

Seminar Year-to-Date NSD Gross Commissions as of December 2006

(Includes all NSD U.S. commissions on monthly wholesale production of first-, second-, and third-line offspring units; Senior NSD commissions; NSD commissions on personal units for December 2006 and all NSD commissions from all foreign countries for November 2006 and NSD bonuses for NSD offspring and offspring from personal units for December 2006.)



PEARL POWER

EXECUTIVE NATIONAL SALES DIRECTORS

Jan Harris.....	\$243,701.12
Nan Stroud.....	215,614.25
Cheryl Warfield.....	210,707.20
Rosa Jackson.....	138,037.65

SENIOR NATIONAL SALES DIRECTORS

Darlene Berggren.....	\$172,163.58
Stacy James.....	171,684.29
Joan Chadbourn.....	160,639.68
Jackie Swank.....	141,781.73
Nancy Perry-Miles.....	118,872.13
Nancy Bonner.....	104,067.12
Maureen Ledda.....	96,900.67
Elizabeth Fitzpatrick.....	95,689.38
Lise Clark.....	88,865.28
Wilda DeKerlegand.....	86,858.48
Lynda Jackson.....	63,792.28
Barbara Stimach (debut 10/06).....	28,285.42

NATIONAL SALES DIRECTORS

Cindy Williams.....	\$147,887.69
Pamela Waldrop Shaw.....	128,029.56
Halina Rygiel.....	96,507.00
Anita Tripp Brewton.....	88,441.81
Sandy Miller.....	83,581.32
Shirley Oshiro.....	83,430.18
Julie Krebsbach.....	83,301.40
Monique Todd Balboa.....	69,279.86
Anabell Rocha.....	64,800.43
Sylvia Kalicak.....	63,446.01
Wadene Claxton-Prince.....	62,784.39
Ruth Theodocion.....	62,371.10
Linda Kirkbride.....	62,213.16
Beatrice Powell.....	59,274.10
Kathy Goff-Brummett.....	58,680.92
Maureen Myers.....	58,617.69
Jane Studrawa.....	57,110.26
Glinda McGuire.....	56,054.12
Bett Vernon.....	55,954.04
Robin Rowland.....	54,347.79
Barbara Faber.....	51,915.59
Pat Campbell.....	51,638.87
Kathy Jones.....	47,083.03
Gloryann Koester.....	46,741.37
Rosalie Ann Medjesky.....	46,218.85
Cathy Littlejohn (debut 9/06).....	44,553.11
Deb Pike.....	42,882.90
Allison LaMarr (debut 10/06).....	38,082.71
Mary Pat Raynor.....	32,261.49
Connie Phillips.....	26,662.23
Bettye Bridges.....	22,775.01
Sonja Hunter Mason.....	22,164.86



DIAMONDS DOMINATE

EXECUTIVE NATIONAL SALES DIRECTORS

Barbara Sunden.....	\$394,512.48
Karen Piro.....	253,123.38
Holly Zick.....	164,056.95
Gloria Castaño.....	161,907.70
Kathy Z. Rasmussen.....	143,516.99

SENIOR NATIONAL SALES DIRECTORS

Julianne Nagle.....	\$174,980.07
Patricia Rodríguez-Turker.....	151,381.52
Mary Diem.....	137,890.65
Anita Mallory Garrett-Roe.....	133,654.90
Pam Gruber.....	131,940.91
SuzAnne Brothers.....	131,348.96
Judy Newton.....	125,280.36
Sharon Z. Stempson.....	83,091.38

NATIONAL SALES DIRECTORS

Lisa Madson.....	\$242,992.58
Linda Toupin.....	127,345.30
Tammy Crayk.....	118,377.58
Sonia Páez.....	117,631.28
Diane Underwood.....	112,646.15
Joyce Z. Grady.....	104,636.16
Dawn Dunn.....	99,955.08
Sandy Valerio.....	90,553.78
Jo Anne Cunningham.....	90,193.63
Sharon Kingrey.....	88,800.65
Dalene Hartshorn.....	78,924.86
Connie Kittson.....	69,597.70
Linda Scott.....	66,716.17
Diana Heble.....	62,675.82
Jo McKean.....	62,578.22
Diana Sumpter.....	59,504.66
Charlotte Kosena.....	48,762.31
Isabel Venegas.....	47,841.59
Kay Z. Hall.....	43,806.90
Betty Gilpatric.....	40,731.75
Carol Lawler.....	39,327.88
Jan Mazziotti.....	38,978.42
Naomi Ruth Easley.....	33,519.02
Andrea Newman.....	29,115.53
Maria Monarrez (debut 12/06).....	9,218.96



RUBY RULES

EXECUTIVE NATIONAL SALES DIRECTORS

Pat Fortenberry.....	\$382,519.67
Karlee Isenhardt.....	180,216.54
Wanda Dalby.....	130,754.08



RUBY cont.

SENIOR NATIONAL SALES DIRECTORS

Carol Anton	\$266,606.71
Pat Danforth	195,926.41
Sue Kirkpatrick	167,322.15
Linda McBroom	163,434.74
Johnnette Shealy	155,303.04
Jeanne Rowland	119,993.26
Margaret Winner	104,523.29
Pam Ross	95,131.89
Dianne Velde	85,890.66
Michelle Sudeth	83,997.54
Pamela Fortenberry-Slate	83,402.61
Jessie Hughes Logan	75,241.02
Scarlett Walker	70,658.96
Nancy West Junkin	65,410.84
Jean Santin	58,103.84
Nancy Ashley	50,899.58



NATIONAL SALES DIRECTORS

Shirley Oppenheimer	\$127,631.84
Ronnie D'Esposito Klein	118,669.37
Toni McElroy	88,042.55
Rebecca Evans	85,383.00
Joan Watson	80,855.03
Janis Z. Moon	79,574.90
Elizabeth Sapanero	76,148.17
Judy Kawiecki	72,191.58
Patricia Lane	65,158.83
Cheryl Davidson	63,844.85
Lynne Holliday	63,696.23
Vicky Fuselier	60,858.98
Sue Z. McGray	60,318.93
Kirk Gillespie	59,610.52
Maria Aceto Pirro	56,169.05
Bea Millsagle	55,182.96
Phyllis Chang	54,642.74
Kate DeBlander	53,935.98
Kimberly Walker	52,844.36
Cindy Towne	50,596.56
Amy Dunlap	48,187.42
Rhonda Fraczkowski	46,586.71
Cindy Z. Leone	45,596.86
Cyndee Gress	45,223.21
Margaret M. Bartsch	40,470.64
Sharilyn Phillips	37,954.56
Katie Walley	36,196.74
Gay Hope Super	35,856.59
Renee Hackleman	31,702.91
Kelly McCarroll	25,923.49
Gena Rae Gass (debuted 12/06)	7,853.38



SAPPHIRED UP

EXECUTIVE NATIONAL SALES DIRECTORS

Gayle Gaston	\$346,652.80
Christine Peterson	324,427.85
Joanne Holman	220,916.01

SENIOR NATIONAL SALES DIRECTORS

Rena Tarbet	\$209,630.74
Jana Cox	196,372.11
Lupita Ceballos	192,160.84
Rosa Enriquez	178,027.54
Judie McCoy	147,883.61
Donna Floberg	143,378.35
Helene Reiners	138,114.11
Asenath Brock	123,396.67
Sonya LaVay	121,484.38
Valerie Bagnol	108,051.84
Martie Sibert	93,013.96
Shannon Andrews	73,445.98



SAPPHIRE cont.

NATIONAL SALES DIRECTORS

Jo Anne Barnes	\$91,816.99
Pam Higgs	84,357.06
LaQueta McCollum	83,281.03
Gloria Baez	82,115.77
Alia Head	80,197.86
Mary Cane	79,958.72
Jeanne Curtis	77,628.96
Mattie Dozier	75,443.49
Pam Klickna-Powell	74,477.35
Nancy Moser	71,117.23
Davanne Moul	69,104.27
Karen Kratochvil	64,096.26
Sherril Steinman	62,695.30
Karen Ford	62,469.86
Jan Thetford	61,053.29
Sharon Buck	60,230.82
Vernella Benjamin	60,017.00
Carol Stoops	53,425.93
Maribel Barajas	51,832.64
Kendra Crist Cross	49,349.52
Jo Ann Blackmon	46,547.92
Gillian Ortega	45,883.35
Jill Moore	35,444.03
Joy L. Breen	34,374.75
Ann Brown	31,954.81
Brigit Briddle (debuted 10/06)	26,377.86

EMERALD REIGNS

EXECUTIVE NATIONAL SALES DIRECTORS

Anne Newbury	\$541,049.44
Gloria Mayfield Banks	235,906.17
Sherry Giancristoforo	163,400.50

SENIOR NATIONAL SALES DIRECTORS

Kathy Helou	\$223,747.41
Nydia Payán	174,317.12
Ronda Burnside	158,992.95
Debi Moore	139,735.64
Doris Jannke	131,057.14
Kerry Buskirk	126,476.96
Joanne Bertalan	92,534.33
Cathy Bill	82,919.12
Cindy Fox	81,505.41
Janet Tade	80,177.81
Brenda Segal	63,124.40
Kym Walker	47,663.62
Nora Shariff	41,888.78

NATIONAL SALES DIRECTORS

Dacia Wiegandt	\$163,559.73
Lily Orellana	95,652.78
Consuelo Prieto	92,206.29
Miriam Gómez-Rivas	88,766.03
Kay Elvrum	88,473.64
Mona Butters	87,795.15
Jamie Cruse-Vrinos	87,627.72
Cathy Phillips	81,895.89
Jackie LaPrade	77,361.39
Pamela Tull	72,757.23
Jo Reynal Rogers	65,657.07
Yvonne Lemmon	61,929.49
Irene Shea	60,203.22
Judy Rohde	59,274.73
Sherry Alexander	58,400.49
Regina Hogue	53,767.21
Judy Harmon	53,177.64
Kathy Rodgers-Smith	48,111.66
Cristi Ann Millard	45,534.26
Shelly Gladstein	45,154.89
Francie McBeth	40,889.59
Joanne Hollingsworth	40,458.43
Sabrina Goodwin Monday	40,135.53
Dawn Otten-Sweeney	36,040.87
Esther Whiteleather	35,745.19
Carmen Ríos	35,392.33
Crisette Ellis	32,230.94
Natalie Privette-Jones	28,979.35
Barbara Whitaker (debuted 10/06)	27,639.89
Pamela Cheek	24,674.49
Phyllis Sammons	21,132.03



NSD DIAMOND CIRCLE RECOGNITION

ON-TARGET INNER CIRCLE

On-Target for \$1,000,000

Anne Newbury

On-Target for \$750,000

Barbara Sunden
Pat Fortenberry

On-Target for \$500,000

Gayle Gaston
Christine Peterson
Carol Anton
Karen Piro

On-Target for \$325,000

Jan Harris
Lisa Madson
Gloria Mayfield Banks
Kathy Helou
Joanne Holman
Nan Stroud
Cheryl Warfield
Rena Tarbet
Jana Cox
Pat Danforth
Lupita Ceballos
Karlee Isenhardt
Rosa Enríquez
Julianne Nagle
Nydia Payán
Darlene Berggren
Stacy James
Sue Kirkpatrick
Holly Zick
Dacia Wiegandt
Linda McBroom
Sherry Giancristoforo

ON-TARGET DIAMOND CIRCLE

On-Target for \$250,000

Gloria Castaño
Joan Chadbourn
Ronda Burnside
Johnnette Shealy
Patricia Rodríguez-Turker
Cindy Williams
Judie McCoy
Kathy Z. Rasmussen
Donna Floberg
Jackie Swank
Debi Moore
Helene Reiners
Rosa Jackson
Mary Diem
Anita Mallory Garrett-Roe
Pam Gruber
SuzAnne Brothers
Doris Jannke
Wanda Dalby
Pamela Waldrop Shaw
Shirley Oppenheimer
Linda Toupin
Kerry Buskirk
Judy Newton

On-Target for \$200,000

Asenath Brock
Sonya LaVay
Jeanne Rowland
Nancy Perry-Miles
Ronnie D'Esposito Klein
Tammy Crayk
Sonia Páez
Diane Underwood
Valerie Bagnol
Joyce Z. Grady
Margaret Winner
Nancy Bonner

NSD COMMISSIONS AND BONUSES

Listed are NSD commissions/bonuses earned in December 2006 by Independent National Sales Directors on the monthly wholesale production of first-, second-, and third-line offspring units, Senior NSD commissions, NSD commissions on their personal units, NSD bonuses for first-line offspring from their personal unit and NSD offspring and NSD commissions earned on all foreign countries for November. Also included are the following, which do not count toward NSD ranking; Sales Director commissions, Personal Team commissions, and NSD contest bonuses.

PEARL

Jan Harris**	\$47,215
Cheryl Warfield**	42,576
Joan B. Chadbourne*	35,833
Darlene Berggren*	33,996
Nan Stroud**	32,172
Cindy A. Williams	31,909
Stacy I. James*	29,582
Jackie Swank*	27,374
Pamela Waldrop Shaw	25,981
Nancy Perry-Miles*	21,270
Halina Rygiel	18,893
Rosa Jackson**	18,219
Nancy Bonner*	17,722
Lise T. Clark*	17,140
Wilda DeKerlegand*	16,183
Elizabeth Fitzpatrick*	16,142
Maureen S. Ledda*	16,056
Monique Todd Balboa	15,350
Julie Krebsbach	15,306
Sandy Miller	15,179
Allison LaMarr	15,125
Shirley M. Oshiro	14,741
Anita Tripp Brewton	14,441
Kathy Jones	14,087
Sylvia Kalicak	14,060
Bett Vernon	13,864
Cathy E. Littlejohn	13,642
Kathy C. Goff-Brummett	13,438
Ruth Theodocion	12,979
Linda Kirkbride	12,718
Lynda Jackson*	12,553
Anabell Rocha	12,132
Maureen Myers	11,742
Jane Studrawa	11,584
Robin Rowland	11,011
Beatrice Powell	10,917
Pat Campbell	10,652
Barbara Stimach*	10,294
Glinda McGuire	9,980
Wadene Claxton-Prince	9,683
Rosalie Ann Medjesky	9,657
Gloryann Koester	9,049
Barbara Faber	8,510
Deb Pike	8,498
Bettye M. Bridges	7,077
Mary Pat Raynor	6,017
Connie Phillips	5,104
Sonja Hunter Mason	3,901

DIAMOND

Barbara Sundén**	\$66,439
Lisa Madson	45,864
Karen Piro**	42,626
Kathy Z. Rasmussen**	31,587
Anita Mallory Garrett-Roe*	30,986
Judy Newton*	28,461
Holly Zick**	28,213
Patricia Rodriguez-Turker*	27,095
Julianne Nagle*	25,886
Linda C. Toupin	25,873
SuzAnne Brothers*	25,381
Mary Diem*	23,852
Pam Gruber*	22,802
Sonia Páez	21,815
Gloria Castaño**	21,245
Diane Underwood	21,000
Tammy Crayk	20,493
Dawn A. Dunn	20,096
Joyce Z. Grady	17,769
Sandy Valerio	16,930
Sharon Kingrey	16,069
Jo Anne Cunningham	15,698
Sharon Z. Stempson*	15,212
Dalene Hartshorn	13,944
Connie A. Kittson	13,382
Diana Heble	13,075
Linda O. Scott	12,708
Jo McKean	12,133

Maria I. Monarrez	11,270
Diana Sumpter	11,197
Isabel Venegas	10,720
Charlotte G. Kosena	10,458
Kay Z. Hall	9,666
Carol Lawler	9,636
Naomi Ruth Easley	8,746
Betty Gilpatric	8,352
Jan Mazziotti	7,713
Andrea C. Newman	4,672

RUBY

Pat Fortenberry**	\$64,237
Carol Anton*	41,408
Pat Danforth*	33,127
Johnette Shealy*	31,273
Sue Kirkpatrick*	29,289
Karlee Isenhart**	28,900
Linda McBroom*	27,850
Ronnie D'Esposito Klein	25,430
Jessie Hughes Logan*	25,022
Shirley Oppenheimer	22,215
Michelle L. Sudeth*	21,290
Wanda Dalby**	21,277
Pam Ross*	21,034
Rebecca Evans	20,733
Toni A. McElroy	19,187
Pamela A. Fortenberry-Slate*	19,142
Judy Kawiecki	17,563
Jeanne Rowland*	17,374
Margaret Winner*	16,604
Dianne Velde*	15,527
Joan Watson	15,109
Elizabeth Sapanero	14,770
Janis Z. Moon	13,618
Cyndee Gress	13,253
Maria Aceto Pirro	12,983
Jean Santin*	12,821
Vicky L. Fuselier	12,580
Kirk Gillespie	12,512
Bea Millslagle	12,232
Nancy West Junkin*	11,971
Nancy M. Ashley*	11,499
Scarlett Walker*	11,311
Sue Z. McGray	11,167
Kate DeBlander	11,089
Cheryl J. Davidson	10,842
Lynne G. Holliday	10,691
Patricia Lane	10,652
Phyllis Chang	9,858
Gena Rae Gass	9,375
Cindy Z. Leone	9,305
Rhonda L. Fraczkowski	9,241
Kimberly Walker	8,711
Sharilyn G. Phillips	8,430
Amy Dunlap	7,947
Gay Hope Super	7,434
Margaret M. Bartsch	6,833
Katie Walley	6,824
Cindy Towne	6,712
Kelly McCarroll	6,557
Renee D. Hackleman	5,633

SAPPHIRE

Christine Peterson**	\$61,083
Gayle Gaston**	52,384
Rena Tarbet*	38,919
Judie McCoy*	36,762
Joanne Holman**	36,025
Lupita Ceballos*	35,090
Jana Cox*	32,519
Rosa Enriquez*	27,507
Donna Floberg*	25,888
Helene Reiners*	23,002
Valerie J. Bagnol*	22,076
Sonya LaVay*	21,770
Mattie Dozier	20,368
Asenath G. Brock*	18,817

Jo Anne Barnes	18,129
Pam I. Higgs	17,874
Shannon C. Andrews*	17,008
Vernella Benjamin	15,758
Alia L. Head	15,634
Martie Sibert*	15,459
LaQueta McCollum	15,145
Gloria Baez	14,695
Pam Klickna-Powell	13,934
Sherril L. Steinman	13,905
Karen Kratochvil	13,870
Nancy A. Moser	13,612
Sharon L. Buck	13,578
Davonne D. Moul	13,156
Jeanne Curtis	12,916
Mary L. Cane	12,711
Brigit L. Bridle	12,064
Jan L. Thetford	12,053
Carol L. Stoops	11,266
Jo Ann Blackmon	11,209
Jill Moore	10,537
Kendra Crist Cross	10,103
Maribel Barajas	10,056
Karen B. Ford	9,931
Gillian H. Ortega	9,710
Ann Brown	8,806
Joy L. Breen	7,305

EMERALD

Anne Newbury**	\$91,476
Gloria H. Mayfield Banks**	64,430
Kathy S. Helou*	38,742
Dacia Wiegandt	32,327
Nydia Payán*	27,015
Sherry Giancristoforo**	26,980
Ronda Burnside*	26,744
Debi R. Moore*	26,033
Kerry Buskirk*	23,322
Doris Jannke*	19,996
Janet Tade*	18,064
Jamie Cruse-Vrinos	17,993
Lily Orellana	17,896
Pamela Tull	17,076
Kay E. Elvrum	16,910
Mona Butters	16,481
Cathy Phillips	15,460
Consuelo R. Prieto	15,401
Jackie LaPrade	14,543
Joanne R. Bertalan*	14,459
Cindy Fox*	14,025
Cathy Bill*	13,775
Miriam Gómez-Rivas	12,851
Sabrina Goodwin Monday	12,842
Natalie Privette-Jones	12,838
Jo Reynal Rogers	12,475
Yvonne S. Lemmon	12,144
Judy Harmon	11,891
Kym A. Walker*	11,730
Judy A. Rohde	11,463
Irene A. Shea	11,097
Barbara Whitaker	10,762
Brenda Segal*	10,716
Sherry A. Alexander	10,557
Nora L. Shariff*	10,435
Regina Hogue	10,282
Cristi Ann Millard	10,073
Crisette M. Ellis	9,923
Kathy Rodgers-Smith	9,660
Shelly Gladstein	8,801
Francie McBeth	8,155
Esther Whiteleather	7,319
Pamela Cheek	7,228
Dawn Otten-Sweeney	7,059
Joanne Hollingsworth	6,673
Phyllis R. Sammons	6,158
Carmen Rios	3,907

* Daughter-Sales Agent (DSA)

** Daughter-Executive (DE)

MARY KAY ANGELS

The following Independent National Sales Directors, Independent Sales Directors and Independent Beauty Consultants became Mary Kay Angels by achieving the highest commissions/bonuses or estimated unit retail production or by adding the most new team members in their Seminar areas in December 2006. CONGRATULATIONS!

Pearl

Top National Sales Director:
Jan Harris \$47,215

Top Unit:
Kim McClure, *Go Give Area* \$100,815

Top Sales Director-Personal Sales:
Irvane K. Foster, *M. Myers Area* \$15,175

Top Beauty Consultant-Personal Sales:
Elissa Lynn Jacobson, *M. Whitworth Unit, S. James Area* \$11,038

Top Team Builder:
Tracy L. Kerlin, *A. Vinson Unit, C. Williams Area* 18 New Team Members

Diamond

Top National Sales Director:
Barbara Sunden \$66,439

Top Unit:
Audrey MacDowall, *D. Dunn Area* \$91,657

Top Sales Director-Personal Sales:
Ava Lynn Roberts, *Go Give Area* \$13,193

Top Beauty Consultant-Personal Sales:
Terri Lynn Kunzler, *C. Gainsford Unit, M. Diem Area* \$13,910

Top Team Builder:
Wanda Mock, *J. Weekley Unit, Go Give Area* 16 New Team Members

Ruby

Top National Sales Director:
Pat Fortenberry \$64,237

Top Unit:
Roli Akperi, *Go Give Area* \$88,068

Top Sales Director-Personal Sales:
Sherlene A. Weise-Jones, *Go Give Area* \$30,778

Top Beauty Consultant-Personal Sales:
Daphne Lewis, *R. Mishler Unit, Go Give Area* \$14,067

Top Team Builder:
Immaculata C. Rubadiri, *W. Cain Unit, Go Give Area* 16 New Team Members

Sapphire

Top National Sales Director:
Christine Peterson \$61,083

Top Unit:
Paola J. Ramirez, *L. Ceballos Area* \$149,547

Top Sales Director-Personal Sales:
Jenny Robles, *J. Moore Area* \$19,904

Top Beauty Consultant-Personal Sales:
Keya M. Fallen, *L. Barras Unit, M. Dozier Area* \$20,137

Top Team Builder:
Glendia Fields, *S. Lafferty Unit, C. Peterson Area* 18 New Team Members

Emerald

Top National Sales Director:
Anne Newbury \$91,476

Top Unit:
Auri Hatheway, *D. Wiegandt Area* \$72,285

Top Sales Director-Personal Sales:
Linda S. McDaniel, *A. Newbury Area* \$13,523

Top Beauty Consultant-Personal Sales:
Yuko Yasuma, *M. Brandenburgh Unit, Go Give Area* \$24,112

Top Team Builder:
La Tonya C. Kirk, *N. Privette-Jones Unit, N. Privette-Jones Area* 21 New Team Members

New first-line Independent Sales Directors

Congratulations to the following Independent National Sales Directors who debuted new first-line Sales Directors.

The following Independent National Sales Directors debuted new first-line Independent Sales Directors from their personal units in December 2006. These Independent National Sales Directors received the \$5,000 bonus upon the debut and will enjoy an annual \$1,000 bonus on the anniversary date of the debut when the units have a minimum wholesale production of \$60,000 during the previous 12 months.

With one debut:

Kathy Jones
Toni McElroy
Johnnette Shealy
Jackie Swank
Isabel Venegas
Dacia Wiegandt

The following Independent National Sales Directors earned the annual \$1,000 bonus on their first-line Independent Sales Directors who debuted under the current Independent National Sales Director Compensation plan and who met the minimum \$60,000 in wholesale production for the previous 12 months.

\$1,000 Bonus achievers:

Lise Clark
Dawn Dunn
Kathy Goff-Brummett
Kathy Helou
Regina Hogue
Judy Kawiecki
Sharon Kingrey
Sabrina Goodwin Monday
Shirley Oppenheimer
Gillian Ortega
Nydia Payán
Sherril Steinman
Janet Tade
Rena Tarbet
Joan Watson
Cindy Williams