENIOR SALES
DIRECTOR
SANDY
MCKEE-RINI,
OLMSTED FALLS,
OHIO**

"I hold a holiday boutique in my home every year. I send out invites, emails and group texts to schedule my customers and their friends to come over and go shopping! I create several gift sets at different price points and offer some specials. After losing my sister Kerry Kennedy to cancer 13 years ago, I donate 10 percent of my holiday sales to The Foundation. I'm proud to say that I get to write a check to *The Mary Kay Foundation*SM every year in Kerry's memory!"

WAYS YOU CAN HELP

- **ADD A DONATION**
to The Foundation on your next order.
- **SIGN UP TO BE AN AMBASSADOR**
to help raise awareness for The Foundation and its mission.
- **HOST A HOLIDAY FUNDRAISER**
in your community.



For more information on how to give this holiday season, visit marykayfoundation.org

**THE MARY KAY
FOUNDATION**SM

Share the JOY!

The holiday season is a great time to share your Mary Kay business. With all those **holiday gatherings**, your **friends and family see the fun, rewards and income potential** of your Mary Kay business, especially when you factor in the **50 percent potential earnings** on every sale. Ask them to join you!

Bring Your Besties!

STARTER KIT DISCOUNT

MARCH 1 – DEC. 31, 2019

A new Independent Beauty Consultant can share this **\$25 discount on a \$100 Starter Kit** with her **first three new personal team members** who become Mary Kay Independent Beauty Consultants during her *Great Start** time frame.



THE GIFTS OF A GREAT START!

- **\$50 Team-Building Cash Bonus** for each *Great Start*-qualified** new personal team member she adds during her *Great Start** time frame.
- **Team-Building Product Bonus Bundles** when she adds new personal team members her first four months.
- **FREE product bonus bundles each valued up to \$150 suggested retail** with an initial \$600 or more wholesale Section 1 order. *Great Start*-qualified** Beauty Consultants can earn up to six product bonus bundles.
- **More product bonus bundles** during her first four months with each cumulative \$600 or more wholesale Section 1 order.



ROCK IN RED!

To build on your *Great Start* momentum, you can earn even more rewards when you become a Star Team Builder and earn your red jacket!†

- **\$100 Red Jacket Bonus for first-time Red Jackets** through June 30, 2020!
- **Red Jacket 50% Discount:** With the purchase of your first red jacket from the *Mary Kay*® Red Jacket Collection.



GET ALL THE DETAILS ON MARY KAY INTOUCH® > CONTESTS/PROMOTIONS.

*Your *Great Start* time frame is the month your Independent Beauty Consultant Agreement is received and accepted by the Company and the following three calendar months.

**A *Great Start*-qualified new personal team member is one whose initial order or cumulative orders with the Company are \$600 or more in wholesale Section 1 products, and the order(s) are received and accepted by the Company in the same or following three calendar months that her/his Independent Beauty Consultant Agreement is received and accepted by the Company.

†The \$100 Red Jacket Bonus will only be paid the first time the bonus requirements are met. To earn the \$100 Red Jacket Bonus, an Independent Beauty Consultant or Senior Beauty Consultant must be active and have at least three active personal team members at the end of any month during the promotional period. This bonus only applies to Independent Beauty Consultants and Senior Beauty Consultants who have never achieved red jacket status before. An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 product order is received and accepted by the Company and in the following two calendar months.

HO HO HELLO, *October!*

Plan now to reap big in November and December.



INDEPENDENT FUTURE EXECUTIVE SENIOR SALES DIRECTOR

KARLA PLANTAN, LAKEWOOD, COLO.: shares tips on how to find excited new customers and team members when you start planning now!

Mark calendar with personal commitments.

Organize and slot family commitments to help you schedule your work availability over the next three months.

Book parties. Keep skin care and second appointment color bookings going strong. See as many faces as possible now, and reach out later with holiday giftables.

Share the Holiday Wish List. It can help generate sales leads in November and December. (See Pages 24–25.)

Update your *Mary Kay® myCustomers+™* App.

Organize your customer information to make it easier to target your communications next month.

Share Mary Kay. Other women may want the opportunity to make extra holiday cash.

Plan and prepare inventory. Getting sales this month can help you reorder and stock products and giftables so you're ready next month.

Set your holiday business goal.

(See ideas below.)



MY HOLIDAY BUSINESS GOAL:



Pay for all Christmas spending.



Take family on a dream vacation.



Earn the use of a Mary Kay Career Car.



Enter Sales Director-in-Qualification.



Complete the National Court of Sales.



Blank lines for writing a goal.



'Tis the Season TO SELL!

The holidays are near. Start now for holiday success!



**INDEPENDENT
SALES DIRECTOR
TRICIA MILINSKI,
GREENFIELD, WIS.**

PREP TOGETHER. Last year, I turned an October Success Meeting into a holiday wrap party. We all brought Mary Kay® products and wrapping supplies. Our creative unit members shared ideas for those of us who are not so creative. It was so fun that we did it again two weeks later, which gave everyone time to order more products. We had all our gift sets ready by Nov. 1!

SHOW AND SELL. Display gift bundles at every party starting NOW! Ask if anyone needs stocking stuffers, teacher gifts, baby sitter gifts, etc.

GIFT GURU. During the *Satin Hands*® demo at a party, I ask, "Has anyone come to your home with a gift when you didn't plan on exchanging? If that happens, you can be ready with this *Satin Hands*® Set beautifully wrapped to give away. And if January comes and you still have it, guess what? It's yours!" Make sure you have sets available because people will want to buy on the spot!



**INDEPENDENT
BEAUTY CONSULTANT
SYDNEY GOETSCH,
NEW BERLIN, WIS.**

When **Independent Sales Director Tricia Milinski** organized a group wrap party, we had fun sharing ideas and planning our strategies. It was the best way to put my holiday foot forward – and having gift bundles at my parties boosted my sales! Discounts on Black Friday are also great ways to reach out to existing customers.



you can

do it

JULY 1, 2019 – JUNE 30, 2020

**YOU CAN DO IT!
CONSISTENCY CHALLENGE:**

BE YOUR POTENTIAL.

JULY 1 – DEC. 31, 2019

Achieve the **You Can Do It!** Challenge each month, July through December 2019, to earn these earrings from the exclusive **You Can Do It!** Challenge Collection by R.J. Graziano.



Yours when you sell enough products to place a cumulative \$600+* wholesale Section 1 order in September.

be
legendary.

SEPT. 1-30



*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 order requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per achiever each month.



CHERRY

PLUM

ROSE



Qty.

☐

Limited-Edition* Mary Kay Ultra Stay™ Lip Lacquer Kit, \$39

Innovative, two-step, color-locking technology for outstanding color in a single quick-drying swipe. Kit includes lip lacquer (*in the shade of your choice*), lip lacquer sealer and lip lacquer eraser.

- ☐ Cherry PART NO. 143194
☐ Plum PART NO. 143196
☐ Rose PART NO. 143197



New! Holiday exclusives



Gift with purchase!

Qty.

☐

Mint Bliss™ Energizing Lotion for Feet & Legs, \$11

Rock these socks for FREE* with the purchase of Mint Bliss™ Energizing Lotion for Feet & Legs.

PART NO. 125872



Qty.

☐

Limited-Edition* Mary Kay Mad About Masking™ Mask Pod Gift Set, \$25, pk./4

Enjoy four playful facial masks for very merry masking experiences! Includes Miss Pore-Fect™, Energy Queen™, Lady Serenity™ and Dewy Gal™ single-use mask pods.

PART NO. 138559

Qty.

☐

Mary Kay® Mask Applicator, \$12

Maximize your masking sessions with mess-free application and less product waste.

PART NO. 135951



Qty.

☐

Limited-Edition* Mary Kay® Fragrance Travel Spray, \$22 each

Includes your choice of eau de parfum fragrances:

- ☐ Cityscape® PART NO. 143127
☐ Live Fearlessly® PART NO. 143128
☐ Forever Diamonds® PART NO. 143129



Qty.

☐

Limited-Edition* Holiday Gift Box Set, \$6, pk./3

Three blissfully branded Mary Kay® boxes come in different shapes and sizes to make unwrapping gifts a joyful experience.

PART NO. 154911

Qty.

☐

Limited-Edition* Cityscape® Silkening Dry Oil, \$20

Leave your skin soft and glowing, rejuvenating the senses and giving skin a hydrated, luxurious feel.

PART NO. 143281

Qty.

☐

Limited-Edition* Be Delighted® Body Mousse, \$16

Nourish your skin, leaving it feeling soft and velvety smooth.

PART NO. 142954



More Mary Kay® Products to LOVE
LET ME KNOW WHAT YOU CAN'T LIVE WITHOUT!

PRODUCT	PRICE	QUANTITY
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
name _____	email _____	
phone _____	birthday _____	



Qty.
☐

**Mary Kay® Essential
Brush Collection, \$55**
PART NO. 107305

Qty.
☐

**NouriShine Plus® Lip
Gloss in Fancy Nancy,
\$15**
PART NO. 047935

*Color her
happy!*



**Fun Favorites
FOR ALL**

**MAKE SPIRITS BRIGHT WITH
GIFTS THAT DELIGHT!**

Qty.
☐

**Mary Kay® Oil
Mattifier, \$18**

Suitable for sensitive skin,
this lightweight formula
dries to a natural, matte
finish, instantly absorbing
oil and controlling shine
for eight hours.

PART NO. 031573



Qty.
☐

Mix & Mask Bundle, \$46

Includes *Clear Proof®* Deep-
Cleansing Charcoal Mask
and *TimeWise®* Moisture
Renewing Gel Mask.

PART NO. 122033



Qty.
☐

**TimeWise Repair®
Volu-Firm® Advanced
Lifting Serum, \$70**

PART NO. 108837



Qty.
☐

**Mary Kay Naturally™
Nourishing Oil, \$48**
PART NO. 110064



Qty.
☐

**Clear Proof® Deep-
Cleansing Charcoal
Mask, \$24**

Triple-action charcoal
mask acts like a magnet
to deep clean pores.

PART NO. 094148

*Create a
skin-sation!*



Qty.
☐

**TimeWise Repair®
Lifting Bio-Cellulose
Mask, \$70, pk./4**

PART NO. 107547

*Merry gifts for
gentlemen!*



Qty.
☐

**MKMen®
Advanced
Facial Hydrator
Sunscreen Broad
Spectrum SPF
30,** \$25**
PART NO. 060288



Qty.
☐

**MK High Intensity
Ocean® Cologne
Spray, \$42**
PART NO. 095123



Qty.
☐

**Cityscape®
Eau de Parfum,
\$50**

PART NO. 078597

*Celebrate
her senses!*



Qty.
☐

**White Tea & Citrus
Satin Hands®
Pampering Set, \$36**

Includes Fragrance-Free
Satin Hands® Protecting
Softener, White Tea &
Citrus *Satin Hands® Satin
Smoothie®* Refining Shea
Scrub and White Tea
& Citrus *Satin Hands®*
Nourishing Shea Cream,
plus a giftable bag.

PART NO. 090638



Qty.
☐

**Mary Kay® 2-In-1 Body
Wash & Shave, \$16**
PART NO. 136769

Qty.
☐

**Mary Kay® Hydrating
Lotion, \$16**
PART NO. 073789

MARY KAY®

Mary Kay Inc.
P.O. Box 799045
Dallas, TX 75379-9045

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U.S. POSTAGE
PAID
MARY KAY INC.

Make This Season *Merry!*



FIND PRODUCTS, VIDEOS, WISH LISTS,
INVITES, GIFT TAGS AND MORE
AT THE [HOLIDAY HUB](#) ON
MARY KAY INTOUCH®!